



## Historical Quarterly Data (Consolidated)

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April 24, 2025

# 1. Quarterly Statement

Canon

|                                                          | 2023           |                  |                  |                  | 2024           |                  |                  |                  | 2025             |             |             |             |
|----------------------------------------------------------|----------------|------------------|------------------|------------------|----------------|------------------|------------------|------------------|------------------|-------------|-------------|-------------|
|                                                          | 1st quarter    | 2nd quarter      | 3rd quarter      | 4th quarter      | 1st quarter    | 2nd quarter      | 3rd quarter      | 4th quarter      | 1st quarter      | 2nd quarter | 3rd quarter | 4th quarter |
| (Millions of yen)                                        |                |                  |                  |                  |                |                  |                  |                  |                  |             |             |             |
| <b>Net Sales by Business Unit</b>                        |                |                  |                  |                  |                |                  |                  |                  |                  |             |             |             |
| Printing                                                 | 558,153        | 574,931          | 570,360          | 642,632          | 580,264        | 654,514          | 610,877          | 677,070          | 610,965          |             |             |             |
| Medical                                                  | 131,055        | 126,115          | 132,406          | 164,204          | 134,212        | 140,995          | 132,330          | 161,271          | 137,333          |             |             |             |
| Imaging                                                  | 192,423        | 219,238          | 220,686          | 229,278          | 175,541        | 244,724          | 239,574          | 277,552          | 212,096          |             |             |             |
| Industrial                                               | 62,061         | 74,855           | 78,849           | 98,954           | 67,397         | 93,214           | 70,148           | 120,971          | 67,468           |             |             |             |
| Others & Corporate                                       | 55,410         | 51,104           | 49,833           | 52,497           | 55,138         | 59,879           | 53,915           | 64,814           | 56,005           |             |             |             |
| Eliminations                                             | (27,977)       | (25,361)         | (26,887)         | (23,847)         | (24,033)       | (25,540)         | (27,038)         | (27,968)         | (25,471)         |             |             |             |
| <b>Total of net sales</b>                                | <b>971,125</b> | <b>1,020,882</b> | <b>1,025,247</b> | <b>1,163,718</b> | <b>988,519</b> | <b>1,167,786</b> | <b>1,079,806</b> | <b>1,273,710</b> | <b>1,058,396</b> |             |             |             |
| <b>Statements of Income</b>                              |                |                  |                  |                  |                |                  |                  |                  |                  |             |             |             |
| Net Sales                                                | 971,125        | 1,020,882        | 1,025,247        | 1,163,718        | 988,519        | 1,167,786        | 1,079,806        | 1,273,710        | 1,058,396        |             |             |             |
| Cost of sales                                            | 517,115        | 536,111          | 543,197          | 615,639          | 510,077        | 616,198          | 563,445          | 677,006          | 557,480          |             |             |             |
| Gross profit                                             | 454,010        | 484,771          | 482,050          | 548,079          | 478,442        | 551,588          | 516,361          | 596,704          | 500,916          |             |             |             |
| % of sales                                               | 46.8%          | 47.5%            | 47.0%            | 47.1%            | 48.4%          | 47.2%            | 47.8%            | 46.8%            | 47.3%            |             |             |             |
| Operating Expenses                                       | 369,535        | 392,497          | 399,426          | 432,086          | 398,359        | 433,197          | 418,197          | 613,588          | 404,399          |             |             |             |
| Operating profit                                         | 84,475         | 92,274           | 82,624           | 115,993          | 80,083         | 118,391          | 98,164           | (16,884)         | 96,517           |             |             |             |
| % of sales                                               | 8.7%           | 9.0%             | 8.1%             | 10.0%            | 8.1%           | 10.1%            | 9.1%             | (1.3%)           | 9.1%             |             |             |             |
| Other income (deductions):                               |                |                  |                  |                  |                |                  |                  |                  |                  |             |             |             |
| Interest and dividend income                             | 2,395          | 3,158            | 3,550            | 4,322            | 3,935          | 3,794            | 3,828            | 4,045            | 3,646            |             |             |             |
| Interest expenses                                        | (330)          | (485)            | (659)            | (793)            | (629)          | (846)            | (1,012)          | (1,258)          | (1,359)          |             |             |             |
| Other, net                                               | 994            | 6,181            | 1,805            | (4,737)          | 5,833          | 10,886           | (11,658)         | 4,489            | 41               |             |             |             |
| Total                                                    | 3,059          | 8,854            | 4,696            | (1,208)          | 9,139          | 13,834           | (8,842)          | 7,276            | 2,328            |             |             |             |
| Income before income taxes                               | 87,534         | 101,128          | 87,320           | 114,785          | 89,222         | 132,225          | 89,322           | (9,608)          | 98,845           |             |             |             |
| % of sales                                               | 9.0%           | 9.9%             | 8.5%             | 9.9%             | 9.0%           | 11.3%            | 8.3%             | (0.8%)           | 9.3%             |             |             |             |
| Income taxes                                             | 25,804         | 30,768           | 21,379           | 28,395           | 25,017         | 36,753           | 15,890           | 40,627           | 21,192           |             |             |             |
| Consolidated net income                                  | 61,730         | 70,360           | 65,941           | 86,390           | 64,205         | 95,472           | 73,432           | (50,235)         | 77,653           |             |             |             |
| Less: Net income attributable to noncontrolling interest | 5,320          | 4,957            | 3,807            | 5,824            | 4,256          | 5,615            | 4,669            | 8,309            | 5,422            |             |             |             |
| Net income attributable to Canon Inc.                    | 56,410         | 65,403           | 62,134           | 80,566           | 59,949         | 89,857           | 68,763           | (58,544)         | 72,231           |             |             |             |
| % of sales                                               | 5.8%           | 6.4%             | 6.1%             | 6.9%             | 6.1%           | 7.7%             | 6.4%             | (4.6%)           | 6.8%             |             |             |             |
| <b>Net Sales by Region</b>                               |                |                  |                  |                  |                |                  |                  |                  |                  |             |             |             |
| Japan                                                    | 228,751        | 210,419          | 213,428          | 248,991          | 240,062        | 240,276          | 213,109          | 262,009          | 239,354          |             |             |             |
| Overseas:                                                |                |                  |                  |                  |                |                  |                  |                  |                  |             |             |             |
| Americas                                                 | 295,222        | 321,353          | 328,008          | 367,855          | 304,078        | 373,474          | 355,087          | 396,562          | 337,010          |             |             |             |
| Europe                                                   | 253,998        | 265,764          | 270,461          | 320,988          | 250,988        | 304,918          | 285,264          | 343,219          | 272,908          |             |             |             |
| Asia and Oceania                                         | 193,154        | 223,346          | 213,350          | 225,884          | 193,391        | 249,118          | 226,346          | 271,920          | 209,124          |             |             |             |
| Overseas total                                           | 742,374        | 810,463          | 811,819          | 914,727          | 748,457        | 927,510          | 866,697          | 1,011,701        | 819,042          |             |             |             |
| <b>Total</b>                                             | <b>971,125</b> | <b>1,020,882</b> | <b>1,025,247</b> | <b>1,163,718</b> | <b>988,519</b> | <b>1,167,786</b> | <b>1,079,806</b> | <b>1,273,710</b> | <b>1,058,396</b> |             |             |             |

\* From 2024, some reclassification between Others & Corporate and Eliminations was made to manage the performance of reportable segments more appropriately. The figures for 2023 were also reclassified.

\* From 2025, some reclassification between the Industrial Business Unit and Eliminations was made to manage the performance of reportable segments more appropriately. The figures for 2024 were also reclassified.

## 2. Segment Information

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|                     | 2023        |             |             |             | 2024        |             |             |             | 2025        |             |             |             |
|---------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                     | 1st quarter | 2nd quarter | 3rd quarter | 4th quarter | 1st quarter | 2nd quarter | 3rd quarter | 4th quarter | 1st quarter | 2nd quarter | 3rd quarter | 4th quarter |
| (Millions of yen)   |             |             |             |             |             |             |             |             |             |             |             |             |
| Printing:           |             |             |             |             |             |             |             |             |             |             |             |             |
| Net sales           | 558,153     | 574,931     | 570,360     | 642,632     | 580,264     | 654,514     | 610,877     | 677,070     | 610,965     |             |             |             |
| Operating profit    | 50,618      | 59,294      | 46,043      | 72,354      | 65,494      | 79,220      | 60,706      | 84,464      | 73,059      |             |             |             |
| % of sales          | 9.1%        | 10.3%       | 8.1%        | 11.3%       | 11.3%       | 12.1%       | 9.9%        | 12.5%       | 12.0%       |             |             |             |
| Medical:            |             |             |             |             |             |             |             |             |             |             |             |             |
| Net sales           | 131,055     | 126,115     | 132,406     | 164,204     | 134,212     | 140,995     | 132,330     | 161,271     | 137,333     |             |             |             |
| Operating profit    | 6,880       | 4,416       | 6,639       | 13,714      | 5,579       | 5,492       | 4,661       | (156,169)   | 6,705       |             |             |             |
| % of sales          | 5.2%        | 3.5%        | 5.0%        | 8.4%        | 4.2%        | 3.9%        | 3.5%        | (96.8%)     | 4.9%        |             |             |             |
| Imaging:            |             |             |             |             |             |             |             |             |             |             |             |             |
| Net sales           | 192,423     | 219,238     | 220,686     | 229,278     | 175,541     | 244,724     | 239,574     | 277,552     | 212,096     |             |             |             |
| Operating profit    | 37,256      | 34,452      | 40,183      | 33,688      | 14,266      | 41,000      | 43,616      | 52,423      | 31,228      |             |             |             |
| % of sales          | 19.4%       | 15.7%       | 18.2%       | 14.7%       | 8.1%        | 16.8%       | 18.2%       | 18.9%       | 14.7%       |             |             |             |
| Industrial:         |             |             |             |             |             |             |             |             |             |             |             |             |
| Net sales           | 62,061      | 74,855      | 78,849      | 98,954      | 67,397      | 93,214      | 70,148      | 120,971     | 67,468      |             |             |             |
| Operating profit    | 7,418       | 12,084      | 15,768      | 23,328      | 12,052      | 17,912      | 14,001      | 24,939      | 8,376       |             |             |             |
| % of sales          | 12.0%       | 16.1%       | 20.0%       | 23.6%       | 17.9%       | 19.2%       | 20.0%       | 20.6%       | 12.4%       |             |             |             |
| Others & Corporate: |             |             |             |             |             |             |             |             |             |             |             |             |
| Net sales           | 55,410      | 51,104      | 49,833      | 52,497      | 55,138      | 59,879      | 53,915      | 64,814      | 56,005      |             |             |             |
| Operating profit    | (18,051)    | (16,454)    | (25,501)    | (26,339)    | (18,853)    | (24,774)    | (24,563)    | (22,984)    | (23,474)    |             |             |             |
| Eliminations:       |             |             |             |             |             |             |             |             |             |             |             |             |
| Net sales           | (27,977)    | (25,361)    | (26,887)    | (23,847)    | (24,033)    | (25,540)    | (27,038)    | (27,968)    | (25,471)    |             |             |             |
| Operating profit    | 354         | (1,518)     | (508)       | (752)       | 1,545       | (459)       | (255)       | 443         | 623         |             |             |             |
| Consolidated:       |             |             |             |             |             |             |             |             |             |             |             |             |
| Net sales           | 971,125     | 1,020,882   | 1,025,247   | 1,163,718   | 988,519     | 1,167,786   | 1,079,806   | 1,273,710   | 1,058,396   |             |             |             |
| Operating profit    | 84,475      | 92,274      | 82,624      | 115,993     | 80,083      | 118,391     | 98,164      | (16,884)    | 96,517      |             |             |             |
| % of sales          | 8.7%        | 9.0%        | 8.1%        | 10.0%       | 8.1%        | 10.1%       | 9.1%        | (1.3%)      | 9.1%        |             |             |             |

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### 3. Breakdown of Product Sales within Business Unit

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|                          | 2023        |             |             |             | 2024        |             |             |             | 2025        |             |             |             |
|--------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                          | 1st quarter | 2nd quarter | 3rd quarter | 4th quarter | 1st quarter | 2nd quarter | 3rd quarter | 4th quarter | 1st quarter | 2nd quarter | 3rd quarter | 4th quarter |
| (100 Millions of yen)    |             |             |             |             |             |             |             |             |             |             |             |             |
| Printing:                |             |             |             |             |             |             |             |             |             |             |             |             |
| Production               | 870         | 968         | 986         | 1,192       | 990         | 1,112       | 1,055       | 1,257       | 999         |             |             |             |
| Office MFDs              | 1,437       | 1,565       | 1,515       | 1,705       | 1,563       | 1,702       | 1,529       | 1,675       | 1,492       |             |             |             |
| Office & Others          | 896         | 887         | 890         | 969         | 983         | 1,038       | 980         | 1,082       | 1,109       |             |             |             |
| Laser Printers           | 1,511       | 1,497       | 1,458       | 1,624       | 1,454       | 1,799       | 1,717       | 1,825       | 1,680       |             |             |             |
| Inkjet printers          | 868         | 832         | 855         | 936         | 813         | 894         | 828         | 932         | 830         |             |             |             |
| Imaging:                 |             |             |             |             |             |             |             |             |             |             |             |             |
| Camera                   | 1,100       | 1,419       | 1,387       | 1,540       | 1,023       | 1,551       | 1,460       | 1,765       | 1,181       |             |             |             |
| Network cameras & Others | 824         | 773         | 820         | 753         | 732         | 896         | 936         | 1,011       | 940         |             |             |             |
| Industrial:              |             |             |             |             |             |             |             |             |             |             |             |             |
| Optical equipment        | 400         | 506         | 531         | 689         | 470         | 613         | 514         | 936         | 505         |             |             |             |
| Industrial equipment     | 221         | 243         | 257         | 301         | 204         | 319         | 187         | 274         | 170         |             |             |             |

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