# Canon

# CONSOLIDATED RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2006

April 27, 2006

### **CONSOLIDATED RESULTS**

(Millions of yen, thousands of U.S. dollars, except per share amounts)

		Actual							Projected				
		ree months ended rch 31, 2006		hree months ended arch 31, 2005	Cha	nge(%)		Three months ended March 31, 2006		Year ending December 31, 2006	Change(%)		
	J)	Jnaudited)	(	Unaudited)				(Unaudited)					
Net sales	¥	923,272	¥	843,367	+	9.5	\$	7,891,214	¥	4,140,000	+ 10.3		
Operating profit		170,135		143,282	+	18.7		1,454,145		686,000	+ 17.7		
Income before income taxes and minority interests		169,591		149,451	+	13.5		1,449,496		690,000	+ 12.7		
Net income	¥	108,269	¥	93,057	+	16.3	\$	925,376	¥	432,000	+ 12.5		
Net income per share:													
- Basic	¥	121.98	¥	104.93	+	16.2	\$	1.04	¥	486.70	+ 12.4		
- Diluted		121.92		104.79	+	16.3		1.04	_	-			
				Actua	1								
		As of		As of	O.	(0/)		As of					

	As of March 31, 2006		Г	As of December 31, 2005	Change(%)			As of March 31, 2006
	(	<b>Unaudited</b> )						(Unaudited)
Total assets	¥	3,976,513	¥	4,043,553		1.7	\$	33,987,291
Stockholders' equity	¥	2,658,810	¥	2,604,682	_+_	2.1	\$	22,724,872

Notes: 1. Canon's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.

<sup>2.</sup> U.S. dollar amounts are translated from yen at the rate of JPY117 = U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of March 31, 2006, solely for the convenience of the reader.

# **Operating Results and Financial Conditions**

### 2006 First Quarter in Review

Looking back at the global economy in the first quarter of 2006, economic expansion was fairly steady despite worldwide concern over the economic impact of high crude oil prices and the escalating costs of raw materials. The U.S. economy continued to display growth despite anxiety over the effects of rising interest rates and climbing gasoline prices, with private sector spending and corporate capital expenditure continuing to grow. In Europe, growth in the production sector amid strong exports indicates a trend toward recovery. As for Asia, China and India continued to realize high growth and other Asian economies also enjoyed generally favorable performances. In Japan, the economy has finally emerged from its malaise and has fully entered a recovery phase, which has led to a rise in consumer spending.

As for the markets in which the Canon Group operates, within the camera segment demand for digital single-lens-reflex (SLR) cameras and compact digital cameras continued to realize healthy growth in overseas markets during the term. Within the office imaging product market, demand for network digital multifunction devices (MFDs) remained solid amid the shift toward color models and advanced functionality. For sales of computer peripherals, including printers, while demand for laser beam printers grew for color models, and a shift in demand was present from single-function printers to multifunctional models for inkjet printers, the segment suffered amid severe price competition. In the optical equipment segment, while demand for steppers, used in the production of semiconductors, has entered a recovery phase, the market for projection aligners, which are used to produce liquid crystal display (LCD) panels, declined due to restrained investment by LCD manufacturers. The average value of the yen for the quarter was ¥116.96 to the U.S. dollar and ¥140.71 to the euro, representing a year-on-year decrease of about 12% against the U.S. dollar, and a decrease of about 3% against the euro.

Amid these conditions, Canon's consolidated net sales for the first quarter increased by 9.5% from the year-ago period to ¥923.3 billion (U.S.\$7,891 million), boosted by a favorable rise in sales of digital cameras, color network MFDs and printers, along with the positive effect of currency exchange rates. The gross profit ratio for the quarter recorded a quarterly high level of 50.7%, a year-on-year increase of 2.1 points. The increase in the gross profit ratio was mainly the result of such factors as suppressing price decline through the launch of new products, and cost reduction efforts realized through ongoing production-reform and procurement-reform activities. These absorbed the effects of escalating crude oil and raw material costs, as well as severe price competition in the consumer product market. Owing to an increase in sales and an improvement in the gross profit ratio, first-quarter gross profit increased by 14.4% to ¥468.5 billion (U.S.\$4,004 million). While first-quarter R&D expenditures grew by ¥8.0 billion (U.S.\$68 million) from ¥59.2 billion for the year-ago period to ¥67.2 billion (U.S.\$574 million), along with the negative effect of the translation of foreign currencies, other selling, general and administrative expenses increased slightly compared with the first quarter of the previous year. Consequently, operating profit in the first quarter totaled ¥170.1 billion (U.S.\$1,454 million), a substantial year-on-year increase of 18.7%. Other income (deductions) declined by ¥6.7 billion (U.S.\$57 million) mainly due to an increase in currency exchange losses on foreign-currency-denominated trade receivables, despite an increase in interest income accompanying the rise in the interest rate. As a result, income before income taxes and minority interests in the first quarter totaled \(\frac{1}{2}\)169.6 billion (U.S.\(\frac{1}{3}\)1,449 million), a year-on-year increase of 13.5\(\frac{1}{3}\). The effective tax rate during the quarter was 1.0 point lower compared with the previous year. Consequently, first-quarter net income recorded an all-time high of ¥108.3 billion (U.S.\$925 million).

Basic net income per share for the quarter was ¥121.98 (U.S.\$1.04), a year-on-year increase of ¥17.05 (U.S.\$0.15).

### **Results by Product Segment**

In the business machine segment, demand for network digital MFDs, which are grouped in the office imaging products sub-segment, indicates a shift toward color models in the U.S. and European markets, as well as in the domestic Japanese market. Additionally, among color network digital MFDs, the iR C3170 series, equipped with a new high-speed image-processing chip, and the iR C3220 series continued to sell well, as did the new high-speed iR C6870 series models. Among monochrome network digital MFDs, mid-level models such as the iR4570 series contributed to expanded sales, along with the iR6570, featuring energy-saving performance, while low-end models, such as the iR2020 series with enhanced networking features, also contributed to sales growth. Overall, sales of office imaging products for the quarter realized a year-on-year increase of 4.1%. In the field of computer peripherals, laser beam printers enjoyed a year-on-year increase in unit sales, with color models growing more than 60% and sales of supplies also recording healthy growth. Sales in value terms also rose, increasing 11.3% despite the effect of the shift in market demand toward lower priced models. For inkjet printers, while high-speed multifunctional models, such as the PIXMA MP500, recorded a significant increase in unit sales, sales in terms of value increased only slightly due to such factors as a decline in unit sales of single-function printers and severe price competition. As a result, sales of computer peripherals for the quarter increased 8.4% year on year. Sales of business information products increased by 6.5%, mainly due to growing sales of an expanded lineup of document scanners. Collectively, sales of business machines for the quarter totaled ¥631.2 billion (U.S.\$5,394 million), a year-on-year increase of 6.3%. Operating profit for the quarter totaled ¥152.2 billion (U.S.\$1,301 million), a year-on-year increase of 8.1%, supported by such factors as restrained expense spending and an increase in the gross profit accompanying the sales growth.

Within the camera segment, digital SLR cameras continued to enjoy robust growth, bolstered by particularly strong sales of the EOS DIGITAL REBEL XT and the newly introduced EOS 30D, which has also led to expanded sales of interchangeable lenses. Sales of compact-model digital cameras also continued to expand steadily, with healthy demand for the PowerShot SD600, PowerShot SD550 and PowerShot SD450 models. Accordingly, unit sales of digital cameras for the quarter recorded growth of approximately 20% from the year-ago period. In the field of digital video camcorders, newly introduced Mini DV and DVD models, including the ZR700/600/500 and the DC40, delivered strong performances. As a result, overall camera sales for the first quarter increased by 20.1% from the year-ago period to ¥192.1 billion (U.S.\$1,642 million). The gross profit ratio for the camera segment also rose substantially, boosted by such factors as favorable sales in high value-added products, including newly introduced products, and cost-reduction efforts realized through production-reform and procurement-reform activities. As a result, operating profit for the camera segment increased by 84.9% year on year to ¥44.0 billion (U.S.\$376 million).

In the optical and other products segment, while steppers, used in the production of semiconductors, have entered a recovery phase, sales of aligners, used to produce LCD, decreased substantially due to restrained investment by LCD manufacturers. The subsidiary that the company acquired last year contributed with significant sales growth and, as a result, first-quarter sales for the segment totaled \$100.0 billion (U.S.\\$855 million), a year-on-year increase of 11.3%. Operating profit for the segment grew year-on-year by 14.6% to \$14.5 billion (U.S.\\$124 million), boosted by an increase in the gross profit accompanying the increase in

#### **Cash Flow**

In the first quarter of 2006, Canon maintained cash flow from operating activities of ¥114.9 billion (U.S.\$982 million), a year-on-year increase of ¥38.2 billion (U.S.\$327 million), reflecting the substantial growth in sales and increased cash proceeds from sales, combined with an increase in net income and depreciation expenses. Capital expenditure totaled ¥109.8 billion (U.S.\$939 million), which was used mainly to expand production capabilities in both domestic and overseas regions, as well as to bolster the company's R&D-related infrastructure. Cash flow from investing activities totaled ¥124.1 billion (U.S.\$1,060 million). As a result, free cash flow, or cash flow from operating activities minus cash flow from investing activities, totaled negative ¥9.2 billion (U.S.\$78 million) mainly due to corporate tax payments. Although negative, first-quarter free cash flow improved by ¥11.7 billion (U.S.\$100 million) from ¥20.9 billion for the year-ago period.

Cash flow from financing activities recorded an outlay of ¥56.4 billion (U.S.\$482 million), mainly resulting from the dividend payout of ¥59.9 billion (U.S.\$512 million), an increase of ¥24.4 billion (U.S.\$209 million) over the previous year. Consequently, cash and cash equivalents, which totaled ¥937.4 billion (U.S.\$8,012 million), although representing a ¥67.6 billion (U.S.\$578 million) decrease from the end of the previous year, remained at a high level.

#### Outlook

As for the outlook for the global economy in the second quarter and thereafter, although there are concerns due to such factors as the increasing prices of crude oil and raw materials, as well as rising interest rates in the U.S. and Japan, the global economy is likely to continue its course toward modest recovery.

In the businesses in which Canon is involved, demand for digital SLR cameras is expected to continue enjoying robust growth primarily in overseas markets. As for network digital MFDs and laser beam printers, while additional demand is projected for full-color models, severe price competition and shifting demand toward lower-priced models are expected to continue. Within the semiconductor-production equipment market, demand for steppers indicates a trend toward moderate recovery, supported by increased investment by chip manufacturers. In the market for projection aligners used in the production of LCD panels, demand is expected to decline due to restrained investment by LCD manufacturers.

The company has revised upward its forecasts for the 2006 fiscal year and now anticipates consolidated net sales of \$4,140.0 billion (U.S.\$35,385 million), consolidated income before income taxes and minority interests of \$690.0 billion (U.S.\$5,897 million), and consolidated net income of \$432.0 billion (U.S.\$3,692 million). The company also projects non-consolidated net sales of \$2,700.0 billion (U.S.\$23,077 million), non-consolidated ordinary profit of \$489.0 billion (U.S.\$4,179 million), and non-consolidated net income of \$313.0 billion (U.S.\$2,675 million). Although uncertainty surrounds several factors that could affect currency exchange rates, significant changes in rates are not anticipated. These forecasts assume currency exchange rates of \$117 to the U.S. dollar and \$138 to the euro, representing an approximately 4% depreciation of the yen against the U.S. dollar, and the same level against the euro compared with previous year.

### **Consolidated Outlook**

1st Half											
		Six mont June 30		C	Change		Six months ended June 30, 2005		Change (%)		
	Previ	ous Outlook (A)	Rev	vised Outlook (B)		(B - A)		Results (C)	(I	3 / C)	
Net sales	¥	1,910,000	¥	1,960,000	¥	50,000	¥	1,755,840	+	11.6%	
Income before income taxes and minority interests		303,000		323,000		20,000		283,733	+	13.8%	
Net income	_	187,000		201,000		14,000	_	175,268	+	14.7%	

Millions of ven

Fiscal year	Millions of yen											
		Year of December	ending r 31, 20	006		Change (B - A)		December 31, 200			Cha	nge (%)
	Previou	us Outlook (A)	Revis	ed Outlook (B)				Results (C)		3 / C)		
Net sales	¥	4,060,000	¥	4,140,000	¥	80,000	¥	3,754,191	+	10.3%		
Income before income taxes and minority interests		665,000		690,000		25,000		612,004	+	12.7%		
Net income		415,000		432,000		17,000		384,096	+	12.5%		

### **Non-consolidated Outlook**

1st Half				yen						
		Six months ending June 30, 2006  Provious Outlook (A) Provised Outlook (B) (B) (B)						ix months ended June 30, 2005	Cha	nge (%)
	Previo	ous Outlook (A)	Rev	ised Outlook (B)		(B - A)		Results (C)		3 / C)
Net sales	¥	1,210,000	¥	1,245,000	¥	35,000	¥	1,158,478	+	7.5%
Ordinary profit		220,000		232,000		12,000		210,125	+	10.4%
Net income		143,000		146,000		3,000		137,938	+	5.8%
				•				•		_

Fiscal year	Millions of yen										
			Year ending December 31, 2006 Change					Year ended ecember 31, 2005	Cha	nge (%)	
	Previo	ous Outlook (A)	Rev	rised Outlook (B)		(B - A)		Results (C)		3 / C)	
Net sales	¥	2,660,000	¥	2,700,000	¥	40,000	¥	2,481,481	+	8.8%	
Ordinary profit		475,000		489,000		14,000		440,711	+	11.0%	
Net income		307,000		313,000		6,000		289,294	+	8.2%	

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project" or "should" and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

### 1. CONSOLIDATED STATEMENTS OF INCOME

	Millions of yen						_	housands of J.S. dollars	
	Th	ree months	Tl	nree months	•		Three months		
		ended		ended	Cha	inge(%)		ended	
		rch 31, 2006		rch 31, 2005				rch 31, 2006	
	(U	naudited)	(	Unaudited)			(	Unaudited)	
Net sales	¥	923,272	¥	843,367	+	9.5	\$	7,891,214	
Cost of sales		454,754		433,703				3,886,787	
Gross profit		468,518		409,664	+	14.4		4,004,427	
Selling, general and administrative expenses		298,383		266,382				2,550,282	
Operating profit		170,135		143,282	+	18.7		1,454,145	
Other income (deductions):									
Interest and dividend income		4,988		2,681				42,632	
Interest expense		(381)		(468)				(3,256)	
Other, net		(5,151)		3,956				(44,025)	
		(544)		6,169				(4,649)	
Income before income taxes and		169,591		149,451	+	13.5		1,449,496	
minority interests									
Income taxes		57,829		52,394				494,265	
Income before minority interests	·	111,762		97,057				955,231	
Minority interests		3,493		4,000				29,855	
Net income	¥	108,269	¥	93,057	+	16.3	\$	925,376	

Notes: 1. Research and development expenses included in selling, general and administrative expenses for the three months ended March 31, 2006 and 2005 were JPY67,150 million (U.S.\$573,932 thousand) and JPY59,169 million, respectively.

2. Canon's comprehensive income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial instruments and change in minimum pension liability adjustments. Comprehensive income for the three months ended March 31, 2006 and 2005 were JPY114,057 million (U.S.\$974,846 thousand) and JPY102,525 million, respectively.

#### 2. DETAILS OF SALES

Sales by product		Million	ns of yen				nousands of J.S. dollars		
	Thr	ee months	Th	ree months			Th	ree months	
		ended		ended	Cha	nge(%)	ended		
	Mar	ch 31, 2006	Mar	ch 31, 2005		8 . ( )	Ma	rch 31, 2006	
		naudited)		Jnaudited)				Jnaudited)	
Business machines:	( -	,		,				,	
Office imaging products	¥	286,488	¥	275,083	+	4.1	\$	2,448,615	
Computer peripherals		316,796		292,292	+	8.4	*	2,707,658	
Business information products		27,869		26,179	+	6.5		238,197	
		631,153		593,554	+	6.3		5,394,470	
Cameras		192,061		159,911	+	20.1		1,641,547	
Optical and other products		100,058		89,902	+	11.3		855,197	
Total	¥	923,272	¥	843,367	+	9.5	\$	7,891,214	
Sales by region		Million	ns of yen					nousands of J.S. dollars	
	Thr	ee months	Th	ree months			Th	ree months	
		ended		ended	Cha	nge(%)		ended	
	Mar	ch 31, 2006	Mar	ch 31, 2005			Ma	rch 31, 2006	
	(U:	naudited)	J)	Jnaudited)			T)	Jnaudited)	
Japan	¥	213,694	¥	208,094	+	2.7	\$	1,826,444	
Overseas:									
Americas		285,067		248,723	+	14.6		2,436,470	
Europe		281,621		257,336	+	9.4		2,407,017	
Other areas		142,890		129,214	+	10.6		1,221,283	
		709,578		635,273	+	11.7		6,064,770	
Total	¥	923,272	¥	843,367	+	9.5	\$	7,891,214	
rotai	<u> </u>	743,414	Ŧ	043,307		7.3	φ	7,071,414	

Notes:  $\,$  1. The primary products included in each of the product segments are as follows:

Business machines:

 $Of fice\ imaging\ products:\ Of fice\ network\ digital\ multifunction\ devices\ (MFDs)\ /\ Color\ network\ digital\ MFDs\ /\ Color\ network\ digital\ Network\ d$ 

 $Of fice\ copying\ machines\ /\ Personal-use\ copying\ machines\ /\ Full-color\ copying\ machines\ /\ etc.$ 

 $Computer\ peripherals:\ Laser\ beam\ printers\ /\ Single\ function\ inkjet\ printers\ /\ Inkjet\ multifunction\ peripherals\ /\ Image\ scanners\ /\ etc.$ 

 $Business\ information\ products:\ Computer\ information\ systems\ /\ Document\ scanners\ /\ Personal\ information\ products\ /\ etc.$ 

 $Cameras: \ SLR\ cameras\ /\ Compact\ cameras\ /\ Digital\ cameras\ /\ Digital\ video\ camcorders\ /\ etc.$ 

 $Optical\ and\ other\ products:\ Semiconductor\ production\ equipment\ /\ Mirror\ projection\ mask\ aligners\ for\ LCD\ panels\ /\ Mirror\ projection\ panels\ panels$ 

Broadcasting equipment / Medical equipment / Components / etc.

2. The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America / Europe: England, Germany, France, Netherlands /

Other Areas: Asian regions, China, Oceania

### 3. SEGMENT INFORMATION BY PRODUCT

		Million	s of yer			Thousands of U.S. dollars			
	Th	ree months ended	Th	ree months ended	Cha	nge(%)	Tì	ree months ended	
		ch 31, 2006		ch 31, 2005			March 31, 2006		
	(U	naudited)	J)	Jnaudited)			J)	U <b>naudited</b> )	
<b>Business Machines</b>									
Net sales:									
Unaffiliated customers	¥	631,153	¥	593,554	+	6.3	\$	5,394,470	
Intersegment		-						<u>-</u>	
Total		631,153		593,554	+	6.3		5,394,470	
Operating cost and expenses		478,985		452,726	+	5.8		4,093,889	
Operating profit		152,168		140,828	+	8.1		1,300,581	
Cameras									
Net sales:									
Unaffiliated customers	¥	192,061	¥	159,911	+	20.1	\$	1,641,547	
Intersegment		-						<u> </u>	
Total		192,061		159,911	+	20.1		1,641,547	
Operating cost and expenses		148,022		136,096	+	8.8		1,265,145	
Operating profit		44,039		23,815	+	84.9		376,402	
Optical and other products Net sales: Unaffiliated customers	¥	100,058	¥	89,902	+	11.3	\$	855,197	
Intersegment		41,397		35,181	+	17.7		353,820	
Total		141,455		125,083	+	13.1		1,209,017	
Operating cost and expenses	<del></del>	126,929		112,404	+	12.9		1,084,863	
Operating profit		14,526		12,679	+	14.6		124,154	
Corporate and Eliminations Net sales:									
Unaffiliated customers	¥	-	¥	-		-	\$	-	
Intersegment		(41,397)		(35,181)		-		(353,820)	
Total		(41,397)		(35,181)		-		(353,820)	
Operating cost and expenses		(799)		(1,141)		-	-	(6,828)	
Operating profit		(40,598)		(34,040)	-	_		(346,992)	
Consolidated									
Net sales:									
Unaffiliated customers	¥	923,272	¥	843,367	+	9.5	\$	7,891,214	
Intersegment		-		-		-		-	
Total		923,272		843,367	+	9.5		7,891,214	
Operating cost and expenses		753,137		700,085	+	7.6		6,437,069	
Operating profit		170,135		143,282	+	18.7		1,454,145	

Note: General corporate expenses of JPY40,510 million (U.S.\$346,239 thousand) and JPY34,039 million in the three months ended March 31, 2006 and 2005, respectively, are included in "Corporate and Eliminations."

### 4. CONSOLIDATED BALANCE SHEETS

	Millions of yen						Thousands of U.S. dollars		
		As of March 31, 2006	D	As of ecember 31, 2005		Change		As of March 31, 2006	
	(	Unaudited)					(	Unaudited)	
ASSETS									
Current assets:	<b>X</b> 7	027.267	v	1 004 052	¥	(67.596)	φ	0.011.704	
Cash and cash equivalents  Marketable securities	¥	937,367 71	¥	1,004,953 172	Ŧ	(67,586) (101)	\$	8,011,684 607	
Trade receivables, net		607,684		689,427		(81,743)		5,193,880	
Inventories		545,074		510,195		34,879		4,658,752	
Prepaid expenses and other current assets		271,852		253,822		18,030		2,323,521	
Total current assets	-	2,362,048		2,458,569	-	(96,521)	-	20,188,444	
Noncurrent receivables		14,486		14,122		364		123,812	
Investments		114,638		104,486		10,152		979,812	
Property, plant and equipment, net		1,167,435		1,148,821		18,614		9,978,077	
Other assets		317,906		317,555		351		2,717,146	
Total assets	¥	3,976,513	¥	4,043,553	¥	(67,040)	\$	33,987,291	
	_		_		_		_		
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities:									
Short-term loans and current portion of long- term debt	¥	4,483	¥	5,059	¥	(576)	\$	38,316	
Trade payables	*	469,593	т	505,126	т	(35,533)	φ	4,013,615	
Income taxes		62,697		110,844		(48,147)		535,872	
Accrued expenses		245,927		248,205		(2,278)		2,101,940	
Other current liabilities		173,989		209,394		(35,405)		1,487,086	
Total current liabilities	_	956,689	_	1,078,628		(121,939)		8,176,829	
Long-term debt, excluding current installments		26,525		27,082		(557)		226,709	
Accrued pension and severance cost		73,197		80,430		(7,233)		625,615	
Other noncurrent liabilities		52,014		52,395		(381)		444,565	
Total liabilities		1,108,425		1,238,535		(130,110)		9,473,718	
Minority interests		209,278		200,336		8,942		1,788,701	
Stockholders' equity:									
Common stock		174,446		174,438		8		1,490,991	
Additional paid-in capital		403,258		403,246		12		3,446,650	
Retained earnings		2,108,977		2,060,620		48,357		18,025,444	
Accumulated other comprehensive income (loss)		(22,424)		(28,212)		5,788		(191,658)	
Treasury stock		(5,447)		(5,410)		(37)		(46,555)	
Total stockholders' equity	_	2,658,810		2,604,682		54,128		22,724,872	
Total liabilities and stockholders' equity	¥	3,976,513	¥	4,043,553	¥	(67,040)	\$	33,987,291	
							7	Thousands of	
		Millior	is of	yen				U.S. dollars	
		As of		As of				As of	
		March 31,	D	ecember 31,				March 31,	
	_	2006 Unaudited)		2005				2006 Unaudited)	
All			37	11 720					
Allowance for doubtful receivables	¥	12,813	¥	11,728			\$	109,513	
Accumulated depreciation Accumulated other comprehensive income (loss):		1,299,439		1,272,163				11,106,316	
Foreign currency translation adjustments		(21,976)		(25,772)				(187,829)	
Net unrealized gains (losses) on securities		7,210		6,073				61,624	
Net gains (losses) on derivative financial instruments		(319)		(1,174)				(2,726)	
Minimum pension liability adjustments		(7,339)		(7,339)				(62,727)	
- • •									

### 5. CONSOLIDATED STATEMENTS OF CASH FLOWS

		Million	Thousands of U.S. dollars			
	Mai	ree months ended rch 31, 2006 Jnaudited)	Mar	ree months ended ch 31, 2005 (Inaudited)	Th Ma	ree months ended rch 31, 2006 Unaudited)
Cash flows from operating activities:						
Net income	¥	108,269	¥	93,057	\$	925,376
Adjustments to reconcile net income to net cash						
provided by operating activities:						
Depreciation and amortization		53,331		46,631		455,821
Loss on disposal of property, plant and equipment		5,311		1,580		45,393
Deferred income taxes		1,047		2,163		8,949
Decrease in trade receivables		85,512		61,465		730,872
Increase in inventories		(31,396)		(22,620)		(268,342)
Decrease in trade payables		(22,503)		(4,460)		(192,333)
Decrease in income taxes		(47,569)		(53,712)		(406,573)
Increase (decrease) in accrued expenses		(2,833)		931		(24,214)
Decrease in accrued pension and severance cost		(7,523)		(4,245)		(64,299)
Other, net		(26,747)		(44,101)		(228,607)
Net cash provided by operating activities		114,899		76,689		982,043
Cash flows from investing activities:						
Purchases of fixed assets		(109,829)		(96,360)		(938,709)
Proceeds from sale of fixed assets		4,557		5,040		38,949
Purchases of available-for-sale securities		(5,255)		(2,464)		(44,915)
Proceeds from sale of available-for-sale securities		1,004		417		8,581
Purchases of other investments		(6,556)		(4,194)		(56,034)
Other, net		(7,980)		(17)		(68,205)
Net cash used in investing activities		(124,059)		(97,578)		(1,060,333)
Cash flows from financing activities:						
Proceeds from issuance of long-term debt		555		147		4,744
Repayments of long-term debt		(2,120)		(2,075)		(18,120)
Increase (decrease) in short-term loans		(68)		1,445		(581)
Dividends paid		(59,912)		(35,475)		(512,068)
Other, net		5,111		(1,508)		43,683
Net cash used in financing activities		(56,434)		(37,466)		(482,342)
Effect of exchange rate changes on cash and				` , ,		
cash equivalents		(1,992)		7,728		(17,026)
Net decrease in cash and cash equivalents	-	(67,586)		(50,627)		(577,658)
Cash and cash equivalents at beginning of period		1,004,953		887,774		8,589,342
	v				<u>•</u>	
Cash and cash equivalents at end of period	¥	937,367	¥	837,147	\$	8,011,684

### 6. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

### (1) NUMBER OF GROUP COMPANIES

	March 31, 2006	December 31, 2005	Change
Subsidiaries	217	200	17
Affiliates	13	13	-
Total	230	213	17

#### CHANGES IN GROUP OF ENTITIES

Subsidiaries

Addition: 19 companies Removal: 2 companies

### (2) SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements reflect the adjustments which management believes are necessary to conform them with U.S. generally accepted accounting principles, except for the segment information, as required by Statement of Financial Accounting Standards No.131, "Disclosures about Segments of an Enterprise and Related Information."

### 7. OTHER

We have engaged Ernst & Young ShinNihon to complete a review of the consolidated statements of income, the consolidated balance sheets and the consolidated statements of cash flows as of and for the three months ended March 31, 2006 based upon Statement of Auditing Standards No.100, "Interim Financial Information," established by the American Institute of Certified Public Accountants.

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## CONSOLIDATED FINANCIAL RESULTS FOR THE FIRST QUARTER ENDED MARCH 31, 2006

### SUPPLEMENTARY REPORT

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This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project" or "should" and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

### 1. SALES BY REGION AND PRODUCT

(Millions of yen)

1. SALES BY REGION AN				2005			(Millions of yen)		
	2006				2005		Change year over year		
	1st quarter	2nd quarter (P)	Year (P)	1st quarter	2nd quarter	Year	1st quarter	2nd quarter	Year
Japan									
Business machines	147,297	161,703	636,200	153,968	150,541	612,832	-4.3%	+7.4%	+3.89
Office imaging products	90,216	94,684	377,600	95,563	89,981	357,689	-5.6%	+5.2%	+5.69
Computer peripherals	37,954	45,546	188,300	39,377	43,532	183,727	-3.6%	+4.6%	+2.59
Business information products	19,127	21,473	70,300	19,028	17,028	71,416	+0.5%	+26.1%	-1.69
Cameras	27,798	35,102	136,800	26,583	31,416	127,886	+4.6%	+11.7%	+7.09
Optical and other products	38,599	49,001	181,500	27,543	26,067	115,487	+40.1%	+88.0%	+57.29
Total	213,694	245,806	954,500	208,094	208,024	856,205	+2.7%	+18.2%	+11.59
Overseas									
Business machines	483,856	511,944	2,098,100	439,586	452,936	1,889,569	+10.1%	+13.0%	+11.09
Office imaging products	196,272	219,028	861,700	179,520	202,735	795,551	+9.3%	+8.0%	+8.39
Computer peripherals	278,842	284,258	1,200,200	252,915	241,913	1,061,179	+10.3%	+17.5%	+13.19
Business information products	8,742	8,658	36,200	7,151	8,288	32,839	+22.2%	+4.5%	+10.29
Cameras	164,263	216,637	843,400	133,328	187,825	751,300	+23.2%	+15.3%	+12.39
Optical and other products	61,459	62,341	244,000	62,359	63,688	257,117	-1.4%	-2.1%	-5.19
Total	709,578	790,922	3,185,500	635,273	704,449	2,897,986	+11.7%	+12.3%	+9.9%
Americas	,	,	, ,	,	,				
Business machines	207,570	214,130	888,200	187,548	187,418	795,268	+10.7%	+14.3%	+11.7%
Office imaging products	87,979	98,121	386,600	76,866	88,903	353,384	+14.5%	+10.4%	+9.4%
Computer peripherals	115,138	112,162	484,000	107,126	94,660	425,877	+7.5%	+18.5%	+13.6%
Business information products	4,453	3,847	17,600	3,556	3,855	16,007	+25.2%	-0.2%	+10.0%
Cameras	64,672	86,828	352,300	52,037	72,528	308,667	+24.3%	+19.7%	+14.1%
Optical and other products	12,825	15,275	62,900	9,138	9,457	42,015	+40.3%	+61.5%	+49.7%
Total	285,067	316,233	1,303,400	248,723	269,403	1,145,950	+14.6%	+17.4%	+13.7%
Europe		2 2 3,22 2	-,,	,		-,,			
Business machines	208,852	225,948	920,900	193,422	204,604	838,081	+8.0%	+10.4%	+9.9%
Office imaging products	86,223	95,877	377,700	82,557	93,515	357,188	+4.4%		+5.79
Computer peripherals	119,009	126,191	528,000	107,902	107,498	466,965	+10.3%	+17.4%	+13.19
Business information products	3,620	3,880	15,200	2,963	3,591	13,928	+22.2%	+8.0%	+9.19
Cameras	64,647	89,753	327,900	57,331	84,502	316,769	+12.8%	+6.2%	+3.59
Optical and other products	8,122	7,478	34,000	6,583	5,224	26,408	+23.4%	+43.1%	+28.79
Total	281,621	323,179	1,282,800	257,336	294,330	1,181,258	+9.4%	+9.8%	+8.69
Other areas	201,021	323,177	1,202,000	237,330	251,550	1,101,230	17.170	17.070	10.07
Business machines	67,434	71,866	289,000	58,616	60,914	256,220	+15.0%	+18.0%	+12.89
Office imaging products	22,070	25,030	97,400	20,097	20,317	84,979	+9.8%	+23.2%	+14.69
Computer peripherals	44,695	45,905	188,200	37,887	39,755	168,337	+18.0%	+15.5%	+11.89
Business information products	669	931	3,400	632	842	2,904	+5.9%	+10.6%	+17.19
Cameras	34,944	40,056	163,200		30,795	125,864	+45.8%		+29.79
Optical and other products	40,512	39,588	147,100	46,638	49,007	188,694	-13.1%		-22.09
Total	142,890	151,510	599,300	129,214	140,716	570,778	+10.6%	+7.7%	+5.0%
Total	142,090	131,310	577,500	147,414	1+0,710	510,110	+10.0%	₹1.170	+3.07
Business machines	631,153	673,647	2,734,300	593,554	603,477	2,502,401	+6.3%	+11.6%	+9.3%
Office imaging products	286,488	313,712	1,239,300	275,083	292,716	1,153,240	+4.1%	+7.2%	+7.59
Computer peripherals	316,796	329,804	1,388,500	292,292	285,445	1,133,240	+8.4%	+15.5%	+11.59
Business information products	27,869		1,388,300						
		30,131	980,200	26,179	25,316	104,255	+6.5%	+19.0%	+2.29
Onticel and other products	192,061	251,739		159,911	219,241	879,186 372,604	+20.1%		+11.59
Optical and other products	100,058	111,342	425,500	89,902	89,755		+11.3%		+14.29
Total	923,272	1,036,728	4,140,000	843,367	912,473	3,754,191	+9.5%	+13.6%	+10.39

# 2. SEGMENT INFORMATION BY PRODUCT

(Millions of yen)

	2006			2005			Change year over year		
	1st quarter	2nd quarter (P)	Year (P)	1st quarter	2nd quarter	Year	1st quarter	2nd quarter	Year
Business machines									
Unaffiliated customers	631,153	673,647	2,734,300	593,554	603,477	2,502,401	+6.3%	+11.6%	+9.3%
Intersegment	-	-	-	-	-	-	-	-	-
Total sales	631,153	673,647	2,734,300	593,554	603,477	2,502,401	+6.3%	+11.6%	+9.3%
Operating profit	152,168	141,732	619,800	140,828	118,625	542,028	+8.1%	+19.5%	+14.3%
% of sales	24.1%	21.0%	22.7%	23.7%	19.7%	21.7%	-	-	-
Cameras									
Unaffiliated customers	192,061	251,739	980,200	159,911	219,241	879,186	+20.1%	+14.8%	+11.5%
Intersegment	-	-	-	-	-	-	-	-	-
Total sales	192,061	251,739	980,200	159,911	219,241	879,186	+20.1%	+14.8%	+11.5%
Operating profit	44,039	46,461	211,100	23,815	38,039	173,706	+84.9%	+22.1%	+21.5%
% of sales	22.9%	18.5%	21.5%	14.9%	17.4%	19.8%	-	-	-
Optical and other products									
Unaffiliated customers	100,058	111,342	425,500	89,902	89,755	372,604	+11.3%	+24.1%	+14.2%
Intersegment	41,397	42,603	170,000	35,181	36,637	158,114	+17.7%	+16.3%	+7.5%
Total sales	141,455	153,945	595,500	125,083	126,392	530,718	+13.1%	+21.8%	+12.2%
Operating profit	14,526	8,674	45,700	12,679	8,360	38,820	+14.6%	+3.8%	+17.7%
% of sales	10.3%	5.6%	7.7%	10.1%	6.6%	7.3%	-	-	-
Corporate and Eliminations									
Unaffiliated customers	-	-	-	-	-	-	-	-	-
Intersegment	-41,397	-42,603	-170,000	-35,181	-36,637	-158,114	-	-	-
Total sales	-41,397	-42,603	-170,000	-35,181	-36,637	-158,114	-	-	-
Operating profit	-40,598	-47,002	-190,600	-34,040	-38,117	-171,511	-	-	-
Consolidated									
Unaffiliated customers	923,272	1,036,728	4,140,000	843,367	912,473	3,754,191	+9.5%	+13.6%	+10.3%
Intersegment	-	-	-	-	-	-	-	-	-
Total sales	923,272	1,036,728	4,140,000	843,367	912,473	3,754,191	+9.5%	+13.6%	+10.3%
Operating profit	170,135	149,865	686,000	143,282	126,907	583,043	+18.7%	+18.1%	+17.7%
% of sales	18.4%	14.5%	16.6%	17.0%	13.9%	15.5%	_	_	-

(P)=Projection

### 3. OTHER INCOME / DEDUCTIONS

(Millions of yen)

		2006		2005			Change year over year		
	1st quarter	2nd quarter (P)	Year (P)	1st quarter	2nd quarter	Year	1st quarter	2nd quarter	Year
Interest and dividend, net	4,607	5,193	19,600	2,213	2,986	12,511	+2,394	+2,207	+7,089
Forex gain / loss	-8,084	-4,616	-24,400	741	-1,639	-3,710	-8,825	-2,977	-20,690
Equity earnings / loss of affiliated companies	1,541	359	2,800	1,153	908	1,646	+388	-549	+1,154
Other, net	1,392	2,608	6,000	2,062	5,120	18,514	-670	-2,512	-12,514
Total	-544	3,544	4,000	6,169	7,375	28,961	-6,713	-3,831	-24,961

### 4. SALES COMPOSITION BY PRODUCT

		2006				
	1st quarter	2nd quarter (P)	Year (P)	1st quarter	2nd quarter	Year
Office imaging products						
Monochrome copying machines	53%	54%	52%	57%	56%	56%
Color copying machines	30%	30%	31%	26%	29%	28%
Others	17%	16%	17%	17%	15%	16%
Computer peripherals						
Laser beam printers	75%	72%	70%	73%	71%	71%
Inkjet printers (includes inkjet MFPs)	24%	27%	29%	25%	27%	27%
Others	1%	1%	1%	2%	2%	2%
Business information products						
Personal computers	68%	72%	67%	72%	68%	69%
Others	32%	28%	33%	28%	32%	31%
Cameras						
Film cameras / Lenses	16%	15%	15%	15%	16%	17%
Digital cameras	73%	73%	73%	72%	72%	72%
Video cameras	11%	12%	12%	13%	12%	11%
Optical and other products						
Semiconductor production equipment	52%	54%	52%	69%	66%	64%
Others	48%	46%	48%	31%	34%	36%

(P)=Projection

### 5. SALES GROWTH IN LOCAL CURRENCY (Year over year)

	2006				
	1st quarter	2nd quarter	Year		
	1st quarter	(P)	(P)		
Business machines					
Japan	-4.3%	+7.4%	+3.8%		
Overseas	+1.5%	+6.5%	+6.6%		
Total	0.0%	+6.7%	+5.9%		
Cameras					
Japan	+4.6%	+11.7%	+7.0%		
Overseas	+14.5%	+9.4%	+8.6%		
Total	+12.8%	+9.7%	+8.3%		
Optical and other products					
Japan	+40.1%	+88.0%	+57.2%		
Overseas	-6.0%	-5.6%	-8.0%		
Total	+8.1%	+21.6%	+12.2%		
Total					
Japan	+2.7%	+18.2%	+11.5%		
Overseas	+3.5%	+6.2%	+5.8%		
Americas	+2.5%	+8.2%	+7.7%		
Europe	+4.9%	+6.6%	+6.5%		
Other areas	+2.5%	+1.5%	+0.5%		
Total	+3.3%	+8.9%	+7.1%		

6. P&L SUMMARY (2nd Quarter 2006/Projection)

	2006	2005	Change year over year
	2nd quarter (P)	2nd quarter	, ,
Net sales	1,036,728	912,473	+13.6%
Operating profit	149,865	126,907	+18.1%
Income before income taxes and minority interests	153,409	134,282	+14.2%
Net income	92,731	82,211	+12.8%

(P)=Projection

(Millions of yen)

### 7. PROFITABILITY

	20	2006		05
	1st quarter	Year (P)	1st quarter	Year
ROE	16.5%	15.6%	16.6%	16.0%
ROA	10.8%	10.1%	10.4%	10.1%

(P)=Projection

### 8. IMPACT OF FOREIGN EXCHANGE RATES

(1) Exchange rates

(Yen)

	2006			2005		
	1st quarter	2nd-4th quarter (P)	Year (P)	1st quarter	Year	
Yen/US\$	116.96	117.00	116.99	104.58	110.58	
Yen/Euro	140.71	138.00	138.59	137.04	137.04	

(P)=Projection

(2) Impact of foreign exchange rates on sales (Year over year)

(Billions of yen)

	2006  1st quarter Year (P)		
US\$	+34.8	+85.5	
Euro	+5.6	+11.2	
Other currencies	+2.4	+6.9	
Total	+42.8	+103.6	

(P)=Projection

(3) Impact of foreign exchange rates per yen

(Billions of yen)

· / 1	2006
	2006
	2nd-4th quarter (P)
On sales	
US\$	11.0
Euro	5.8
On operating profit	
US\$	6.1
Euro	4.3
	(D) Desiration

(P)=Projection

### 9. STATEMENTS OF CASH FLOWS

(Millions of yen)

9. STATEMENTS OF CASH FLOWS				(Millions of yell)
	200	06	200	05
	1st quarter	Year (P)	1st quarter	Year
Net cash provided by operating activities				
Net income	108,269	432,000	93,057	384,096
Depreciation and amortization	53,331	240,000	46,631	225,941
Other, net	-46,701	18,000	-62,999	-4,359
Total	114,899	690,000	76,689	605,678
Net cash used in investing activities	-124,059	-500,000	-97,578	-401,141
Free cash flow	-9,160	190,000	-20,889	204,537
Net cash used in financing activities	-56,434	-107,000	-37,466	-93,939
Effect of exchange rate changes on cash and cash equivalents	-1,992	-5,000	7,728	6,581
Net change in cash and cash equivalents	-67,586	78,000	-50,627	117,179
Cash and cash equivalents at end of period	937,367	1,083,000	837,147	1,004,953

### 10. R&D EXPENDITURE

(Millions of yen)

	2006		2005	
	1st quarter	Year (P)	1st quarter	Year
Business machines	25,321	=	25,012	117,219
Cameras	9,962	-	9,452	39,746
Optical and other products	31,867	-	24,705	129,511
Total	67,150	325,000	59,169	286,476
% of sales	7.3%	7.9%	7.0%	7.6%

(P)=Projection

### 11. CAPITAL EXPENDITURE & DEPRECIATION AND AMORTIZATION

(Millions of yen)

	2006		2005	
	1st quarter	Year (P)	1st quarter	Year
Capital expenditure	72,552	470,000	91,776	383,784
Depreciation and amortization	53,331	240,000	46,631	225,941

(P)=Projection

### 12. INVENTORIES

(1) Inventories

(Millions of yen)

(1) 111 ( 1110)			
	2006	2005	Difference
	Mar.31	Dec.31	Billerenee
Business machines	283,810	267,121	+16,689
Cameras	105,676	88,831	+16,845
Optical and other products	155,588	154,243	+1,345
Total	545,074	510,195	+34,879

### (2) Inventories/Sales\*

(Days)

	2006	2005	Difference
	Mar.31	Dec.31	Billerence
Business machines	39	37	+2
Cameras	39	32	+7
Optical and other products	131	146	-15
Total	49	47	+2

<sup>\*</sup>Index based on the previous six months sales.

### 13. DEBT RATIO

	2006	2005	Difference
	Mar.31	Dec.31	Billerence
Total debt / Total assets	0.8%	0.8%	0.0%

### 14. OVERSEAS PRODUCTION RATIO

14. O VERSEAS I RODUCTION RATTO				
	2006	2005		
	1st quarter	Year		
Overseas production ratio	41%	40%		

### 15. NUMBER OF EMPLOYEES

	2006	2005	Difference	
	Mar.31	Dec.31	Billerence	
Japan	48,709	48,637	+72	
Overseas	69,219	66,946	+2,273	
Total	117,928	115,583	+2,345	