



2024年 第1四半期 決算補足資料

First Quarter 2024 Results Supplementary Data

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【注意事項】

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This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project" or "should" and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. Should one or more risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

1. ビジネスユニット別売上高/営業利益 | Segment Information

(単位: 百万円/Millions of yen)

| | | FY 2023 | | FY 2024 | | % Change Y/Y | | |
|-----------------|-------------------------------|---------|-----------|---------|------------|--------------|-----------|--------|
| | | 1Q | Full Year | 1Q | Full Year | FY 2024 | | |
| | | Actual | Actual | Actual | Projection | 1Q | Full Year | |
| | | USD | ¥132.47 | ¥140.85 | ¥148.69 | ¥141.87 | +¥16.22 | +¥1.02 |
| | | EUR | ¥142.10 | ¥152.20 | ¥161.35 | ¥156.35 | +¥19.25 | +¥4.15 |
| プリンティング | Printing | | | | | | | |
| 外部顧客に対する売上高 | External customers | 556,704 | 2,339,718 | 578,093 | 2,386,450 | +3.8% | +2.0% | |
| セグメント間の内部売上高 | Intersegment | 1,449 | 6,358 | 2,171 | 7,350 | +49.8% | +15.6% | |
| 売上高 計 | Total sales | 558,153 | 2,346,076 | 580,264 | 2,393,800 | +4.0% | +2.0% | |
| 営業利益 | Operating profit | 50,618 | 228,309 | 65,494 | 260,600 | +29.4% | +14.1% | |
| 営業利益率 | Operating profit ratio | 9.1% | 9.7% | 11.3% | 10.9% | | | |
| メディカル | Medical | | | | | | | |
| 外部顧客に対する売上高 | External customers | 130,857 | 552,296 | 134,175 | 581,400 | +2.5% | +5.3% | |
| セグメント間の内部売上高 | Intersegment | 198 | 1,484 | 37 | 600 | -81.3% | -59.6% | |
| 売上高 計 | Total sales | 131,055 | 553,780 | 134,212 | 582,000 | +2.4% | +5.1% | |
| 営業利益 | Operating profit | 6,880 | 31,649 | 5,579 | 46,000 | -18.9% | +45.3% | |
| 営業利益率 | Operating profit ratio | 5.2% | 5.7% | 4.2% | 7.9% | | | |
| イメージング | Imaging | | | | | | | |
| 外部顧客に対する売上高 | External customers | 192,359 | 861,456 | 175,446 | 899,450 | -8.8% | +4.4% | |
| セグメント間の内部売上高 | Intersegment | 64 | 169 | 95 | 550 | +48.4% | +225.4% | |
| 売上高 計 | Total sales | 192,423 | 861,625 | 175,541 | 900,000 | -8.8% | +4.5% | |
| 営業利益 | Operating profit | 37,256 | 145,579 | 14,266 | 143,800 | -61.7% | -1.2% | |
| 営業利益率 | Operating profit ratio | 19.4% | 16.9% | 8.1% | 16.0% | | | |
| インダストリアル | Industrial | | | | | | | |
| 外部顧客に対する売上高 | External customers | 58,379 | 303,807 | 66,109 | 368,300 | +13.2% | +21.2% | |
| セグメント間の内部売上高 | Intersegment | 3,682 | 10,912 | 2,376 | 10,700 | -35.5% | -1.9% | |
| 売上高 計 | Total sales | 62,061 | 314,719 | 68,485 | 379,000 | +10.4% | +20.4% | |
| 営業利益 | Operating profit | 7,418 | 58,598 | 12,052 | 71,000 | +62.5% | +21.2% | |
| 営業利益率 | Operating profit ratio | 12.0% | 18.6% | 17.6% | 18.7% | | | |
| その他及び全社 | Others & Corporate | | | | | | | |
| 外部顧客に対する売上高 | External customers | 32,826 | 123,695 | 34,696 | 114,400 | +5.7% | -7.5% | |
| セグメント間の内部売上高 | Intersegment | 22,584 | 85,149 | 20,442 | 81,600 | -9.5% | -4.2% | |
| 売上高 計 | Total sales | 55,410 | 208,844 | 55,138 | 196,000 | -0.5% | -6.2% | |
| 営業利益 | Operating profit | -18,051 | -86,345 | -18,853 | -86,400 | - | - | |
| | Operating profit ratio | | | | | | | |
| 消去 | Eliminations | | | | | | | |
| 外部顧客に対する売上高 | External customers | 0 | 0 | 0 | 0 | - | - | |
| セグメント間の内部売上高 | Intersegment | -27,977 | -104,072 | -25,121 | -100,800 | - | - | |
| 売上高 計 | Total sales | -27,977 | -104,072 | -25,121 | -100,800 | - | - | |
| 営業利益 | Operating profit | 354 | -2,424 | 1,545 | 0 | +336.6% | - | |
| | Operating profit ratio | | | | | | | |
| 連結合計 | Total | | | | | | | |
| 外部顧客に対する売上高 | External customers | 971,125 | 4,180,972 | 988,519 | 4,350,000 | +1.8% | +4.0% | |
| セグメント間の内部売上高 | Intersegment | - | - | - | - | - | - | |
| 売上高 計 | Total sales | 971,125 | 4,180,972 | 988,519 | 4,350,000 | +1.8% | +4.0% | |
| 営業利益 | Operating profit | 84,475 | 375,366 | 80,083 | 435,000 | -5.2% | +15.9% | |
| 営業利益率 | Operating profit ratio | 8.7% | 9.0% | 8.1% | 10.0% | | | |

※2024年第1四半期より、報告セグメントごとの業績をより適切に管理するため、その他及び全社と消去の一部を組み替えており、2023年についても組み替えて表示しております。

2. 地域別・ビジネスユニット別売上高 | Net Sales by Region & Business Unit

(単位 百万円/Millions of yen)

| | | FY 2023 | | FY 2024 | | % Change Y/Y | |
|--------------------|---------------------------|--------------|---------------------|--------------|-------------------------|--------------|-----------|
| | | 1Q Actual | Full Year Actual | 1Q Actual | Full Year Projection | FY 2024 | |
| | | | | | | 1Q | Full Year |
| 国内 | Japan | | | | | | |
| プリンティング | Printing | 121,153 | 495,038 | 130,591 | - | +7.8% | - |
| メディカル | Medical | 55,317 | 198,625 | 55,710 | - | +0.7% | - |
| イメージング | Imaging | 15,195 | 59,231 | 13,387 | - | -11.9% | - |
| インダストリアル | Industrial | 14,421 | 70,253 | 18,278 | - | +26.7% | - |
| その他及び全社 | Others & Corporate | 22,665 | 78,442 | 22,096 | - | -2.5% | - |
| 合計 | Total | 228,751 | 901,589 | 240,062 | 926,748 | +4.9% | +2.8% |
| 海外 | Overseas | | | | | | |
| プリンティング | Printing | 435,551 | 1,844,680 | 447,502 | - | +2.7% | - |
| メディカル | Medical | 75,540 | 353,671 | 78,465 | - | +3.9% | - |
| イメージング | Imaging | 177,164 | 802,225 | 162,059 | - | -8.5% | - |
| インダストリアル | Industrial | 43,958 | 233,554 | 47,831 | - | +8.8% | - |
| その他及び全社 | Others & Corporate | 10,161 | 45,253 | 12,600 | - | +24.0% | - |
| 合計 | Total | 742,374 | 3,279,383 | 748,457 | 3,423,252 | +0.8% | +4.4% |
| 米州 | Americas | | | | | | |
| プリンティング | Printing | 177,822 | 775,071 | 195,746 | - | +10.1% | - |
| メディカル | Medical | 33,202 | 151,934 | 35,515 | - | +7.0% | - |
| イメージング | Imaging | 77,870 | 344,221 | 65,719 | - | -15.6% | - |
| インダストリアル | Industrial | 1,317 | 19,146 | 901 | - | -31.6% | - |
| その他及び全社 | Others & Corporate | 5,011 | 22,066 | 6,197 | - | +23.7% | - |
| 合計 | Total | 295,222 | 1,312,438 | 304,078 | 1,339,949 | +3.0% | +2.1% |
| 欧州 | Europe | | | | | | |
| プリンティング | Printing | 166,559 | 699,509 | 166,943 | - | +0.2% | - |
| メディカル | Medical | 24,363 | 116,230 | 26,164 | - | +7.4% | - |
| イメージング | Imaging | 58,491 | 267,864 | 52,680 | - | -9.9% | - |
| インダストリアル | Industrial | 1,732 | 15,074 | 1,589 | - | -8.3% | - |
| その他及び全社 | Others & Corporate | 2,853 | 12,534 | 3,612 | - | +26.6% | - |
| 合計 | Total | 253,998 | 1,111,211 | 250,988 | 1,155,829 | -1.2% | +4.0% |
| アジア・オセアニア | Asia & Oceania | | | | | | |
| プリンティング | Printing | 91,170 | 370,100 | 84,813 | - | -7.0% | - |
| メディカル | Medical | 17,975 | 85,507 | 16,786 | - | -6.6% | - |
| イメージング | Imaging | 40,803 | 190,140 | 43,660 | - | +7.0% | - |
| インダストリアル | Industrial | 40,909 | 199,334 | 45,341 | - | +10.8% | - |
| その他及び全社 | Others & Corporate | 2,297 | 10,653 | 2,791 | - | +21.5% | - |
| 合計 | Total | 193,154 | 855,734 | 193,391 | 927,474 | +0.1% | +8.4% |
| セグメント間の内部売上 | Intersegment | | | | | | |
| プリンティング | Printing | 1,449 | 6,358 | 2,171 | - | +49.8% | - |
| メディカル | Medical | 198 | 1,484 | 37 | - | -81.3% | - |
| イメージング | Imaging | 64 | 169 | 95 | - | +48.4% | - |
| インダストリアル | Industrial | 3,682 | 10,912 | 2,376 | - | -35.5% | - |
| その他及び全社 | Others & Corporate | 22,584 | 85,149 | 20,442 | - | -9.5% | - |
| 消去 | Eliminations | -27,977 | -104,072 | -25,121 | - | - | - |
| 合計 | Total | 0 | 0 | 0 | 0 | - | - |
| 連結合計 | Total | | | | | | |
| プリンティング | Printing | 558,153 | 2,346,076 | 580,264 | - | +4.0% | - |
| メディカル | Medical | 131,055 | 553,780 | 134,212 | - | +2.4% | - |
| イメージング | Imaging | 192,423 | 861,625 | 175,541 | - | -8.8% | - |
| インダストリアル | Industrial | 62,061 | 314,719 | 68,485 | - | +10.4% | - |
| その他及び全社 | Others & Corporate | 55,410 | 208,844 | 55,138 | - | -0.5% | - |
| 消去 | Eliminations | -27,977 | -104,072 | -25,121 | - | - | - |
| 合計 | Total | 971,125 | 4,180,972 | 988,519 | 4,350,000 | +1.8% | +4.0% |

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3. 売上高現地通貨ベース伸び率 (前年同期比較)
Sales Growth on a Local Currency Basis (Year on Year)

| | | FY 2024 | |
|-----------------|-------------------------------|-----------|----------------------|
| | | 1Q Actual | Full Year Projection |
| プリンティング | Printing | | |
| 国内 | Japan | +7.8% | - |
| 海外 | Overseas | -8.0% | - |
| 合計 | Total | -4.4% | +1.2% |
| メディカル | Medical | | |
| 国内 | Japan | +0.7% | - |
| 海外 | Overseas | -6.1% | - |
| 合計 | Total | -3.4% | +4.3% |
| イメージング | Imaging | | |
| 国内 | Japan | -11.9% | - |
| 海外 | Overseas | -17.7% | - |
| 合計 | Total | -17.2% | +3.9% |
| インダストリアル | Industrial | | |
| 国内 | Japan | +26.7% | - |
| 海外 | Overseas | +6.0% | - |
| 合計 | Total | +8.4% | +20.3% |
| その他及び全社 | Others & Corporate | | |
| 国内 | Japan | -2.5% | - |
| 海外 | Overseas | +13.4% | - |
| 合計 | Total | -2.4% | -6.6% |
| 合計 | Total | | |
| 国内 | Japan | +4.9% | - |
| 海外 | Overseas | -9.0% | - |
| | 米州 Americas | -7.9% | - |
| | 欧州 Europe | -12.4% | - |
| | アジア・オセアニア Asia and Oceania | -6.1% | - |
| 合計 | Total | -5.7% | +3.3% |

4. 為替影響 | Foreign Exchange Rate Impact

(1) 売上影響額(前年同期比)
Amount of Impact on Net Sales (Year on Year)

(単位 億円/100 Millions of yen)

| | FY 2024 | |
|-------|-----------|----------------------|
| | 1Q Actual | Full Year Projection |
| USD | +404 | +32 |
| EUR | +269 | +231 |
| Other | +55 | +39 |
| Total | +728 | +302 |

(2) 1円の変動による影響額
Impact of Foreign Exchange Rate per Yen

(単位 億円/100 Millions of yen)

| | | FY 2024 |
|------|---------------------|------------------|
| | | 2Q-4Q Projection |
| 売上高 | On sales | |
| USD | USD | 101 |
| EUR | EUR | 52 |
| 営業利益 | On operating profit | |
| USD | USD | 31 |
| EUR | EUR | 25 |

5. 研究開発費/設備投資/減価償却費 | R&D Expenses / Capital Expenditures / Depreciation & Amortization

(単位 百万円/Millions of yen)

| | | FY 2023 | | FY 2024 | |
|--------------|--|-----------|------------------|-----------|----------------------|
| | | 1Q Actual | Full Year Actual | 1Q Actual | Full Year Projection |
| 研究開発費 | R&D Expenses | | | | |
| プリンティング | Printing | 25,135 | 97,925 | 23,761 | - |
| メディカル | Medical | 10,900 | 47,182 | 11,395 | - |
| イメージング | Imaging | 20,844 | 93,834 | 23,445 | - |
| インダストリアル | Industrial | 5,843 | 27,872 | 6,410 | - |
| その他及び全社 | Others & Corporate | 13,776 | 65,101 | 14,439 | - |
| 合計 | Total | 76,498 | 331,914 | 79,450 | 333,200 |
| 売上高研究開発費比率 | % of Net Sales | 7.9% | 7.9% | 8.0% | 7.7% |
| 設備投資 | Capital Expenditures | 62,989 | 231,725 | 61,760 | 240,000 |
| 減価償却費 | Depreciation & Amortization | 52,472 | 238,676 | 54,451 | 240,000 |

6. 営業外収益及び費用 | Other Income / Deductions

(単位 百万円/Millions of yen)

| | | FY 2023 | | FY 2024 | | Amount Change Y/Y | |
|---------|------------------------------------|-----------|------------------|-----------|----------------------|-------------------|-----------|
| | | 1Q Actual | Full Year Actual | 1Q Actual | Full Year Projection | FY 2024 | |
| | | | | | | 1Q | Full Year |
| 金融収支 | Interest and dividend, net | 2,065 | 11,158 | 3,306 | 8,445 | +1,241 | -2,713 |
| 為替差損益 | FX gain (loss) | -7,750 | -22,835 | 194 | -5,850 | +7,944 | +16,985 |
| 持分法投資損益 | Equity earnings of affiliated cos. | 311 | -485 | 61 | -848 | -250 | -363 |
| その他 | Other, net | 8,433 | 27,563 | 5,578 | 13,253 | -2,855 | -14,310 |
| 合計 | Total | 3,059 | 15,401 | 9,139 | 15,000 | +6,080 | -401 |

7. キャッシュフロー計算書 | Statements of Cash Flows

(単位 百万円/Millions of yen)

| | | FY 2023 | | FY 2024 | | Amount Change Y/Y | |
|---------------------|--|---------|-----------|---------|------------|-------------------|-----------|
| | | 1Q | Full Year | 1Q | Full Year | FY 2023 | |
| | | Actual | Actual | Actual | Projection | 1Q | Full Year |
| 営業活動によるキャッシュフロー | Net cash provided by operating activities | 73,609 | 451,190 | 77,219 | 570,000 | +3,610 | +118,810 |
| 投資活動によるキャッシュフロー | Net cash used in investing activities | -38,124 | -275,372 | -87,469 | -295,000 | -49,345 | -19,628 |
| フリーキャッシュフロー | Free cash flow | 35,485 | 175,818 | -10,250 | 275,000 | -45,735 | +99,182 |
| 財務活動によるキャッシュフロー | Net cash provided by (used in) financing activities | 75,733 | -156,729 | 105,982 | -299,500 | +30,249 | -142,771 |
| 為替変動の現金及び現金同等物への影響額 | Effect of exchange rate changes on cash and cash equivalents | 4,381 | 20,133 | 12,456 | -3,823 | +8,075 | -23,956 |
| 現金及び現金同等物の純増減額 | Net change in cash and cash equivalents | 115,599 | 39,222 | 108,188 | -26,323 | -7,411 | -65,545 |
| 現金及び現金同等物の期末残高 | Cash and cash equivalents at end of period | 477,700 | 401,323 | 509,511 | 375,000 | +31,811 | -26,323 |

8. その他財務/非財務データ | Other Financial / Non-Financial Data

| | | FY 2023 | FY 2024 |
|-----------------|---------------------|------------------|----------------------|
| | | Full Year Actual | Full Year Projection |
| ROE (当社株主に帰属) | ROE | 8.2% | 9.0% |
| ROA (当社株主に帰属) | ROA | 5.0% | 5.6% |
| 基本的1株あたり利益 (円) | EPS - Basic (Yen) | 264.20 | 308.81 |
| 希薄化後1株あたり利益 (円) | EPS - Diluted (Yen) | 264.08 | 308.66 |

| | | FY 2023 | FY 2024 |
|----------|---------------------------|---------|---------|
| | | Dec. 31 | Mar. 31 |
| 有利子負債依存度 | Debt Ratio | 9.6% | 8.5% |
| 従業員数 (人) | Number of Employees | | |
| 国内 | Japan | 68,532 | 70,381 |
| 海外 | Overseas | 100,619 | 102,600 |
| 合計 | Total | 169,151 | 172,981 |
| 国内生産比率 | Domestic Production Ratio | 60% | 60% |