

# Data Summary

## Financial Data

Canon Inc. and Subsidiaries

	2012	2013	2014
(Millions of yen)			
Net sales:	3,479,788	3,731,380	3,727,252
Domestic	720,286	715,863	724,317
Overseas	2,759,502	3,015,517	3,002,935
Percentage of previous year (%)	97.8%	107.2%	99.9%
Cost of sales	1,829,822	1,932,959	1,865,780
Gross profit	1,649,966	1,798,421	1,861,472
Gross profit ratio (%)	47.4%	48.2%	49.9%
Operating profit	324,421	336,623	345,354
Operating profit ratio (%)	9.3%	9.0%	9.3%
Net income attributable to Canon Inc.	224,854	229,829	254,627
Net income attributable to Canon Inc. ratio (%)	6.5%	6.2%	6.8%
Advertising	83,134	86,398	79,765
Depreciation of property, plant and equipment	258,133	275,173	263,480
Increase in property, plant and equipment	306,661	227,478	224,760
Net cash provided by operating activities	384,077	507,642	583,927
Net cash used in investing activities	-212,740	-250,212	-269,298
Free cash flow	171,337	257,430	314,629
Net cash provided by (used in) financing activities	-319,739	-222,181	-300,886
Long-term debt, excluding current installments	2,117	1,448	1,148
Canon Inc. shareholders' equity	2,592,630	2,904,212	2,971,963
Inventories	551,623	553,773	528,167
Total assets	3,959,542	4,246,796	4,464,854
<b>Per share data (Yen)</b>			
Net income attributable to Canon Inc. shareholders per share			
Basic	191.59	200.21	228.88
Diluted	191.58	200.21	228.88
Dividend per share	130	130	150
Stock price			
High	4,015	4,115	4,045
Low	2,308	2,913	2,889
<b>Key Performance Indicators</b>			
Canon Inc. shareholders' equity to total assets ratio (%)	65.5%	68.4%	66.6%
Inventory turnover in days (Days)	57 days	52 days	50 days
ROA (%)	5.7%	5.6%	5.8%
ROE (%)	8.8%	8.4%	8.7%
Dividend payout ratio (%)	67.1%	64.8%	64.7%

\* Fiscal year figures from 2012 to 2019 were restated to account for provision for paid leave.

\* Capital expenditure is the total of tangible and intangible assets.

	2015	2016	2017	2018	2019	2020	2021
	3,800,271	3,401,487	4,080,015	3,951,937	3,593,299	3,160,243	3,513,357
	714,280	706,979	884,828	869,577	872,534	806,305	830,378
	3,085,991	2,694,508	3,195,187	3,082,360	2,720,765	2,353,938	2,682,979
	102.0%	89.5%	119.9%	96.9%	90.9%	87.9%	111.2%
	1,865,887	1,729,489	2,089,461	2,116,383	1,983,266	1,784,375	1,885,565
	1,934,384	1,671,998	1,990,554	1,835,554	1,610,033	1,375,868	1,627,792
	50.9%	49.2%	48.8%	46.4%	44.8%	43.5%	46.3%
	343,729	216,338	322,211	342,452	174,420	110,547	281,918
	9.0%	6.4%	7.9%	8.7%	4.9%	3.5%	8.0%
	219,943	150,334	242,081	252,441	124,964	83,318	214,718
	5.8%	4.4%	5.9%	6.4%	3.5%	2.6%	6.1%
	80,907	58,707	61,207	58,729	46,665	31,273	36,812
	273,327	250,096	261,881	251,554	237,327	227,825	221,246
	243,130	208,379	181,389	200,504	211,228	161,727	179,000
	474,724	500,283	590,557	365,293	358,461	333,805	451,028
	-453,619	-837,125	-165,010	-195,615	-228,568	-155,439	-207,256
	21,105	-336,842	425,547	169,678	129,893	178,366	243,772
	-210,202	355,692	-340,464	-354,830	-232,590	-183,449	-267,366
	881	611,289	493,238	361,962	357,340	4,834	179,750
	2,959,929	2,776,327	2,863,986	2,820,644	2,685,496	2,575,031	2,873,773
	501,895	560,736	570,033	611,281	584,756	562,807	650,568
	4,431,720	5,142,279	5,201,626	4,902,955	4,771,918	4,625,614	4,750,888
	201.41	137.66	223.03	233.80	116.79	79.37	205.35
	201.40	137.66	223.03	233.78	116.77	79.35	205.29
	150	150	160	160	160	80	100
	4,539	3,656	4,472	4,395	3,338	3,099	2,938
	3,402	2,780	3,218	2,877	2,688	1,627	1,876
	66.8%	54.0%	55.1%	57.5%	56.3%	55.7%	60.5%
	47 days	59 days	49 days	56 days	59 days	60 days	66 days
	4.9%	3.1%	4.7%	5.0%	2.6%	1.8%	4.6%
	7.4%	5.2%	8.6%	8.9%	4.5%	3.2%	7.9%
	74.5%	109.0%	71.4%	68.4%	136.2%	100.4%	48.7%

Message from the CEO

Policies and Strategies

Activity Report

Management Foundation

Data Summary/  
Corporate Information