Canon Inc.
2024 Corporate Strategy Conference

# **Industrial Group**

March 8, 2024

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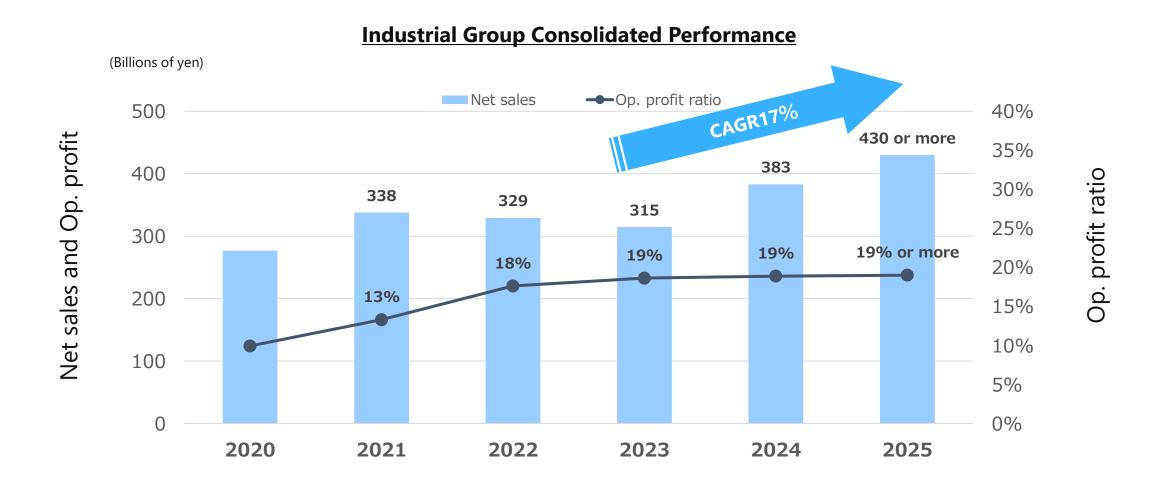
Senior Managing Executive Officer

Head of Industrial Group

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# **Performance Targets**

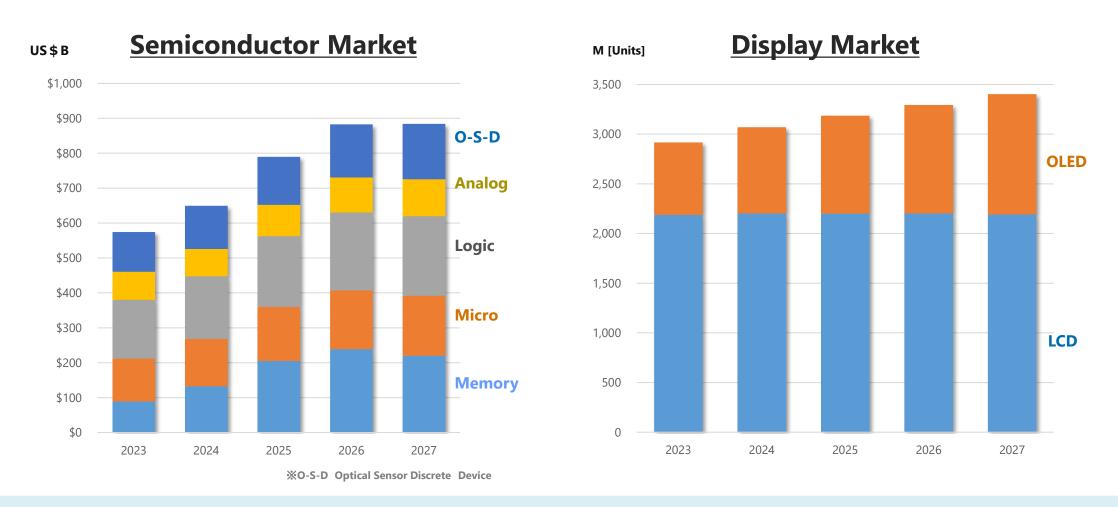




Maintain high profitability by firmly capturing market growth and demand for semiconductors and displays

# **Semiconductor and Display Market Trend**





Semiconductor Mkt.: Solid for logic, power, and sensors. Recovery in 2H 2024 for memory Display Mkt.: OLED displays growth driver as their use in IT panels etc. increases



# Results up to 2023 & Challenges

- In strong semiconductor market, expanded lineup of competitive products, achieved significant growth in unit sales
- Launched equipment for cutting-edge device market, including nanoimprint and tools for 3D packaging
- Challenges: Expanding share and raising profitability in display market that is in midst of correction



# **Strategies & Measures Over Next Two Years**

- Further raise competitiveness of semiconductor manufacturing equipment, secure production capacity to meet market demand
- Promote nanoimprint use in mass production process, particularly with major semiconductor device manufacturers, as well as encourage sales expansion
- Strengthen display manufacturing equipment competitiveness and after-market business

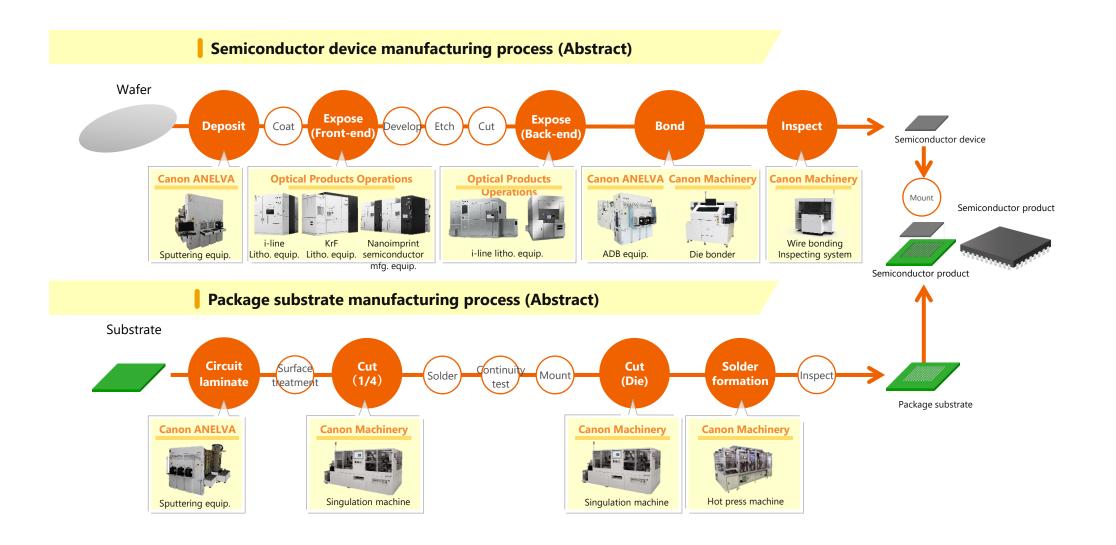
# **Business Strategy**



- Respond to expansion in scale, scope, and application of semiconductor manufacturing
- Raise Competitiveness of manufacturing equipment for OLED displays
- Strengthen and expand data solutions business
- Cultivate new business domains through integration of core technologies

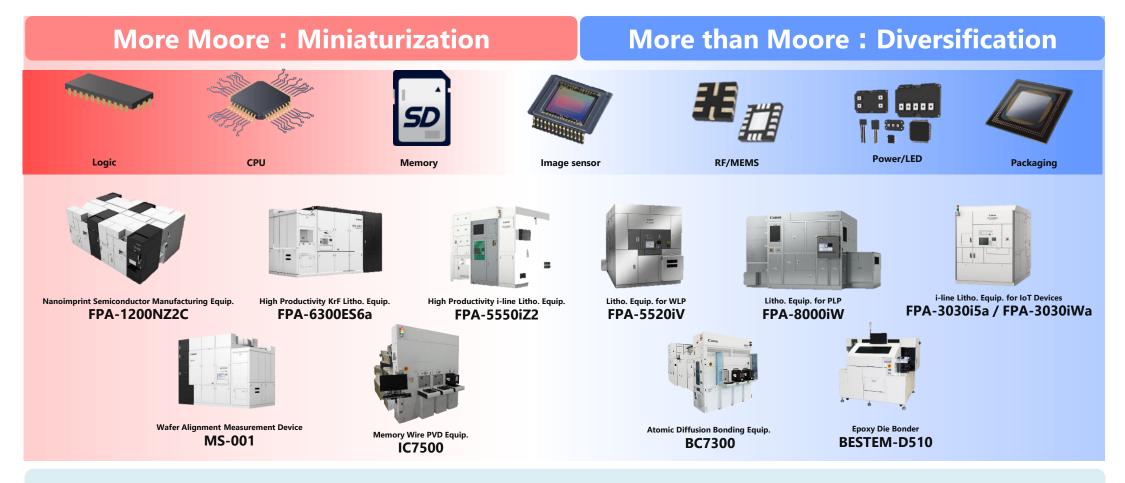
## **Industrial Group Expanding Lineup of Semiconductor Manufacturing Equipment**





# Respond to expansion in scale, scope, and application of semiconductor manufacturing





Meet expanding equipment demand through core products such as i-line & KrF Litho. Equip. and sputtering equip. while introducing strategic products in the cutting-edge device, power device, and advanced packaging market for Al

## **Expansion of Nanoimprint Semiconductor Mfg. Equip.**



### Low Cost and Low Energy Consumption in Mfg. of Circuit Patterns in the Range of 10nm

#### **Patterning Performance & Application**

Meet need for miniaturization in 10nm range and for various devices via 3D single patterning

#### **FPA-1200NZ2C**

Nanoimprint semiconductor manufacturing equipment (October 2023)

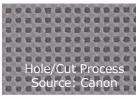
#### **Energy Consumption & Mfg. Cost**

Very low energy consumption and low cost in mfg. of advanced devices

#### NAND



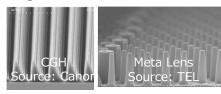
#### DRAM



Logic

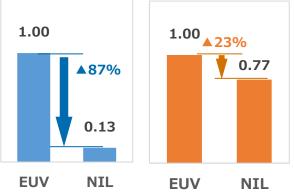


**Optical elements** 





**Energy Consumption** Cost per Wafer



(When forming 15nm pattern, Canon est.)

Promote customer adoption in various segments such as memory, logic, and micro optical elements by leveraging strengths in areas such as fine and clear pattern formation, 3D single patterning, low power consumption and low cost

## **Expand Product Lineup for Advanced Packaging Sphere**



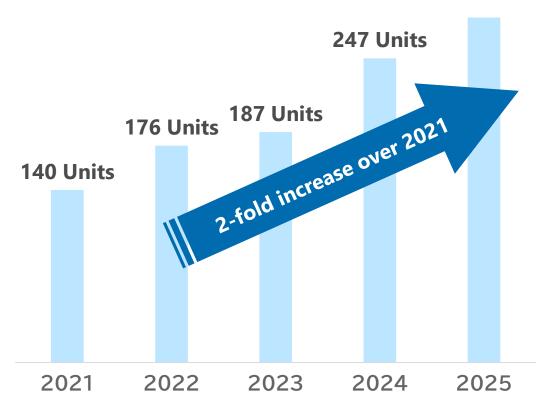


The Group will develop powerful products for the rapidly expanding advanced packaging market and launch new products that meet the evolving heterogeneous device integration technology

## **Enhance Production Capacity, Constructing New Facility at Utsunomiya site**



## **Semiconductor Litho. Equip. Sales**







## New factory (Concept)

Automation

On-site logistics, skilled work



Centralized management of production information

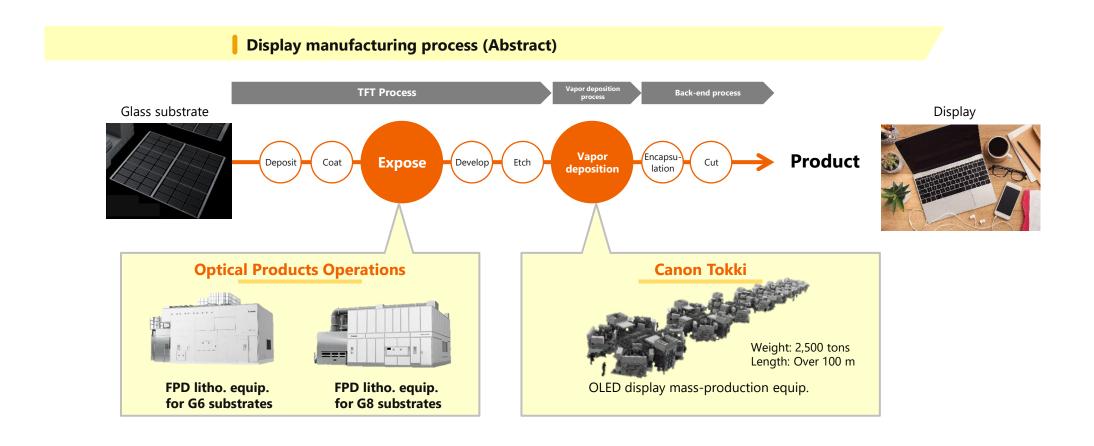


**Energy conservation,** waste reduction

Started construction of new factory in Dec. 2023, become operational in the 1H 2025 (Planned) Meet expanding market demand for semiconductors through significant increase in production capacity

## Display Mfg. Equip. Developed by the Industrial Group



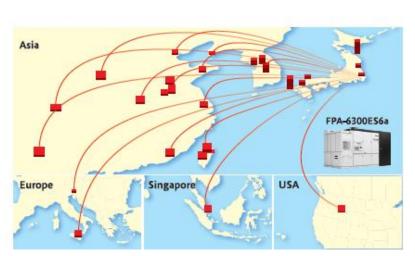


Through G6 and G8 mfg. equip. that meet customer demand, expand market share, while raising profitability of after-market business, based on our strong market results

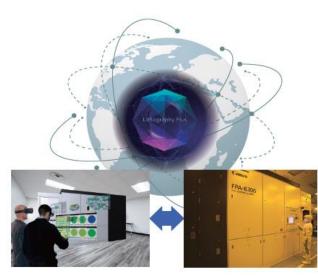
# **Strengthen & Expand Data Solutions Business**



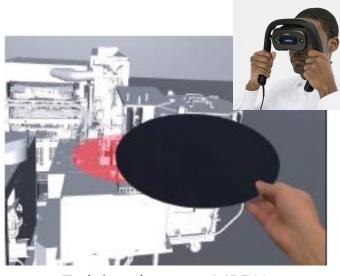
Expand "Lithography Plus," platform for industrial equipment data solutions Integrate digital technology and equipment know-how to achieve high utilization rates and yield



Big data analysis of MIF



Remote support solutions



Training that uses MREAL

Using AI analysis of big data generated by global MIF, Expand solution business to achieve evolution in semiconductor manufacturing process

## **Cultivate New Business Domains through Integration of Core Technologies**



## **Core Technologies**



## **New Domains**

