



Historical Quarterly Data (Consolidated)

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January 30, 2024

1. Quarterly Statement

Canon

	2021				2022				2023			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
(Millions of yen)												
Net Sales by Business Unit												
(New Segment)												
Printing	469,355	489,641	459,201	520,650	507,203	570,462	554,778	640,167	558,153	574,931	570,360	642,632
Medica	124,414	111,777	115,714	128,457	118,198	118,231	126,074	150,828	131,055	126,115	132,406	164,204
Imaging	148,604	169,847	153,784	181,297	157,201	200,897	202,933	242,449	192,423	219,238	220,686	229,278
Industrial	73,502	86,260	82,058	95,901	68,480	78,262	87,037	95,453	62,061	74,855	78,849	98,954
Others & Corporate	46,493	45,754	42,606	51,740	48,772	54,540	53,790	55,247	50,440	46,175	44,744	48,432
Eliminations	(19,717)	(21,346)	(20,039)	(22,596)	(20,504)	(23,593)	(28,522)	(26,969)	(23,007)	(20,432)	(21,798)	(19,782)
Total of net sales	842,651	881,933	833,324	955,449	879,350	998,799	996,090	1,157,175	971,125	1,020,882	1,025,247	1,163,718
Statements of Income												
Net Sales	842,651	881,933	833,324	955,449	879,350	998,799	996,090	1,157,175	971,125	1,020,882	1,025,247	1,163,718
Cost of sales	458,292	464,310	445,365	517,598	484,958	534,761	545,057	638,836	517,115	536,111	543,197	615,639
ase	384,359	417,623	387,959	437,851	394,392	464,038	451,033	518,339	454,010	484,771	482,050	548,079
% of sales	45.6%	47.4%	46.6%	45.8%	44.9%	46.5%	45.3%	44.8%	46.8%	47.5%	47.0%	47.1%
Operating Expenses	313,795	340,354	329,231	362,494	318,252	365,563	369,593	420,995	369,535	392,497	399,426	432,086
Operating profit	70,564	77,269	58,728	75,357	76,140	98,475	81,440	97,344	84,475	92,274	82,624	115,993
% of sales	8.4%	8.8%	7.0%	7.9%	8.7%	9.9%	8.2%	8.4%	8.7%	9.0%	8.1%	10.0%
Other income (deductions):												
Interest and dividend income	424	613	482	713	608	1,017	1,542	2,010	2,395	3,158	3,550	4,322
Interest expenses	(168)	(180)	(94)	(205)	(234)	(296)	(207)	(309)	(330)	(485)	(659)	(793)
Other, net	(4,772)	8,071	20,210	(4,306)	(8,817)	(14,000)	(3,699)	21,426	994	6,181	1,805	(4,737)
Total	(4,516)	8,504	20,598	(3,798)	(8,443)	(13,279)	(2,364)	23,127	3,059	8,854	4,696	(1,208)
Income before income taxes	66,048	85,773	79,326	71,559	67,697	85,196	79,076	120,471	87,534	101,128	87,320	114,785
% of sales	7.8%	9.7%	9.5%	7.5%	7.7%	8.5%	7.9%	10.4%	9.0%	9.9%	8.5%	9.9%
Income taxes	17,482	21,251	25,001	8,132	17,904	22,231	21,827	30,394	25,804	30,768	21,379	28,395
Consolidated net income	48,566	64,522	54,325	63,427	49,793	62,965	57,249	90,077	61,730	70,360	65,941	86,390
Less:Net income attributable to noncontrolling interest	4,112	3,373	5,008	3,629	3,818	3,940	3,131	5,234	5,320	4,957	3,807	5,824
Net income attributable to Canon Inc.	44,454	61,149	49,317	59,798	45,975	59,025	54,118	84,843	56,410	65,403	62,134	80,566
% of sales	5.3%	6.9%	5.9%	6.3%	5.2%	5.9%	5.4%	7.3%	5.8%	6.4%	6.1%	6.9%
Net Sales by Region												
Japan	224,268	191,310	186,435	228,365	220,558	205,927	201,091	237,232	228,751	210,419	213,428	248,991
Overseas:												
Americas	218,358	247,330	244,611	258,540	252,670	329,770	311,553	361,412	295,222	321,353	328,008	367,855
Europe	210,989	235,526	206,069	242,314	217,680	250,988	251,981	313,359	253,998	265,764	270,461	320,988
Asia and Oceania	189,036	207,767	196,209	226,230	188,442	212,114	231,465	245,172	193,154	223,346	213,350	225,884
Overseas total	618,383	690,623	646,889	727,084	658,792	792,872	794,999	919,943	742,374	810,463	811,819	914,727
Total	842,651	881,933	833,324	955,449	879,350	998,799	996,090	1,157,175	971,125	1,020,882	1,025,247	1,163,718

*Based on the realignment of Canon's internal management structure, from 2022, Canon has changed the name and structure of segments to Printing Business Unit, Imaging Business Unit, Medical Business Unit, and Industrial Business Unit, Others and Corporate, and Eliminations. Operating results for the 2021 and 2022 also have been reclassified.

*From 2023, a business, which was previously included in Others & Corporate, was added to Printing, and the results of 2022 were reclassified to conform to the current presentation.

2. Segment Information	Canon											
	2021				2022				2023			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
(Millions of yen)												
(New Segment)												
Printing:												
Net sales	469,355	489,641	459,201	520,650	507,203	570,462	554,778	640,167	558,153	574,931	570,360	642,632
Operating profit	53,160	63,814	60,301	48,418	52,584	66,931	41,012	51,864	50,618	59,294	46,043	72,354
% of sales	11.3%	13.0%	13.1%	9.3%	10.4%	11.7%	7.4%	8.1%	9.1%	10.3%	8.1%	11.3%
Medical:												
Net sales	124,414	111,777	115,714	128,457	118,198	118,231	126,074	150,828	131,055	126,115	132,406	164,204
Operating profit	11,515	3,689	5,983	8,233	6,321	8,301	6,432	9,951	6,880	4,416	6,639	13,714
% of sales	9.3%	3.3%	5.2%	6.4%	5.3%	7.0%	5.1%	6.6%	5.2%	3.5%	5.0%	8.4%
Imaging:												
Net sales	148,604	169,847	153,784	181,297	157,201	200,897	202,933	242,449	192,423	219,238	220,686	229,278
Operating profit	18,135	20,911	17,739	21,933	13,361	32,367	36,615	44,287	37,256	34,452	40,183	33,688
% of sales	12.2%	12.3%	11.5%	12.1%	8.5%	16.1%	18.0%	18.3%	19.4%	15.7%	18.2%	14.7%
*B												
Net sales	73,502	86,260	82,058	95,901	68,480	78,262	87,037	95,453	62,061	74,855	78,849	98,954
Operating profit	8,313	15,145	2,633	18,776	12,201	15,571	16,881	13,366	7,418	12,084	15,768	23,328
% of sales	11.3%	17.6%	3.2%	19.6%	17.8%	19.9%	19.4%	14.0%	12.0%	16.1%	20.0%	23.6%
Others & Corporate:												
Net sales	46,493	45,754	42,606	51,740	48,772	54,540	53,790	55,247	50,440	46,175	44,744	48,432
Operating profit	(20,342)	(26,334)	(27,426)	(21,948)	(8,879)	(24,314)	(19,753)	(20,849)	(18,051)	(16,454)	(25,501)	(26,339)
Eliminations:												
Net sales	(19,717)	(21,346)	(20,039)	(22,596)	(20,504)	(23,593)	(28,522)	(26,969)	(23,007)	(20,432)	(21,798)	(19,782)
Operating profit	(217)	44	(502)	(55)	552	(381)	253	(1,275)	354	(1,518)	(508)	(752)
Consolidated:												
Net sales	842,651	881,933	833,324	955,449	879,350	998,799	996,090	1,157,175	971,125	1,020,882	1,025,247	1,163,718
Operating profit	70,564	77,269	58,728	75,357	76,140	98,475	81,440	97,344	84,475	92,274	82,624	115,993
% of sales	8.4%	8.8%	7.0%	7.9%	8.7%	9.9%	8.2%	8.4%	8.7%	9.0%	8.1%	10.0%

*Based on the realignment of Canon's internal management structure, from 2022, Canon has changed the name and structure of segments to Printing Business Unit, Imaging Business Unit, Medical Business Unit, and Industrial Business Unit, Others and Corporate, and Eliminations. Operating results for the 2021 and 2022 also have been reclassified.

*From 2023, a business, which was previously included in Others & Corporate, was added to Printing, and the results of 2022 were reclassified to conform to the current presentation.

3. Breakdown of Product Sales within Business Unit

Canon

	2021				2022				2023			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
(Billions of yen)												
Printing:												
Office MFDs	1,158	1,272	1,076	1,278	1,163	1,373	1,497	1,645	1,437	1,565	1,515	1,705
Office & Others	692	666	667	761	777	773	789	872	895	887	890	969
Laser Printers	1,369	1,414	1,371	1,477	1,502	1,762	1,515	1,733	1,511	1,497	1,458	1,624
Inkjet printers	840	828	785	840	898	915	817	1,072	869	833	855	936
Production	634	716	692	851	733	881	930	1,080	870	968	986	1,192
Imaging:												
Camera	959	1,121	1,002	1,249	1,015	1,270	1,321	1,492	1,100	1,419	1,387	1,540
Network cameras & Others	527	577	536	564	557	739	708	933	824	773	820	753
Industrial:												
Optical equipment	448	516	531	665	488	512	649	756	400	506	531	689
Industrial equipment	287	347	290	294	197	271	221	199	221	243	257	301

*Based on the realignment of Canon's internal management structure, from 2022, Canon has changed the name and structure of segments to Printing Business Unit,

Imaging Business Unit, Medical Business Unit, and Industrial Business Unit, Others and Corporate, and Eliminations. Operating results for the 2021 and 2022 also have been reclassified.

*From 2023, a business, which was previously included in Others & Corporate and Office MFDs, was added to IJPs, and the results of 2022 were reclassified to conform to the current presentation.