



Historical Quarterly Data (Consolidated)

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April 26, 2022

1. Quarterly Statement

	2019				2020			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
(Millions of yen)								
Net Sales by Business Unit (Old Segment)								
Office	438,998	440,761	425,339	447,009	397,619	307,547	335,860	399,186
Imaging System	176,316	204,687	189,174	237,237	151,728	141,674	185,402	233,434
Medical System	109,420	105,143	113,937	110,025	106,094	101,852	105,376	122,752
Industry and Others	163,079	179,472	164,658	181,224	147,131	139,275	153,295	215,112
Eliminations	(23,347)	(24,194)	(23,613)	(22,026)	(20,260)	(17,033)	(21,052)	(24,749)
Total of net sales	864,466	905,869	869,495	953,469	782,312	673,315	758,881	945,735
Statements of Income								
Net Sales	864,466	905,869	869,495	953,469	782,312	673,315	758,881	945,735
Cost of sales	474,111	499,462	479,619	530,074	423,649	398,000	431,305	531,421
Gross profit	390,355	406,407	389,876	423,395	358,663	275,315	327,576	414,314
% of sales	45.2%	44.9%	44.8%	44.4%	45.8%	40.9%	43.2%	43.8%
Operating Expenses	349,929	363,280	351,431	370,973	325,786	293,070	308,384	338,081
Operating profit	40,426	43,127	38,445	52,422	32,877	(17,755)	19,192	76,233
% of sales	4.7%	4.8%	4.4%	5.5%	4.2%	(2.6%)	2.5%	8.1%
Other income (deductions):								
Interest and dividend income	1,560	1,357	1,349	1,260	1,138	487	657	641
Interest expenses	(284)	(252)	(275)	(227)	(186)	(202)	(206)	(260)
Other, net	4,411	6,843	7,505	(2,174)	682	10,247	3,165	3,570
Total	5,687	7,948	8,579	(1,141)	1,634	10,532	3,616	3,951
Income before income taxes	46,113	51,075	47,024	51,281	34,511	(7,223)	22,808	80,184
% of sales	5.3%	5.6%	5.4%	5.4%	4.4%	(1.1%)	3.0%	8.4%
Income taxes	11,222	13,908	16,202	14,814	10,425	(2,121)	3,648	22,385
Consolidated net income	34,891	37,167	30,822	36,467	24,086	(5,102)	19,160	57,799
Less:Net income attributable to noncontrolling interest	3,583	2,648	4,300	3,852	2,180	3,733	2,502	4,210
Net income attributable to Canon Inc.	31,308	34,519	26,522	32,615	21,906	(8,835)	16,658	53,589
% of sales	3.6%	3.8%	3.1%	3.4%	2.8%	(1.3%)	2.2%	5.7%
Net Sales by Region								
Japan	219,294	210,812	227,816	214,612	214,678	177,293	192,817	221,517
Overseas:								
Americas	238,366	258,070	249,399	283,243	215,435	182,801	202,463	251,752
Europe	214,883	223,865	199,874	243,858	197,803	160,622	195,737	241,454
Asia and Oceania	191,923	213,122	192,406	211,756	154,396	152,599	167,864	231,012
Overseas total	645,172	695,057	641,679	738,857	567,634	496,022	566,064	724,218
Total	864,466	905,869	869,495	953,469	782,312	673,315	758,881	945,735

*Fiscal year figures 2019 were restated to account for provision for paid leave.

*Based on the realignment of internal reporting and management structure, changes were made to the names and composition of segments from the first quarter of 2021. Information pertaining to fiscal year 2020 has also been restated to conform to this change.

	2020				2021				2022			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
(Millions of yen)												
Net Sales by Business Unit (New Segment)												
Printing	477,841	393,428	430,070	503,088	469,355	489,641	459,201	520,650	504,778			
Imaging	119,825	95,526	140,678	185,285	148,604	169,847	153,784	181,297	157,201			
Medica	106,094	101,852	105,376	122,752	124,414	111,777	115,714	128,457	118,198			
Industrial & Others	98,812	99,542	103,809	159,359	124,552	138,065	130,381	152,744	125,823			
Eliminations	(20,260)	(17,033)	(21,052)	(24,749)	(24,274)	(27,397)	(25,756)	(27,699)	(26,650)			
Total of net sales	782,312	673,315	758,881	945,735	842,651	881,933	833,324	955,449	879,350			
Statements of Income												
Net Sales	782,312	673,315	758,881	945,735	842,651	881,933	833,324	955,449	879,350			
Cost of sales	423,649	398,000	431,305	531,421	458,292	464,310	445,365	517,598	484,958			
Gross profit	358,663	275,315	327,576	414,314	384,359	417,623	387,959	437,851	394,392			
% of sales	45.8%	40.9%	43.2%	43.8%	45.6%	47.4%	46.6%	45.8%	44.9%			
Operating Expenses	325,786	293,070	308,384	338,081	313,795	340,354	329,231	362,494	318,252			
Operating profit	32,877	(17,755)	19,192	76,233	70,564	77,269	58,728	75,357	76,140			
% of sales	4.2%	(2.6%)	2.5%	8.1%	8.4%	8.8%	7.0%	7.9%	8.7%			
Other income (deductions):												
Interest and dividend income	1,138	487	657	641	424	613	482	713	608			
Interest expenses	(186)	(202)	(206)	(260)	(168)	(180)	(94)	(205)	(234)			
Other, net	682	10,247	3,165	3,570	(4,772)	8,071	20,210	(4,306)	(8,817)			
Total	1,634	10,532	3,616	3,951	(4,516)	8,504	20,598	(3,798)	(8,443)			
Income before income taxes	34,511	(7,223)	22,808	80,184	66,048	85,773	79,326	71,559	67,697			
% of sales	4.4%	(1.1%)	3.0%	8.5%	7.8%	9.7%	9.5%	7.5%	7.7%			
Income taxes	10,425	(2,121)	3,648	22,385	17,482	21,251	25,001	8,132	17,904			
Consolidated net income	24,086	(5,102)	19,160	57,799	48,566	64,522	54,325	63,427	49,793			
Less:Net income attributable to noncontrolling	2,180	3,733	2,502	4,210	4,112	3,373	5,008	3,629	3,818			
Net income attributable to Canon Inc.	21,906	(8,835)	16,658	53,589	44,454	61,149	49,317	59,798	45,975			
% of sales	2.8%	(1.3%)	2.2%	5.7%	5.3%	6.9%	5.9%	6.3%	5.2%			
Net Sales by Region												
Japan	214,678	177,293	192,817	221,517	224,268	191,310	186,435	228,365	220,558			
Overseas:												
Americas	215,435	182,801	202,463	251,752	218,358	247,330	244,611	258,540	252,670			
Europe	197,803	160,622	195,737	241,454	210,989	235,526	206,069	242,314	217,680			
Asia and Oceania	154,396	152,599	167,864	231,012	189,036	207,767	196,209	226,230	188,442			
Overseas total	567,634	496,022	566,064	724,218	618,383	690,623	646,889	727,084	658,792			
Total	782,312	673,315	758,881	945,735	842,651	881,933	833,324	955,449	879,350			

2. Segment Information

	2019				2020			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
(Millions of yen)								
(Old Segment)								
Office:								
Net sales	438,998	440,761	425,339	447,009	397,619	307,547	335,860	399,186
Operating profit	44,642	40,385	40,130	39,839	45,927	(945)	2,532	33,855
% of sales	10.2%	9.2%	9.4%	8.9%	11.6%	(0.3%)	0.8%	8.5%
Imaging System:								
Net sales	176,316	204,687	189,174	237,237	151,728	141,674	185,402	233,434
Operating profit	4,737	12,656	10,088	20,686	917	773	26,938	43,177
% of sales	2.7%	6.2%	5.3%	8.7%	0.6%	0.5%	14.5%	18.5%
Medical System:								
Net sales	109,420	105,143	113,937	110,025	106,094	101,852	105,376	122,752
Operating profit	6,702	3,375	9,044	7,623	3,989	5,922	5,040	10,293
% of sales	6.1%	3.2%	7.9%	6.9%	3.8%	5.8%	4.8%	8.4%
Industry and Others:								
Net sales	163,079	179,472	164,658	181,224	147,131	139,275	153,295	215,112
Operating profit	5,776	9,495	2,777	1,344	3,765	(2,359)	4,161	7,661
% of sales	3.5%	5.3%	1.7%	0.7%	2.6%	(1.7%)	2.7%	3.6%
Corporate and Eliminations:								
Net sales	(23,347)	(24,194)	(23,613)	(22,026)	(20,260)	(17,033)	(21,052)	(24,749)
Operating profit	(21,431)	(22,784)	(23,594)	(17,070)	(21,721)	(21,146)	(19,479)	(18,753)
Consolidated:								
Net sales	864,466	905,869	869,495	953,469	782,312	673,315	758,881	945,735
Operating profit	40,426	43,127	38,445	52,422	32,877	(17,755)	19,192	76,233
% of sales	4.7%	4.8%	4.4%	5.5%	4.2%	(2.6%)	2.5%	8.1%

*Fiscal year figures 2019 were restated to account for provision for paid leave.

*Based on the realignment of internal reporting and management structure, changes were made to the names and composition of segments from the first quarter of 2021. Information pertaining to fiscal year 2020 has also been restated to conform to this change.

	2020				2021				2022			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
(Millions of yen)												
(New Segment)												
Printing:												
Net sales	477,841	393,428	430,070	503,088	469,355	489,641	459,201	520,650	504,778			
Operating profit	55,392	18,113	18,217	55,386	53,160	63,814	60,301	48,439	52,204			
% of sales	11.6%	4.6%	4.2%	11.0%	11.3%	13.0%	13.1%	9.3%	10.3%			
Imaging:												
Net sales	119,825	95,526	140,678	185,285	148,604	169,847	153,784	181,297	157,201			
Operating profit	(9,793)	(20,802)	12,478	23,847	18,135	20,911	17,739	21,933	13,361			
% of sales	(8.2%)	(21.8%)	8.9%	12.9%	12.2%	12.3%	11.5%	12.1%	8.5%			
Medical:												
Net sales	106,094	101,852	105,376	122,752	124,414	111,777	115,714	128,457	118,198			
Operating profit	3,989	5,922	5,040	10,293	11,515	3,689	5,983	8,233	6,321			
% of sales	3.8%	5.8%	4.8%	8.4%	9.3%	3.3%	5.2%	6.4%	5.3%			
Industrial & Others:												
Net sales	98,812	99,542	103,809	159,359	124,552	138,065	130,381	152,744	125,823			
Operating profit	6,714	1,834	4,714	7,254	9,157	15,487	1,475	18,179	11,276			
% of sales	6.8%	1.8%	4.5%	4.6%	7.4%	11.2%	1.1%	11.9%	9.0%			
Corporate and Eliminations:												
Net sales	(20,260)	(17,033)	(21,052)	(24,749)	(24,274)	(27,397)	(25,756)	(27,699)	(26,650)			
Operating profit	(23,425)	(22,822)	(21,257)	(20,547)	(21,403)	(26,632)	(26,770)	(21,427)	(7,022)			
Consolidated:												
Net sales	782,312	673,315	758,881	945,735	842,651	881,933	833,324	955,449	879,350			
Operating profit	32,877	(17,755)	19,192	76,233	70,564	77,269	58,728	75,357	76,140			
% of sales	4.2%	(2.6%)	2.5%	8.1%	8.4%	8.8%	7.0%	7.9%	8.7%			

3. Breakdown of Product Sales within Business Unit

(%) (Old Segment)	2019				2020			
	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
Office								
Monochrome MFDs	15%	16%	15%	15%	15%	13%	15%	14%
Color MFDs	21%	22%	21%	23%	22%	19%	22%	22%
Printers	37%	35%	36%	35%	36%	36%	33%	36%
Others	27%	27%	28%	27%	27%	32%	30%	28%
Imaging System								
Cameras	56%	60%	57%	58%	47%	39%	49%	55%
Inkjet printers	37%	33%	36%	36%	45%	55%	45%	39%
Others	7%	7%	7%	6%	8%	6%	6%	6%
Industry and Others								
Lithography equipment	24%	25%	20%	22%	14%	20%	21%	28%
Others	76%	75%	80%	78%	86%	80%	79%	72%

(New Segment)	(Billions of yen)	2020				2021				2022			
		1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter	1st quarter	2nd quarter	3rd quarter	4th quarter
Printing:													
Office MFDs	Color Ratio	127.9	90.5	110.8	127.5	115.8	127.2	107.6	127.8	117.2			
Office & Others		59%	58%	59%	60%	60%	60%	58%	60%	-			
Laser Printers		73.0	62.9	62.4	67.9	69.2	66.6	66.7	76.1	77.7			
Inkjet printers		14.1	111.3	110.3	141.6	136.9	141.4	137.1	147.7	150.2			
Production		70.4	79.1	84.4	92.5	84.0	82.8	78.5	84.0	86.4			
Production		65.3	49.6	62.2	73.6	63.4	71.6	69.2	85.1	73.3			
Imaging:													
Camera		71.4	55.7	91.2	129.3	95.9	112.1	100.2	124.9	101.5			
Network cameras & Others		48.4	39.8	49.5	56.0	52.7	57.7	53.6	56.4	55.7			
Industrial & Others:													
Lithography equipment		20.9	28.1	32.8	60.6	44.3	51.1	52.4	65.9	48.2			
Industrial equipment		31.0	29.8	25.4	46.1	28.7	34.7	29.0	29.4	19.7			
Others		46.9	41.6	45.5	52.7	51.6	52.3	49.0	57.4	57.9			

*Based on the realignment of internal reporting and management structure, changes were made to the names and composition of segments from the first quarter of 2021. Information pertaining to fiscal year 2020 has also been restated to conform to this change.