

# <u>CONSOLIDATED RESULTS FOR THE THIRD QUARTER AND</u> <u>THE NINE MONTHS ENDED SEPTEMBER 30, 2006</u>

October 26, 2006

#### CONSOLIDATED RESULTS FOR THE THIRD QUARTER

	Actual											
	Th	ree months	Tł	hree months				Three months				
	ended			ended	Cha	nge(%)		ended				
		mber 30, 2006 Jnaudited)		ember 30, 2005 Unaudited)			Se	ptember 30, 2006 (Unaudited)				
Net sales	¥	987,969	¥	878,503	+	12.5	\$	(Chaudited) 8,372,619				
Operating profit		172,686		143,565	+	20.3	-	1,463,441				
Income before income taxes and minority interests		180,326		155,312	+	16.1		1,528,186				
Net income	¥	115,587	¥	100,617	+	14.9	\$	979,551				
Net income per share:												
- Basic	¥	86.80	¥	75.60	+	14.8	\$	0.74				
- Diluted		86.78		75.54	+	14.9		0.74				

CONSOLIDATED RESULTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2006

(Millions of yen, thousands of U.S. dollars, except per share amounts)

(Millions of yen, thousands of U.S. dollars, except per share amounts)

				Actual						Projec	ted	
	Se	Nine months ended eptember 30, 2006		Nine months ended otember 30, 2005	Cha	inge(%	·	Nine months ended eptember 30, 2006		Vear ending ecember 31, 2006	Cha	nge(%)
		(Unaudited)		(Unaudited)				(Unaudited)				
Net sales	¥	2,940,224	¥	2,634,343	+	11.6	\$	24,917,153	¥	4,140,000	+	10.3
Operating profit		511,163		413,754	+	23.5		4,331,890		691,000	+	18.5
Income before income taxes and minority interests		521,371		439,045	+	18.8		4,418,398		700,000	+	14.4
Net income	¥	329,761	¥	275,885	+	19.5	\$	2,794,585	¥	440,000	+	14.6
Net income per share:												
- Basic	¥	247.66	¥	207.34	+	19.4	\$	2.10	¥	330.43	+	14.5
- Diluted		247.57		207.12	+	19.5		2.10		-		-
									_			

		As of		As of	Char	aa(0/)	As of
	Sept	September 30, 2006		ember 31, 2005	Chan	ige(%)	September 30, 2006
	(	(Unaudited)					(Unaudited)
Total assets	¥	4,239,166	¥	4,043,553	+	4.8	\$ 35,925,136
Stockholders' equity	¥	2,853,200	¥	2,604,682	+	9.5	\$ 24,179,661

Notes: 1. Canon's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.

2. U.S. dollar amounts are translated from yen at the rate of JPY118=U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of September 29, 2006, solely for the convenience of the reader.

3. Based on the resolution of Board of Director's meeting held on May 11, 2006, Canon has made a three-for-two stock split on July 1, 2006, for shareholders recorded in the shareholders' register as of June 30, 2006. The basic net income per share, diluted net income per share, and projected net income per share has been calculated based on the number of outstanding shares following the implementation of the stock split. The per share information for the prior periods has been restated.

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# **Operating Results and Financial Conditions**

#### 2006 Third Quarter in Review

Looking back at the global economy in the third quarter of 2006, in the United States, despite signs that the economy slowed down somewhat, domestic demand expanded as crude oil prices and interest rates stabilized, leading to increased private-sector spending and corporate capital investment. In Europe, in addition to gradually expanding domestic demand centered on consumer spending, exports also showed signs of moderate recovery. Within Asia, China maintained a high growth rate while other economies in the region also enjoyed generally favorable performances. In Japan, the economy maintained a trend toward recovery amid increases in capital spending fueled by strong corporate performances, as well as favorable employment conditions.

As for the markets in which the Canon Group operates, within the camera segment demand for digital single-lens reflex (SLR) cameras and compact digital cameras continued to realize healthy growth during the term. Within the office imaging product market, demand for network digital multifunction devices (MFDs) remained solid amid the shift toward color. As for computer peripherals, including printers, while demand within the laser beam printer market grew for color models, and shifted rapidly within the inkjet printer market from single-function to multifunction models, the segment suffered amid severe price competition. In the optical equipment segment, although the market for projection aligners, which are used to produce liquid crystal display (LCD) panels, declined due to restrained investment by LCD manufacturers, the market for steppers, used in the production of semiconductors, indicated a trend toward moderate recovery. The average value of the yen for the third quarter was \$116.29 to the U.S. dollar, and 9% against the euro.

Amid these conditions, Canon's consolidated net sales for the third quarter increased by 12.5% from the year-ago period to ¥988.0 billion (U.S.\$8,373 million), boosted by a solid rise in sales of digital cameras and laser beam printers, along with the positive effects of the depreciation of the yen. The gross profit ratio improved 0.5 points year on year to reach 49.4%. The improved gross profit ratio was mainly the result of such factors as the in-house manufacturing of key components and key devices, cost-reduction efforts realized through ongoing production-reform and procurement-reform activities, and favorable sales of new high value-added products, which absorbed the negative effects of severe price competition in the consumer product market. Owing to the increase in sales and improved gross profit ratio, gross profit in the third quarter increased by 13.5% to ¥488.0 billion (U.S.\$4,136 million). As for operating expenses, while third quarter R&D expenditures grew by ¥5.7 billion (U.S.\$48 million) from the year-ago period to ¥70.7 billion (U.S.\$599 million), the operating expense to net sales ratio improved 0.7 points year on year. This was achieved by limiting growth in selling, general and administrative expenses at the same basic level as for the corresponding period of last year, with the exception of a temporary increase in expenses related to the relocation of operation bases. Consequently, operating profit in the third quarter totaled ¥172.7 billion (U.S.\$1,463 million), a year-on-year increase of 20.3%, and the operating profit ratio improved 1.2 points year on year to reach 17.5%. Other income (deductions) declined ¥4.1 billion (U.S.\$35 million) due to a decrease in gains on sales of securities although interest income grew in line with the rise in the interest rate. Income before income taxes and minority interests in the third quarter totaled ¥180.3 billion (U.S.\$1,528 million), a vear-on-vear increase of 16.1%, while third-quarter net income totaled ¥115.6 billion (U.S.\$980) million), a year-on-year increase of 14.9%, representing all-time highs for both items on a quarterly basis.

Basic net income per share for the third quarter was \$86.80 (U.S.\$0.74), a year-on-year increase of \$11.20 (U.S.\$0.09). (Note: The basic net income per share calculation is based on the number of outstanding shares following the implementation of the stock split executed on July 1, 2006.)

#### **Results by Product Segment**

In the business machine segment, demand for network digital MFDs, which are grouped in the office imaging products sub-segment, continued to shift toward color models in the overseas market, as well as in the domestic Japanese market. Amid these conditions, in addition to low growth for color network digital MFDs due to a delay in launching new models, sales of monochrome network digital MFDs declined as demand shifted toward color models. Overall, sales of office imaging products for the third quarter dipped slightly, decreasing 1.9% year on year. In the field of computer peripherals, sales of laser beam printers were strong for color models and low-end monochrome models, while sales of consumables also recorded healthy growth, resulting in a year-on-year sales increase of 17.6%. As for inkjet printers, despite a decline in the unit sales of single-function models and severe price competition in the market, sales in value terms increased by 10.0% thanks to such factors as a significant increase in unit sales of multifunction models, such as the mid-level PIXMA MP500 and overseas new entry-level-model PIXMA MP160, as well as favorable sales growth for consumables. As a result, sales of computer peripherals for the third quarter increased 15.3% year on year. Within the field of business information products, demand for document scanners grew moderately, contributing to a sales increase of 3.2%. Collectively, sales of business machines for the third quarter totaled ¥639.5 billion (U.S.\$5,419 million), a year-on-year increase of 6.9%. Operating profit for the business machines segment totaled ¥139.1 billion (U.S.\$1,179 million) for the third quarter, an increase of 5.1% year on year, supported by such factors as an improvement in the expense ratio and an increase in gross profit accompanying the growth in sales.

In the camera segment, among digital SLR cameras, the new model EOS DIGITAL REBEL XTi has been well received while sales of interchangeable lenses increased significantly. Sales of compact-model digital cameras also continued to expand steadily, with healthy demand for the PowerShot SD700 IS, PowerShot SD630, and PowerShot SD600 models launched in the first half. Accordingly, unit sales of digital cameras for the third quarter expanded nearly 30% compared with the year-ago period. In the field of digital video camcorders, newly introduced HDV models for consumer use delivered strong performances, as did Mini DV and DVD models. As a result, camera sales overall for the third quarter increased by 15.7% from the year-ago period to ¥235.1 billion (U.S.\$1,993 million). The gross profit ratio for the camera segment also rose substantially, boosted by such factors as favorable sales of high value-added products, along with the in-house manufacturing of key components and key devices and cost-reduction efforts realized through production-reform and procurement-reform activities. As a result, operating profit in the camera segment for the third quarter increased by 38.1% year on year to ¥67.4 billion (U.S.\$571 million).

In the optical and other products segment, sales of optical products overall grew as steppers, used in the production of semiconductors, enjoyed steady demand. As for the other products included in the segment, the subsidiaries that were acquired last year contributed to significant sales growth. As a result, third quarter sales for the optical and other products segment totaled \$113.3 billion (U.S.\$960 million), a year-on-year increase of 46.9%. Operating profit for the segment for the third quarter grew by 55.6% year on year to \$14.4 billion (U.S.\$122 million), boosted by the increase in gross profit accompanying the increase in sales.

#### **Cash Flow**

In the nine months ended September 30, 2006, Canon generated cash flow from operating activities of \$459.8 billion (U.S.\$3,\$96 million), a year-on-year increase of \$91.1 billion (U.S.\$772 million), reflecting the substantial growth in sales and increased cash proceeds from sales, combined with a significant increase in net income. Capital expenditures totaled \$318.8 billion (U.S.\$2,702 million), which were used mainly to expand production capabilities in both domestic and overseas regions, as well as to bolster the company's R&D-related infrastructure. Cash flow from investing activities totaled \$328.3 billion (U.S.\$2,782 million). As a result, free cash flow totaled \$131.5 billion (U.S.\$1,114 million), an improvement of \$51.2 billion (U.S.\$433 million) from the year-ago period.

Cash flow from financing activities recorded an outlay of \$105.9 billion (U.S.\$897 million), mainly resulting from the dividend payout of \$104.3 billion (U.S.\$884 million), an increase of \$40.0 billion (U.S.\$339 million) compared with the previous year. Consequently, cash and cash equivalents remained at a high level, totaling \$1,024.5 billion (U.S.\$8,682 million), an increase of \$19.5 billion (U.S.\$166 million) from the end of the previous year.

### Outlook

As for the outlook for the global economy in the fourth quarter, although there are concerns over such issues as currency exchange rates, interest rates in major countries, and pricing of raw materials, as well as rising tensions in the Korean Peninsula, crude oil prices appear to have stabilized for the time being and the global economy is expected to continue recording favorable growth.

In the businesses in which Canon is involved, demand for digital cameras is expected to continue enjoying robust growth in Japan and overseas markets. As for network digital MFDs and laser beam printers, while demand is projected to shift toward full-color models, severe price competition and shifting demand toward lower-priced models are expected to continue. In the market for projection aligners used in the production of LCD panels, demand is expected to be weak as the industry remains in an adjustment phase. Demand for steppers, however, indicates a trend toward moderate recovery, supported by increased investment by chip manufacturers.

In light of the latest business performance, the company has revised its forecasts for the 2006 fiscal year and now anticipates consolidated net sales of \$4,140.0 billion (U.S.\$35,085 million) while maintaining its forecasts for consolidated income before income taxes and minority interests of \$700.0 billion (U.S.\$5,932million), and consolidated net income of \$440.0 billion (U.S.\$3,729 million). As for non-consolidated forecasts, the company has revised its projections for non-consolidated net sales to \$2,722.0 billion (U.S.\$23,068 million), non-consolidated ordinary profit to \$510.0 billion (U.S.\$4,322 million), and non-consolidated net income to \$325.0 billion (U.S.\$2,754 million). These forecasts assume currency exchange rates of \$115 to the U.S. dollar and \$148 to the euro, representing an approximately 2% appreciation of the yen against the U.S. dollar, and an approximately 6% depreciation of the yen against the euro compared with the previous year.

# **Consolidated Outlook**

Fiscal year				Million	s of	yen				
		Year e December				Change	D	Year ended ecember 31, 2005	Cha	nge (%)
	Previ	ous Outlook (A)	Rev	rised Outlook (B)		(B - A)		Results (C)	(B-	-C) / C
Net sales	¥	4,130,000	¥	4,140,000	¥	10,000	¥	3,754,191	+	10.3%
Income before income taxes and minority interests		700,000		700,000		-		612,004	+	14.4%
Net income		440,000		440,000				384,096	+	14.6%

# Non-consolidated Outlook

Fiscal year				Million	s of y	yen				
		Year e December	ending r 31, 20	006		Change	De	Year ended cember 31, 2005	Cha	nge (%)
	Previo	us Outlook (A)	Revis	sed Outlook (B)		(B - A)		Results (C)	(B-	-C) / C
Net sales	¥	2,700,000	¥	2,722,000	¥	22,000	¥	2,481,481	+	9.7%
Ordinary profit		500,000		510,000		10,000		440,711	+	15.7%
Net income		316,000		325,000		9,000		289,294	+	12.3%

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project" or "should" and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

## 1. CONSOLIDATED STATEMENTS OF INCOME

<b>Results for the third quarter</b>		Millions	of yen				-	housands of J.S. dollars
		ree months ended nber 30, 2006		ree months ended nber 30, 2005	Cha	nge(%)		ree months ended ember 30, 2006
		naudited)	(U	naudited)			()	Unaudited)
Net sales	¥	987,969	¥	878,503	+	12.5	\$	8,372,619
Cost of sales		499,928		448,651				4,236,678
Gross profit		488,041		429,852	+	13.5		4,135,941
Selling, general and administrative expenses		244,663		221,273				2,073,415
Research and development expenses		70,692		65,014				599,085
		315,355		286,287				2,672,500
Operating profit		172,686		143,565	+	20.3		1,463,441
Other income (deductions):								
Interest and dividend income		7,299		3,573				61,856
Interest expense		(560)		(369)				(4,746)
Other, net		901		8,543				7,635
		7,640		11,747				64,745
Income before income taxes and minority interests		180,326		155,312	+	16.1		1,528,186
Income taxes		61,031		51,276				517,211
Income before minority interests		119,295		104,036				1,010,975
Minority interests		3,708		3,419				31,424
Net income	¥	115,587	¥	100,617	+	14.9	\$	979,551
		110,007					Ψ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

Note: Canon's comprehensive income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial instruments and change in minimum pension liability adjustments. Comprehensive income for the three months ended September 30, 2006 and 2005 were JPY135,362 million (U.S.\$1,147,136 thousand) and JPY112,928 million, respectively.

Results for the nine months		Millions	of yen					housands of J.S. dollars
	I	Nine months	Ni	ine months			Ň	ine months
		ended		ended	Cha	nge(%)		ended
		ember 30, 2006	-	mber 30, 2005				ember 30, 2006
	(	(Unaudited)	(1	Jnaudited)			(	Unaudited)
Net sales	¥	2,940,224	¥	2,634,343	+	11.6	\$	24,917,153
Cost of sales		1,473,470	_	1,354,451				12,487,034
Gross profit		1,466,754		1,279,892	+	14.6		12,430,119
Selling, general and administrative expenses		738,372		664,738				6,257,390
Research and development expenses		217,219	_	201,400				1,840,839
		955,591		866,138				8,098,229
Operating profit		511,163		413,754	+	23.5		4,331,890
Other income (deductions):								
Interest and dividend income		18,442		9,543				156,288
Interest expense		(1,185)		(1,140)				(10,042)
Other, net		(7,049)		16,888				(59,738)
		10,208		25,291				86,508
Income before income taxes		521,371		439,045	+	18.8		4,418,398
and minority interests								
Income taxes		179,845		152,544				1,524,110
Income before minority interests		341,526		286,501				2,894,288
Minority interests		11,765		10,616				99,703
Net income	¥	329,761	¥	275,885	+	19.5	\$	2,794,585

Note: Canon's comprehensive income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial instruments and change in minimum pension liability adjustments. Comprehensive income for the nine months ended September 30, 2006 and 2005 were JPY352,837 million (U.S.\$2,990,144 thousand) and JPY302,021 million, respectively.

#### 2. DETAILS OF SALES

<u>Results for the third quarter</u>		Million	s of yen					housands of U.S. dollars
Sales by product	Septe	ree months ended mber 30, 2006 Jnaudited)	Septer	ree months ended mber 30, 2005 Jnaudited)	Cha	inge(%)	Septe	hree months ended ember 30, 2006 Unaudited)
Business machines:		,		,				,
Office imaging products	¥	269,983	¥	275,337	-	1.9	\$	2,287,992
Computer peripherals		345,790		299,861	+	15.3		2,930,424
Business information products		23,723		22,987	+	3.2		201,042
		639,496		598,185	+	6.9		5,419,458
Cameras		235,141		203,160	+	15.7		1,992,720
Optical and other products		113,332		77,158	+	46.9		960,441
Total	¥	987,969	¥	878,503	+	12.5	\$	8,372,619
		) ('ll'	ſ.				Т	housands of

		Million	s of yen					Thousands of U.S. dollars
	Thr	ree months	Thr	ree months			Т	hree months
Sales by region		ended		ended	Cha	nge(%)		ended
	Septen	nber 30, 2006	Septen	nber 30, 2005			Sept	ember 30, 2006
	(U	naudited)	(U	naudited)			(	Unaudited)
Japan	¥	219,251	¥	195,320	+	12.3	\$	1,858,059
Overseas:								
Americas		299,811		274,177	+	9.3		2,540,771
Europe		297,762		270,621	+	10.0		2,523,407
Other areas		171,145		138,385	+	23.7		1,450,382
		768,718		683,183	+	12.5		6,514,560
Total	¥	987,969	¥	878,503	+	12.5	\$	8,372,619

Results for the nine months		Million	s of yen			-	housands of J.S. dollars	
	N	ine months	N	ine months			N	ine months
Sales by product		ended		ended	Cha	nge(%)		ended
	Septe	mber 30, 2006	Septe	mber 30, 2005			Septe	ember 30, 2006
	J)	Unaudited)	J)	Unaudited)			(	Unaudited)
Business machines:								
Office imaging products	¥	855,420	¥	843,136	+	1.5	\$	7,249,322
Computer peripherals		992,453		877,598	+	13.1		8,410,619
Business information products		78,219		74,482	+	5.0		662,873
		1,926,092		1,795,216	+	7.3		16,322,814
Cameras		695,426		582,312	+	19.4		5,893,441
Optical and other products		318,706		256,815	+	24.1		2,700,898
Total	¥	2,940,224	¥	2,634,343	+	11.6	\$	24,917,153

		Million			Thousands of U.S. dollars			
Sales by region		ne months ended nber 30, 2006		ine months ended mber 30, 2005	Cha	nge(%)	-	line months ended ember 30, 2006
_	(U	naudited)	ited) (Unaudited)				(	Unaudited)
Japan	¥	665,549	¥	611,438	+	8.8	\$	5,640,246
Overseas:								
Americas		894,284		792,303	+	12.9		7,578,678
Europe		908,705		822,287	+	10.5		7,700,890
Other areas		471,686		408,315	+	15.5		3,997,339
		2,274,675		2,022,905	+	12.4		19,276,907
Total	¥	2,940,224	¥	2,634,343	+	11.6	\$	24,917,153

Notes: 1. The primary products included in each of the product segments are as follows:

Business machines:

Office imaging products : Office network digital multifunction devices (MFDs) / Color network digital MFDs /

Office copying machines / Personal-use copying machines / Full-color copying machines / etc. Computer peripherals : Laser beam printers / Single function inkjet printers / Inkjet multifunction peripherals / Image scanners / etc. Business information products : Computer information systems / Document scanners / Personal information products / etc. Cameras : SLR cameras / Compact cameras / Digital cameras / Digital video camcorders / etc.

Optical and other products : Semiconductor production equipment / Mirror projection mask aligners for LCD panels / Broadcasting equipment / Medical equipment / Components / etc.

2. The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America / Europe: England, Germany, France, Netherlands / Other Areas: Asian regions, China, Oceania

## 3. SEGMENT INFORMATION BY PRODUCT

Results for the third quarter		Million	s of yen					housands of J.S. dollars
	Septer	ree months ended mber 30, 2006 (naudited)	Septe	ree months ended mber 30, 2005 Jnaudited)	Cha	inge(%)	Septe	nree months ended ember 30, 2006 Unaudited)
Business machines	(L	naudited)	(t	Jilaudited)			C	Unaudited)
Net sales:								
Unaffiliated customers	¥	639,496	¥	598,185	+	6.9	\$	5,419,458
Intersegment		-		-		-		-
Total		639,496		598,185	+	6.9		5,419,458
Operating cost and expenses		500,397		465,806	+	7.4		4,240,653
Operating profit		139,099		132,379	+	5.1		1,178,805
Cameras								
Net sales:								
Unaffiliated customers	¥	235,141	¥	203,160	+	15.7	\$	1,992,720
Intersegment		-		-		-		-
Total		235,141		203,160	+	15.7		1,992,720
Operating cost and expenses		167,751		154,365	+	8.7		1,421,618
Operating profit		67,390		48,795	+	38.1		571,102
<b>Optical and other products</b> Net sales: Unaffiliated customers	¥	113,332	¥	77,158	+	46.9	\$	960,441
Intersegment		49,879		41,721	+	19.6		422,703
Total		163,211		118,879	+	37.3		1,383,144
Operating cost and expenses		148,852		109,651	+	35.8		1,261,458
Operating profit		14,359		9,228	+	55.6		121,686
<b>Corporate and Eliminations</b> Net sales:								
Unaffiliated customers	¥	-	¥	-		-	\$	-
Intersegment		(49,879)		(41,721)		-		(422,703)
Total		(49,879)		(41,721)		-		(422,703)
Operating cost and expenses		(1,717)		5,116		-		(14,551)
Operating profit		(48,162)		(46,837)		-		(408,152)
Consolidated								
Net sales:								
Unaffiliated customers	¥	987,969	¥	878,503	+	12.5	\$	8,372,619
Intersegment		-		-		-		-
Total		987,969		878,503	+	12.5		8,372,619
Operating cost and expenses		815,283		734,938	+	10.9		6,909,178
Operating profit		172,686		143,565	+	20.3		1,463,441

Note: General corporate expenses of JPY48,073 million (U.S.\$407,398 thousand) and JPY46,850 million in the three months ended September 30, 2006 and 2005, respectively, are included in "Corporate and Eliminations."

Results for the nine months		Million	s of yen	I				Thousands of U.S. dollars
		ine months ended		line months ended	Cha	nge(%)	-	vine months ended
		ember 30, 2006		ember 30, 2005				ember 30, 2006
Business machines	(	Unaudited)	(	Unaudited)			(	Unaudited)
Net sales:								
Unaffiliated customers	¥	1,926,092	¥	1,795,216	+	7.3	\$	16,322,814
Intersegment	1	1,920,092		-		-	Ψ	10,522,014
Total		1,926,092		1,795,216	+	7.3		16,322,814
Operating cost and expenses		1,492,428		1,403,384	+	6.3		12,647,695
Operating profit		433,664		391,832	+	10.7		3,675,119
Cameras								
Net sales:								
Unaffiliated customers	¥	695,426	¥	582,312	+	19.4	\$	5,893,441
Intersegment		-		-		-		-
Total		695,426		582,312	+	19.4		5,893,441
Operating cost and expenses		519,300		471,663	+	10.1		4,400,848
Operating profit		176,126		110,649	+	59.2		1,492,593
Optical and other products								
Net sales:								
Unaffiliated customers	¥	318,706	¥	256,815	+	24.1	\$	2,700,898
Intersegment		138,585		113,539	+	22.1		1,174,449
Total		457,291		370,354	+	23.5		3,875,347
Operating cost and expenses		419,737		340,087	+	23.4		3,557,093
Operating profit		37,554		30,267	+	24.1		318,254
Corporate and Eliminations								
Net sales:								
Unaffiliated customers	¥	-	¥	-		-	\$	-
Intersegment		(138,585)		(113,539)		-		(1,174,449)
Total		(138,585)		(113,539)		-		(1,174,449)
Operating cost and expenses		(2,404)		5,455		-		(20,373)
Operating profit		(136,181)		(118,994)		-		(1,154,076)
Consolidated								
Net sales:								
Unaffiliated customers	¥	2,940,224	¥	2,634,343	+	11.6	\$	24,917,153
Intersegment		-		-		-		-
Total		2,940,224		2,634,343	+	11.6		24,917,153
Operating cost and expenses		2,429,061		2,220,589	+	9.4		20,585,263
Operating profit		511,163		413,754	+	23.5		4,331,890

Note: General corporate expenses of JPY136,004 million (U.S.\$1,152,576 thousand) and JPY119,010 million in the nine months ended September 30, 2006 and 2005, respectively, are included in "Corporate and Eliminations."

## 4. CONSOLIDATED BALANCE SHEETS

			Mil	lions of yen				Thousands of U.S. dollars
	Se	As of ptember 30, 2006	D	As of ecember 31, 2005		Change		As of September 30, 2006
	()	Unaudited)						(Unaudited)
ASSETS								
Current assets:		1	•••	1 00 1 0 50	••	10 505	<b>.</b>	0 (00 100
Cash and cash equivalents	¥	1,024,488	¥	1,004,953	¥	-,,	\$	· · ·
Marketable securities		10,297		172		10,125		87,263
Trade receivables, net		656,481		689,427		(32,946)		5,563,398
Inventories		580,638		510,195		70,443		4,920,661
Prepaid expenses and other current assets		282,385		253,822		28,563		2,393,093
Total current assets		2,554,289		2,458,569		95,720		21,646,517
Noncurrent receivables		14,594		14,122		472		123,678
Investments		105,014		104,486		528		889,949
Property, plant and equipment, net		1,240,075		1,148,821		91,254		10,509,110
Other assets		325,194		317,555		7,639		2,755,882
Total assets	¥	4,239,166	¥	4,043,553	¥	195,613	\$	35,925,136
LIABILITIES AND STOCKHOLDERS' EQUITY								
Current liabilities:								
Short-term loans and current portion of long-term debt	¥	13,896	¥	5,059	¥	8,837	\$	117,763
Trade payables		485,819		505,126		(19,307)		4,117,110
Income taxes		74,504		110,844		(36,340)		631,390
Accrued expenses		261,887		248,205		13,682		2,219,381
Other current liabilities		207,228		209,394		(2,166)		1,756,170
Total current liabilities		1,043,334		1,078,628		(35,294)		8,841,814
Long-term debt, excluding current installments		15,457		27,082		(11,625)		130,992
Accrued pension and severance cost		63,128		80,430		(17,302)		534,983
Other noncurrent liabilities		48,517		52,395		(3,878)	_	411,160
Total liabilities		1,170,436		1,238,535		(68,099)		9,918,949
Minority interests		215,530		200,336		15,194		1,826,526
Stockholders' equity:								
Common stock		174,560		174,438		122		1,479,322
Additional paid-in capital		403,392		403,246		146		3,418,576
Legal reserve		43,300		42,331		969		366,949
Retained earnings		2,242,783		2,018,289		224,494		19,006,636
Accumulated other comprehensive income (loss)		(5,136)		(28,212)		23,076		(43,525)
Treasury stock		(5,699)		(5,410)		(289)		(48,297)
Total stockholders' equity		2,853,200		2,604,682		248,518		24,179,661
Total liabilities and stockholders' equity	¥	4,239,166	¥	4,043,553	¥	195,613	\$	35,925,136

		Millior	ns of y	en	-	Thousands of U.S. dollars
	Se	As of ptember 30, 2006	Dec	As of ember 31, 2005	Se	As of eptember 30, 2006
	<b>(</b> )	U <b>naudited</b> )			(	Unaudited)
Allowance for doubtful receivables	¥	13,714	¥	11,728	\$	116,220
Accumulated depreciation		1,361,129	1	,272,163		11,534,992
Accumulated other comprehensive income (loss):						
Foreign currency translation adjustments		(2,640)		(25,772)		(22,373)
Net unrealized gains and losses on securities		6,609		6,073		56,008
Net gains and losses on derivative instruments		(2,037)		(1,174)		(17,263)
Minimum pension liability adjustments		(7,068)		(7,339)		(59,897)

#### CANON INC. AND SUBSIDIARIES

## 5. CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

5. CONSOLIDATED STATEMENTS OF ST		KIIOLD	LKS LQU	11	<u> </u>					Ν	fillions of yen
		Common Stock	Additional paid-in capit	al	Legal reserve		Retained earnings	co	Accumulated other omprehensive ncome (loss)	Treasury stock	Total stockholders' equity
Balance at December 31, 2005	¥	174,438	¥ 403,24	5 }	¥ 42,331	¥	2,018,289	¥	(28,212)	¥ (5,410)	¥ 2,604,682
Conversion of convertible debt and other Capital transaction by consolidated subsidiaries Cash dividends Transfers to legal reserve		122	13( 1(		969		(104,298) (969)				258 10 (104,298) -
Comprehensive income Net income Other comprehensive income (loss), net of tax							329,761				329,761
Foreign currency translation adjustments									23,132		23,132
Net unrealized gains and losses on securities Net gains and losses on derivative instruments									536 (863)		536 (863)
Minimum pension liability adjustments									271		271
Total comprehensive income											352,837
Repurchase of treasury stock, net										(289)	(289)
Balance at September 30, 2006 (Unaudited)	¥	174,560	¥ 403,392	2	¥ 43,300	¥	2,242,783	¥		, , , ,	¥ 2,853,200
Balance at December 31, 2004	¥	173,864	¥ 401,773	3 ¥	¥ 41,200	¥	1,699,634	¥	(101,312)	¥ (5,263)	¥ 2,209,896
Conversion of convertible debt and other		410	410								820
Capital transaction by consolidated subsidiaries			(80	))							(80)
Cash dividends Transfers to legal reserve					848		(64,310) (848)				(64,310)
					848		(848)				-
Comprehensive income Net income Other comprehensive income (loss), net of tax							275,885				275,885
Foreign currency translation adjustments									28,570		28,570
Net unrealized gains and losses on securities						1		1	(2,825)		(2,825)
Net gains and losses on derivative instruments									(428)		(428)
Minimum pension liability adjustments						1		1	819		819
Total comprehensive income											302,021
Repurchase of treasury stock, net										(105)	(105)
Balance at September 30, 2005 (Unaudited)	¥	174,274	¥ 402,103	3 ¥	¥ 42,048	¥	1,910,361	¥	(75,176)	¥ (5,368)	¥ 2,448,242

							Т	housands of	f U.S. dollors
Balance at December 31, 2005	\$ 1,478,288	\$ 3,417,339	\$ 358,737	\$ 17,104,144	\$	(239,084)	\$	(45,847)	\$ 22,073,577
Conversion of convertible debt and other	1,034	1,153							2,187
Capital transaction by consolidated subsidiaries		84							84
Cash dividends				(883,881)	)				(883,881)
Transfers to legal reserve			8,212	(8,212)	)				-
Comprehensive income									
Net income				2,794,585					2,794,585
Other comprehensive income (loss), net of tax									
Foreign currency translation adjustments						196,034			196,034
Net unrealized gains and losses on securities						4,542			4,542
Net gains and losses on derivative instruments						(7,314)			(7,314)
Minimum pension liability adjustments						2,297			2,297
Total comprehensive income									2,990,144
Repurchase of treasury stock, net								(2,450)	(2,450)
Balance at September 30, 2006 (Unaudited)	\$ 1,479,322	\$ 3,418,576	\$ 366,949	\$ 19,006,636	\$	(43,525)	\$	(48,297)	\$ 24,179,661

# 6. CONSOLIDATED STATEMENTS OF CASH FLOWS

Results for the nine months		Millions	of yen		Thousands of U.S. dollars		
	Ni	ine months ended	Ni	ne months ended		ine months ended	
	Septe	mber 30, 2006	Septen	nber 30, 2005	Septe	ember 30, 2006	
	J)	J <b>naudited</b> )	(U	(naudited)	(	Unaudited)	
Cash flows from operating activities:							
Net income	¥	329,761	¥	275,885	\$	2,794,585	
Adjustments to reconcile net income to net cash							
provided by operating activities:							
Depreciation and amortization		187,923		158,620		1,592,568	
Loss on disposal of property, plant and equipment		8,619		7,288		73,042	
Deferred income taxes		8,531		7,307		72,297	
Decrease in trade receivables		49,294		52,001		417,746	
Increase in inventories		(57,873)		(27,332)		(490,449)	
Decrease in trade payables		(16,387)		(10,438)		(138,873)	
Decrease in income taxes		(36,088)		(47,186)		(305,831)	
Increase in accrued expenses		6,455		15,044		54,703	
Decrease in accrued pension and severance cost		(19,110)		(10,496)		(161,949)	
Other, net		(1,371)		(52,030)		(11,619)	
Net cash provided by operating activities		459,754		368,663		3,896,220	
Cash flows from investing activities:							
Purchases of fixed assets		(318,790)		(289,031)		(2,701,610)	
Proceeds from sale of fixed assets		12,233		7,469		103,669	
Purchases of available-for-sale securities		(7,497)		(1,591)		(63,534)	
Proceeds from sale of available-for-sale securities		3,046		11,090		25,814	
Acquisitions of subsidiaries, net of cash acquired		(605)		(11,779)		(5,127)	
Purchases of other investments		(7,407)		(5,137)		(62,771)	
Other, net		(9,257)		650		(78,449)	
Net cash used in investing activities		(328,277)		(288,329)		(2,782,008)	
Cash flows from financing activities:							
Proceeds from issuance of long-term debt		943		964		7,992	
Repayments of long-term debt		(4,514)		(9,673)		(38,254)	
Increase (decrease) in short-term loans		(692)		1,501		(5,864)	
Dividends paid		(104,298)		(64,310)		(883,881)	
Other, net		2,695		(3,497)		22,838	
Net cash used in financing activities		(105,866)		(75,015)		(897,169)	
Effect of exchange rate changes on cash and				10.012		(51,400)	
cash equivalents Net increase in cash and cash equivalents		(6,076) 19,535		10,013		(51,492) 165,551	
Cash and cash equivalents at beginning of period		1,004,953		887,774		8,516,551	
Cash and cash equivalents at end of period	¥	1,004,955	¥	903,106	\$	8,682,102	
		,,		,		- ,	

## 7. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

#### (1) NUMBER OF GROUP COMPANIES

	September 30, 2006	December 31, 2005	Change
Subsidiaries	214	200	14
Affiliates	12	13	(1)
Total	226	213	13

#### CHANGES IN GROUP OF ENTITIES

Subsidiaries	
Addition:	21 Companies
Removal:	7 Companies

Affiliates (Carried at	Equity Basis)
Removal:	1 Company

#### (2) SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements reflect the adjustments which management believes are necessary to conform them with U.S. generally accepted accounting principles, except for the segment information, as required by Statement of Financial Accounting Standards No.131, "Disclosures about Segments of an Enterprise and Related Information."

## 8. OTHER

We have engaged Ernst & Young ShinNihon to perform a review of the consolidated statements of income, the consolidated balance sheets, the consolidated statements of the stockholders' equity and the consolidated statements of cash flows as of and for the three and nine months ended September 30, 2006. This review engagement was partially performed in accordance with Statement of Auditing Standards No.100, "Interim Financial Information" ("SAS 100"), established by the American Institute of Certified Public Accountants, and the consolidated interim financial information does not include certain disclosures, such as notes to financial statements, compared with that required under U.S. generally accepted accounting principles and by the United States Securities and Exchange Commission.

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# CONSOLIDATED FINANCIAL RESULTS FOR THE THIRD QUARTER ENDED SEPTEMBER 30, 2006 SUPPLEMENTARY REPORT

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This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project" or "should" and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

# **1 SALES BY REGION AND PRODUCT**

1. SALES BY REGIO					2005		CI		Millions of yen
		2006			2005		Cha	inge year over y	ear
	3rd quarter	4th quarter (P)	Year (P)	3rd quarter	4th quarter	Year	3rd quarter	4th quarter	Year
Japan									
Business machines	140,645	176,881	619,300	138,824	169,499	612,832	+1.3%	+4.4%	+1.19
Office imaging products	87,242	96,703	362,800	87,260	84,885	357,689	-0.0%	+13.9%	+1.49
Computer peripherals	37,972	62,928	187,700	36,191	64,627	183,727	+4.9%	-2.6%	+2.29
Business information products	15,431	17,250	68,800	15,373	19,987	71,416	+0.4%	-13.7%	-3.79
Cameras	34,275	41,151	140,100	33,667	36,220	127,886	+1.8%	+13.6%	+9.6%
Optical and other products	44,331	54,019	178,200	22,829	39,048	115,487	+94.2%	+38.3%	+54.3%
Total	219,251	272,051	937,600	195,320	244,767	856,205	+12.3%	+11.1%	+9.5%
Overseas									
Business machines	498,851	573,327	2,057,000	459,361	537,686	1,889,569	+8.6%	+6.6%	+8.9%
Office imaging products	182,741	241,077	830,400	188,077	225,219	795,551	-2.8%	+7.0%	+4.49
Computer peripherals	307,818	321,219	1,188,900	263,670	302,681	1,061,179	+16.7%	+6.1%	+12.09
Business information products	8,292	11,031	37,700	7,614	9,786	32,839	+8.9%	+12.7%	+14.89
Cameras	200,866	296,723	893,200	169,493	260,654	751,300	+18.5%	+13.8%	+18.9%
Optical and other products	69,001	57,675	252,200	54,329	76,741	257,117	+27.0%	-24.8%	-1.99
Total	768,718	927,725	3,202,400	683,183	875,081	2,897,986	+12.5%	+6.0%	+10.5%
Americas	,.	,	-, - ,	,		,,			
Business machines	211,464	232,019	857,900	195,487	224,815	795,268	+8.2%	+3.2%	+7.9%
Office imaging products	81,700	102,480	363,900	88,124	99,491	353,384	-7.3%	+3.0%	+3.0%
Computer peripherals	125,150	124,394	474,800	103,341	120,750	425,877		+3.0%	+11.59
Business information products	4,614	5,145	19,200	4,022	4,574	16,007	+14.7%	+12.5%	+19.99
Cameras	75,304	128,708	357,500	68,533	115,569	308,667	+9.9%	+11.4%	+15.89
Optical and other products	13,043	16,289	55,900	10,157	13,263	42,015	+28.4%	+22.8%	+33.09
Total	299,811	377,016	1,271,300	274,177	353,647	1,145,950	+9.3%	+6.6%	+10.99
Europe	2,,,011	577,010	1,2,1,000	27 1,177	555,617	1,1 10,700	171070	101070	
Business machines	212,212	265,507	909,500	196,343	243,712	838,081	+8.1%	+8.9%	+8.5%
Office imaging products	77,285	112,909	370,900	77,550	103,566	357,188	-0.3%	+9.0%	+3.89
Computer peripherals	131,983	147,622	523,200	115,947	135,618	466,965		+8.9%	+12.09
Business information products	2,944	4,976	15,400	2,846	4,528	13,928	+3.4%	+9.9%	+10.69
Cameras	77,472	119,120	359,600	68,709	106,227	316,769	+12.8%	+12.1%	+13.5%
Optical and other products	8,078	9,868	34,100	5,569	9,032	26,408	+45.1%	+9.3%	+29.19
Total	297,762	394,495	1,303,200	270,621	358,971	1,181,258	+45.1%	+9.9%	+10.39
Other areas	251,102	554,455	1,505,200	270,021	556,771	1,101,250	110.070	19.970	110.57
Business machines	75,175	75,801	289,600	67,531	69,159	256,220	+11.3%	+9.6%	+13.0%
Office imaging products	23,756	25,688	95,600	22,403	22,162	84,979	+6.0%	+15.9%	+12.59
Computer peripherals	50,685	49,203	190,900	44,382	46,313	168,337		+13.9% +6.2%	+12.37
Business information products	734	49,203 910	3,100	44,382 746		2,904	-1.6%	+33.0%	+13.47 +6.79
	48,090	48,895	176,100	32,251	38,858	125,864	+49.1%	+33.0%	+39.99
Cameras Optical and other products	43,090	31,518	162,200	32,231	54,446	125,804	+49.1%	-42.1%	-14.09
Total			,			570,778			
	171,145	156,214	627,900	138,385	162,463	570,778	+23.7%	-3.8%	+10.09
Total	620 400	750 000	2 676 200	500 105	707 105	2 502 401	. 6 00/	C 10/	. 6 00
Business machines	639,496	750,208	2,676,300	598,185		2,502,401		+6.1%	+6.99
Office imaging products	269,983	337,780	1,193,200	275,337	310,104	1,153,240		+8.9%	+3.5%
Computer peripherals	345,790		1,376,600	299,861	367,308	1,244,906		+4.6%	+10.69
Business information products	23,723	28,281	106,500	22,987	29,773	104,255		-5.0%	+2.29
Cameras	235,141	337,874	1,033,300	203,160	296,874	879,186	+15.7%	+13.8%	+17.59
Optical and other products	113,332	111,694	430,400	77,158		372,604	+46.9%	-3.5%	+15.59
Total	987,969	1,199,776	4,140,000	878,503	1,119,848	3,754,191	+12.5%	+7.1%	+10.3%

## 2. SEGMENT INFORMATION BY PRODUCT

		2006			2005		Cha	nge year over ye	ear
	3rd quarter	4th quarter (P)	Year (P)	3rd quarter	4th quarter	Year	3rd quarter	4th quarter	Year
Business machines									
Unaffiliated customers	639,496	750,208	2,676,300	598,185	707,185	2,502,401	+6.9%	+6.1%	+6.9%
Intersegment	-	-	-	-	-	-	-	-	-
Total sales	639,496	750,208	2,676,300	598,185	707,185	2,502,401	+6.9%	+6.1%	+6.9%
Operating profit	139,099	159,336	593,000	132,379	150,196	542,028	+5.1%	+6.1%	+9.4%
% of sales	21.8%	21.2%	22.2%	22.1%	21.2%	21.7%	-	-	-
Cameras									
Unaffiliated customers	235,141	337,874	1,033,300	203,160	296,874	879,186	+15.7%	+13.8%	+17.5%
Intersegment	-	-	-	-	-	-	-	-	-
Total sales	235,141	337,874	1,033,300	203,160	296,874	879,186	+15.7%	+13.8%	+17.5%
Operating profit	67,390	79,974	256,100	48,795	63,057	173,706	+38.1%	+26.8%	+47.4%
% of sales	28.7%	23.7%	24.8%	24.0%	21.2%	19.8%	-	-	-
Optical and other products									
Unaffiliated customers	113,332	111,694	430,400	77,158	115,789	372,604	+46.9%	-3.5%	+15.5%
Intersegment	49,879	45,015	183,600	41,721	44,575	158,114	+19.6%	+1.0%	+16.1%
Total sales	163,211	156,709	614,000	118,879	160,364	530,718	+37.3%	-2.3%	+15.7%
Operating profit	14,359	9,846	47,400	9,228	8,553	38,820	+55.6%	+15.1%	+22.1%
% of sales	8.8%	6.3%	7.7%	7.8%	5.3%	7.3%	-	-	-
Corporate and Eliminations									
Unaffiliated customers	-	-	-	-	-	-	-	-	-
Intersegment	-49,879	-45,015	-183,600	-41,721	-44,575	-158,114	-	-	-
Total sales	-49,879	-45,015	-183,600	-41,721	-44,575	-158,114	-	-	-
Operating profit	-48,162	-69,319	-205,500	-46,837	-52,517	-171,511	-	-	-
Consolidated									
Unaffiliated customers	987,969	1,199,776	4,140,000	878,503	1,119,848	3,754,191	+12.5%	+7.1%	+10.3%
Intersegment	-	-	-	-	-	-	-	-	-
Total sales	987,969	1,199,776	4,140,000	878,503	1,119,848	3,754,191	+12.5%	+7.1%	+10.3%
Operating profit	172,686	179,837	691,000	143,565	169,289	583,043	+20.3%	+6.2%	+18.5%
% of sales	17.5%	15.0%	16.7%	16.3%	15.1%	15.5%	-	-	-

## 3. OTHER INCOME / DEDUCTIONS

3. OTHER INCOME /	DEDUCTI	ONS							(Millions of yen)
	2006				2005		Change year over year		
	3rd quarter	4th quarter (P)	Year (P)	3rd quarter	4th quarter	Year	3rd quarter	4th quarter	Year
Interest and dividend, net	6,739	5,943	23,200	3,204	4,108	12,511	+3,535	+1,835	+10,689
Forex gain / loss	-2,428	-9,033	-26,100	-550	-2,262	-3,710	-1,878	-6,771	-22,390
Equity earnings / loss of affiliated companies	715	91	2,900	-589	174	1,646	+1,304	-83	+1,254
Other, net	2,614	1,791	9,000	9,682	1,650	18,514	-7,068	+141	-9,514
Total	7,640	-1,208	9,000	11,747	3,670	28,961	-4,107	-4,878	-19,961

(P)=Projection

#### 4. SALES COMPOSITION BY PRODUCT

		2006		2005		
	3rd quarter	4th quarter (P)	Year (P)	3rd quarter	4th quarter	Year
Office imaging products						
Monochrome copying machines	52%	49%	52%	56%	55%	56%
Color copying machines	30%	34%	31%	29%	29%	28%
Others	18%	17%	17%	15%	16%	16%
Computer peripherals						
Laser beam printers	76%	67%	73%	75%	67%	71%
Inkjet printers (includes inkjet MFPs)	23%	32%	26%	24%	32%	27%
Others	1%	1%	1%	1%	1%	2%
Business information products						
Personal computers	65%	64%	65%	67%	69%	69%
Others	35%	36%	35%	33%	31%	31%
Cameras						
Film cameras / Lenses	16%	15%	16%	18%	17%	17%
Digital cameras	74%	75%	74%	70%	72%	72%
Video cameras	10%	10%	10%	12%	11%	11%
Optical and other products						
Semiconductor production equipment	52%	50%	51%	62%	58%	64%
Others	48%	50%	49%	38%	42%	36%

(P)=Projection

## 5. SALES GROWTH IN LOCAL CURRENCY (Year over year)

. SALES GROWTHIN LO	CILL COLLED		ii over j
		2006	
	3rd quarter	4th quarter (P)	Year (P)
usiness machines			
Japan	+1.3%	+4.4%	+1.1%
Overseas	+2.6%	+5.8%	+3.6%
Total	+2.3%	+5.4%	+3.0%
ameras			
Japan	+1.8%	+13.6%	+9.6%
Overseas	+11.7%	+12.5%	+13.6%
Total	+10.1%	+12.6%	+13.09
ptical and other products			
Japan	+94.2%	+38.3%	+54.39
Overseas	+23.3%	-25.4%	-4.79
Total	+44.3%	-3.9%	+13.69
otal			
Japan	+12.3%	+11.1%	+9.5%
Overseas	+6.5%	+5.0%	+5.5%
Americas	+4.6%	+8.8%	+6.3%
Europe	+1.7%	+4.9%	+4.39
Other areas	+19.7%	-2.9%	+6.4%
Total	+7.8%	+6.4%	+6.4%

(P)=Projection

## 6. P&L SUMMARY (4th Quarter 2006/Projection)

	2006	2005	Change
	4th quarter(P)	4th quarter	year over year
Net sales	1,199,776	1,119,848	+7.1%
Operating profit	179,837	169,289	+6.2%
Income before income taxes and minority interests	178,629	172,959	+3.3%
Net income	110,239	108,211	+1.9%
	•		(P)=Projection

#### 7. PROFITABILITY

	2006		2005		
	1st-3rd quarter	Year(P)	1st-3rd quarter	Year	
ROE	16.1%	15.8%	15.8%	16.0%	
ROA	10.6%	10.3%	10.0%	10.1%	
				(P)=Projection	

## 8. IMPACT OF FOREIGN EXCHANGE RATES

(1) Exchange rates

	2006			2005			
	3rd quarter	4th quarter(P)	Year(P)	3rd quarter	4th quarter	Year	
Yen/US\$	116.29	115.00	115.61	111.23	117.39	110.58	
Yen/Euro	148.19	148.00	145.35	135.73	139.46	137.04	
						(P)=Projection	

(Millions of yen)

(2) Impact of foreign exchange rates on sales (Yea	r over year)	(Billions of yen)		
	2006			
	3rd quarter	4th quarter(P)	Year(P)	
US\$	+16.3	-10.1	+59.0	
Euro	+18.4	+18.1	+57.7	
Other currencies	+1.4	+0.5	+4.5	
Total	+36.1	+8.5	+121.2	
			(P)=Projection	

(3) Impact of foreign exchange rates per yen	(Billions of yen)

	2006
	4th quarter(P)
On sales	
US\$	4.2
Euro	2.2
On operating profit	
US\$	2.4
Euro	1.7
	(P)=Projection

## 9. STATEMENTS OF CASH FLOWS

	20	06	200	)5
	3rd quarter	Year(P)	3rd quarter	Year
Net cash provided by operating activities				
Net income	115,587	440,000	100,617	384,096
Depreciation and amortization	79,768	245,000	60,064	225,941
Other, net	-59,479	5,000	-49,979	-4,359
Total	135,876	690,000	110,702	605,678
Net cash used in investing activities	-117,980	-430,000	-107,273	-401,141
Free cash flow	17,896	260,000	3,429	204,537
Net cash used in financing activities	-48,034	-105,400	-36,606	-93,939
Effect of exchange rate changes on cash and cash equivalents	-537	-5,200	362	6,581
Net change in cash and cash equivalents	-30,675	149,400	-32,815	117,179
Cash and cash equivalents at end of period	1,024,488	1,154,400	903,106	1,004,953
	•			(P)=Projectio

(P)=Projection

(Millions of yen)

(Yen)

(Millions of yen)

(Millions of yen)

#### 10. R&D EXPENDITURE

		2006			2005			
	3rd quarter	4th quarter(P)	Year(P)	3rd quarter	4th quarter	Year		
Business machines	23,869	-	-	25,359	34,136	117,219		
Cameras	10,487	-	-	9,932	10,855	39,746		
Optical and other products	36,336	-	-	29,723	40,085	129,511		
Total	70,692	96,781	314,000	65,014	85,076	286,476		
% of sales	7.2%	8.1%	7.6%	7.4%	7.6%	7.6%		
						(P)=Projection		

## 11. CAPITAL EXPENDITURE & DEPRECIATION AND AMORTIZATION

		2006			2005			
	3rd quarter	4th quarter(P)	Year(P)	3rd quarter	4th quarter	Year		
Capital expenditure	120,256	131,448	405,000	109,044	97,470	383,784		
Depreciation and amortization	79,768	57,077	245,000	60,064	67,321	225,941		
						(P)=Projection		

## **12. INVENTORIES**

(1) Inventories			(Millions of yen)	
	2006	2005	Difference	
	Sep.30	Dec.31	Difference	
Business machines	313,717	267,121	+46,596	
Cameras	111,394	88,831	+22,563	
Optical and other products	155,527	154,243	+1,284	
Total	580,638	510,195	+70,443	
(2) Inventories/Sales*				
(i) inventories, suites			(Days)	
	2006	2005		
	2006 Sep.30	2005 Dec.31	Difference	
Business machines				
	Sep.30	Dec.31	Difference	
Business machines	Sep.30 44	Dec.31 37	Difference +7	

\*Index based on the previous six months sales.

#### **13. DEBT RATIO**

	2006	2005	Difference
	Sep.30	Dec.31	
Total debt / Total assets	0.7%	0.8%	-0.1%

#### 14. OVERSEAS PRODUCTION RATIO

	2006	2005	
	1st-3rd quarter	Year	
Overseas production ratio	40%	40%	

#### **15. NUMBER OF EMPLOYEES**

	2006	2005	Difference
	Sep.30	Dec.31	
Japan	50,443	48,637	+1,806
Overseas	72,814	66,946	+5,868
Total	123,257	115,583	+7,674