## Cannon

## CONSOLIDATED RESULTS FOR THE SECOND QUARTER AND THE FIRST HALF ENDED JUNE 30, 2010

July 27, 2010

## CONSOLIDATED RESULTS FOR THE SECOND QUARTER

(Millions of yen, thousands of U.S. dollars, except per share amounts)

|  | Actual |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Three months } \\ \text { ended } \\ \text { June 30, } 2010 \\ \hline \end{gathered}$ |  | Three months ended <br> June 30, 2009 |  | Change(\%) | Three months ended <br> June 30, 2010 |  |
| Net sales | ¥ | 970,358 | $¥$ | 793,785 | + 22.2 | \$ | 11,026,795 |
| Operating profit |  | 113,438 |  | 44,906 | + 152.6 |  | 1,289,068 |
| Income before income taxes |  | 112,651 |  | 35,492 | + 217.4 |  | 1,280,125 |
| Net income attributable to Canon Inc. | ¥ | 67,638 | ¥ | 15,605 | + 333.4 | \$ | 768,614 |

Net income attributable to Canon Inc. stockholders per share:

| - Basic | \# | 54.67 | ¥ | 12.64 |  | 332.5 | \$ | 0.62 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - Diluted |  | 54.66 |  | 12.64 |  | 332.4 |  | 0.62 |

## CONSOLIDATED RESULTS FOR THE FIRST HALF

|  | (Millions of yen, thousands of U.S. dollars, except per share amounts) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual |  |  |  |  |  |  | Projected |  |  |  |
|  | $\begin{gathered} \hline \text { Six months } \\ \text { ended } \\ \text { June 30, } 2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Six months } \\ \text { ended } \\ \text { June } 30,2009 \\ \hline \end{gathered}$ |  | Change(\%) | $\begin{gathered} \hline \text { Six months } \\ \text { ended } \\ \text { June } 30,2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Year ending } \\ \text { December 31, } \\ 2010 \\ \hline \end{gathered}$ |  | Change(\%) |  |
| Net sales | ¥ | 1,725,884 | $¥$ | 1,480,819 | + 16.5 | \$ | 19,612,318 | $¥$ | 3,750,000 | + | 16.9 |
| Operating profit |  | 200,281 |  | 64,938 | + 208.4 |  | 2,275,920 |  | 360,000 | + | 65.9 |
| Income before income taxes |  | 201,503 |  | 57,886 | + 248.1 |  | 2,289,807 |  | 360,000 | + | 64.1 |
| Net income attributable to Canon Inc. | \# | 124,449 | ¥ | 33,349 | + 273.2 | \$ | 1,414,193 | ¥ | 240,000 | + | 82.3 |
| Net income attributable to Canon Inc. stockholders per share: |  |  |  |  |  |  |  |  |  |  |  |
| - Basic | ¥ | 100.68 | $¥$ | 27.01 | + 272.8 | \$ | 1.14 | $¥$ | 193.53 | + | 81.5 |
| - Diluted |  | 100.68 |  | 27.01 | + 272.8 |  | 1.14 |  | - |  | - |


|  | Actual |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { As of } \\ \text { June 30, } 2010 \\ \hline \end{gathered}$ |  | As of <br> December 31, 2009 |  | Change(\%) |  | $\begin{gathered} \hline \text { As of } \\ \text { June 30, } 2010 \\ \hline \end{gathered}$ |  |
| Total assets | $\underline{ \pm}$ | 4,016,902 | $\underline{~}$ | 3,847,557 | + | 4.4 | \$ | 45,646,614 |
| Canon Inc. stockholders' equity | ¥ | 2,699,378 | ¥ | 2,688,109 | + | 0.4 | \$ | 30,674,750 |

Notes: 1. Canon's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.
2. U.S. dollar amounts are translated from yen at the rate of JPY88=U.S. $\$ 1$, the approximate exchange rate on the Tokyo Foreign Exchange Market as of June 30, 2010, solely for the convenience of the reader.

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## I. Operating Results and Financial Conditions

## 2010 Second Quarter in Review

Looking back at the global economy in the second quarter of 2010, economic conditions continued improving broadly amid the recovery trend from the second half of 2009. Although the pace of economic recovery in Europe has remained decidedly modest largely due to sluggish consumer spending triggered by the financial concerns of Greece and other Southern European nations, along with deteriorating unemployment conditions, the United States continued to record a recovery in consumer spending along with steady export growth, while Japan saw a rapid increase in exports, mainly to Asian countries. The Asian economies, such as those of China and India, along with other emerging countries, continued to display solid growth.

As for the markets in which Canon operates amid these conditions, within the office equipment market, as had occurred earlier with color-model network digital multifunction devices (MFDs), demand for monochrome models also finally headed toward recovery. Additionally, the market for laser printers achieved a turnaround compared with the previous year. As for the consumer products market, demand for digital single-lens reflex (SLR) cameras displayed healthy growth throughout most all global markets, while demand for compact digital cameras recovered in developed countries and grew steadily in emerging markets, such as those in Asia. With regard to inkjet printers, demand indicates a steady recovery trend with the market size expanding compared with the year-ago period. In the industry and others market, market conditions for semiconductor lithography equipment and liquid crystal display (LCD) lithography equipment were marked by an upturn in order placements, owing to improved sentiment within the semiconductor-device and LCD-panel markets. The average values of the yen during the second quarter and first half of the year were $¥ 91.96$ and $¥ 91.35$ to the U.S. dollar, respectively, year-on-year appreciations of approximately $¥ 5$ and $¥ 4$, and $¥ 116.34$ and $¥ 120.20$ to the euro, year-on-year appreciations of approximately $¥ 17$ and $¥ 7$.

Amid the effects of the strong yen, net sales for the quarter totaled $¥ 970.4$ billion (U.S. $\$ 11,027$ million), an increase of $22.2 \%$ from the year-ago period, and $¥ 1,725.9$ billion (U.S. $\$ 19,612$ million) for the first six months, a jump of $16.5 \%$, owing to strong sales of such consumer products as digital SLR cameras, a strong recovery in sales of laser printers among office products, the turnaround within the industry and others market, and the impact of consolidation arising from corporate acquisitions, such as that of Océ N.V. Although the appreciation of the yen had a significant impact, the quarterly gross profit ratio rose 5.5 points year on year to $49.0 \%$, and improved 5.4 points to $48.9 \%$ for the first half, mainly reflecting the launch of new products and ongoing cost-cutting efforts, along with heightened production turnover accompanying ramped up production. As a result, gross profit rose by $37.6 \%$ to $¥ 475.4$ billion (U.S. $\$ 5,402$ million) for the second quarter and increased by $31.0 \%$ to $¥ 843.9$ billion (U.S. $\$ 9,590$ million) for the six months ended June 30, 2010. Despite the impact of consolidation, Group-wide efforts to thoroughly cut spending contributed to an improvement in the operating expenses to sales ratio of 0.5 points to $37.3 \%$ for the quarter, and of 1.8 points to $37.3 \%$ for the first half of the year. Consequently, operating profit climbed approximately 2.5 fold to $¥ 113.4$ billion (U.S. $\$ 1,289$ million) for the quarter, and approximately 3.1 fold to $¥ 200.3$ billion (U.S. $\$ 2,276$ million) for the combined six-month period. Other income (deductions) recorded an increase due to an improvement in foreign currency exchange losses and earnings on investments in affiliates, leading to income before income taxes for the second quarter of $¥ 112.7$ billion (U.S. $\$ 1,280$ million), an approximately 3.2 -fold increase year on year, and $¥ 201.5$ billion (U.S. $\$ 2,290$ million) for the six months ended June 30, 2010, an approximately 3.5 -fold leap from the corresponding period of the previous year. Net income attributable to Canon Inc. surged approximately 4.3 fold to $¥ 67.6$ billion (U.S. $\$ 769$ million) for the quarter, and 3.7 fold to $¥ 124.4$ billion (U.S. $\$ 1,414$ million) for the first half.

Basic net income attributable to Canon Inc. stockholders per share for the quarter was $¥ 54.67$ (U.S. $\$ 0.62$ ), an increase of $¥ 42.03$ (U.S. $\$ 0.48$ ) compared with the corresponding quarter of the previous year, and $¥ 100.68$ (U.S. $\$ 1.14$ ) for the first half of 2010 , a year-on-year increase of $¥ 73.67$ (U.S. $\$ 0.84$ ).

## Results by Segment

Looking at Canon's quarterly performance by business sector, within the Office Business Unit, while sales volume of color network digital MFDs increased by $39 \%$ boosted by the recovery in demand for office equipment along with the introduction of new image RUNNER ADVANCE-series products, sales volume for monochrome models increased by $21 \%$ reflecting the recovering market conditions. Laser printers, which suffered sluggish sales in the corresponding quarter of the previous year largely due to an adjustment of inventory levels, realized a significant increase in sales volume of $103 \%$, almost double that of the previous year. Consequently, despite the significant effects of the strong yen, second-quarter sales for the segment totaled $¥ 521.9$ billion (U.S. $\$ 5,931$ million), growing $31.3 \%$ year on year, and $¥ 931.1$ billion (U.S. $\$ 10,580$ million) for the six months ended June 30, 2010, an increase of $19.9 \%$. Operating profit increased $98.0 \%$ to $¥ 83.8$ billion (U.S. $\$ 952$ million) for the second quarter, and $72.8 \%$ to $¥ 155.9$ billion (U.S. $\$ 1,771$ million) for the combined six months of the year, mainly as a result of expanded sales and the sharp rise in the gross profit ratio.
Within the Consumer Business Unit, sales volumes of such new digital SLR cameras as the competitively priced EOS Digital Rebel T1i (EOS 500D) and the new EOS Digital Rebel T2i (EOS 550D), along with the EOS 5D Mark II and EOS 7D advanced-amateur models, sustained healthy growth. As for compact digital cameras, the Company launched four new ELPH (IXUS)-series models and five new PowerShot-series models, boosting sales volumes particularly in emerging markets. Consequently, sales volume for digital cameras recorded a year-on-year increase of $9 \%$. With respect to inkjet printers, sales displayed solid growth, particularly in Asia, amid the market recovery, contributing to an increase in sales volume of $4 \%$. Although the appreciation of the yen had a strong impact, sales for the segment rose $9.8 \%$ year on year to $¥ 364.0$ billion (U.S. $\$ 4,137$ million), and $14.0 \%$ to $¥ 654.3$ billion (U.S. $\$ 7,435$ million) for the six-month period. Operating profit increased by $71.6 \%$ to $¥ 66.9$ billion (U.S. $\$ 761$ million) for the quarter, and $101.3 \%$ to $¥ 114.3$ billion (U.S. $\$ 1,298$ million) for the first half, largely reflecting increased sales and the rise in the gross profit ratio.
In the Industry and Others Business Unit, independent business-related sales of Group subsidiaries increased in line with the turnaround in business conditions while sales volume of LCD lithography equipment grew appreciably, stimulated by the revival of the market. Sales volume of semiconductor lithography equipment, while remaining at a low level, also gained modestly. As a result, sales for the segment grew $27.5 \%$ to $¥ 108.9$ billion (U.S. $\$ 1,238$ million) for the quarter and $11.6 \%$ to $¥ 191.3$ billion (U.S. $\$ 2,173$ million) for the combined six months. Operating loss improved by $¥ 2.7$ billion (U.S. $\$ 31$ million) to $¥ 5.4$ billion (U.S. $\$ 62$ million) for the quarter and totaled $¥ 8.4$ billion (U.S. $\$ 95$ million) for the six-month period, a turnaround of $¥ 15.4$ billion (U.S. $\$ 175$ million) year on year owing to expanded sales combined with a reduction in expenses.

## Cash Flow

During the first half of 2010 , cash flows from operating activities totaled $¥ 348.6$ billion (U.S. $\$ 3,961$ million), an increase of $¥ 159.9$ billion (U.S. $\$ 1,817$ million) from the year-ago period, mainly due to the significant increase in profit. Although investments, such as for the acquisition of shares of Océ N.V. to strengthen the printing business, increased substantially, capital investment was focused on items relevant to introducing new products, which led to a year-on-year decrease of cash flows from investing activities of $¥ 41.3$ billion (U.S. $\$ 470$ million) to $¥ 177.0$ billion (U.S. $\$ 2,011$ million). Accordingly, free cash flows totaled $¥ 171.6$ billion (U.S. $\$ 1,950$ million), an increase of $¥ 201.2$ billion (U.S. $\$ 2,287$ million) from the corresponding year-ago period.

Cash flows from financing activities recorded an outlay of $¥ 150.6$ billion (U.S. $\$ 1,711$ million), mainly arising from the dividend payout coupled with the partial repayment of borrowings of Oce N.V. Cash and cash equivalents decreased by $¥ 23.3$ billion (U.S. $\$ 265$ million) to $¥ 771.7$ billion (U.S. $\$ 8,769$ million) from the end of the previous year due to the foreign currency translation adjustments stemming from the strong yen.

## Outlook

As for the outlook in the third quarter and thereafter, although developed countries, especially in Europe, face uncertainty regarding future prospects due to such factors as fiscal challenges and employment problems, those economies appear to be steadily headed for recovery with China and other emerging nations, which are expected to fuel global growth, likely to continue enjoying healthy expansion.
In the businesses in which Canon is involved, within the office equipment market, demand for such products as color network digital MFDs and laser printers are projected to head toward a full-fledged recovery. With respect to the consumer products market, demand for digital SLR cameras and compact digital cameras is expected to achieve solid growth while sales of inkjet printers will likely expand gradually in response to the economic turnaround. As for the industry and others market, demand for semiconductor lithography equipment is expected to regain momentum as device makers begin investing again while demand for LCD lithography equipment is also expected to increase sharply as LCD panel manufacturers gear up to boost production.

With regard to currency exchange rates for the third quarter onward, on which Canon's performance outlook is based, despite the effects of the financial concerns of Greece and other Southern European nations, along with uncertainty over future interest rate policies for major countries and other factors, Canon anticipates exchange rates for the period of $¥ 90$ to the U.S. dollar and $¥ 110$ to the euro, representing appreciations of approximately $¥ 1$ against the U.S. dollar, and approximately $¥ 23$ against the euro compared with the previous year. Upon taking into consideration current business sentiment based on these foreign exchange rate assumptions, Canon maintains its previous projections: net sales of $¥ 3,750.0$ billion (U.S. $\$ 42,614$ million), a year-on-year increase of $16.9 \%$; operating profit of $¥ 360.0$ billion (U.S. $\$ 4,091$ million), a year-on-year increase of $65.9 \%$; income before income taxes of $¥ 360.0$ billion (U.S. $\$ 4,091$ million), a year-on-year increase of $64.1 \%$; and net income attributable to Canon Inc. of $¥ 240.0$ billion (U.S. $\$ 2,727$ million), a year-on-year increase of $82.3 \%$.

## Consolidated Outlook

Fiscal year
Millions of yen

|  | Year ending <br> December 31, 2010 |  |  |  |  |  | Year ended <br> December 31, 2009 <br> Results (C) |  | $\begin{aligned} & \text { Change (\%) } \\ & \text { (B-C) / C } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{aligned} & \text { Change } \\ & (\mathrm{B}-\mathrm{A}) \\ & \hline \end{aligned}$ |  |  |  |  |
|  |  | S Outlook (A) |  | d Outlook (B) |  |  |  |  |  |
| Net sales | ¥ | 3,750,000 | $¥$ | 3,750,000 | $¥$ | 0 | ¥ | 3,209,201 | + 16.9\% |
| Operating profit |  | 360,000 |  | 360,000 |  | 0 |  | 217,055 | + 65.9\% |
| Income before income taxes |  | 360,000 |  | 360,000 |  | 0 |  | 219,355 | + 64.1\% |
| Net income attributable to |  |  |  |  |  |  |  |  |  |
| Canon Inc. | ¥ | 240,000 | ¥ | 240,000 | ¥ | 0 | ¥ | 131,647 | + 82.3\% |

## Basic Policy Regarding Profit Distribution

Canon is being more proactive in returning profits to shareholders, mainly in the form of a dividend, taking into consideration planned future investments, free cash flow, and the company's consolidated business performance. Specifically, Canon's medium- to long-term objective is to continuously strive to raise its consolidated payout ratio to approximately $30 \%$.

The company plans to distribute an interim dividend of $¥ 55.00$ (U.S.\$0.63) per share for fiscal 2010, the same amount per share as fiscal 2009, to provide a stable return to shareholders. The year-end dividend, however, has yet to be decided.

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project" or "should" and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

## II. Financial Statements

## 1. CONSOLIDATED BALANCE SHEETS

|  | Millions of yen |  |  |  |  |  | Thousands ofU.S. dollarsAs ofJune 30,$\mathbf{2 0 1 0}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of June 30, 2010 |  | As of <br> December 31, <br> 2009 |  | Change |  |  |  |
| ASSETS |  |  |  |  |  |  |  |  |
| Current assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \# | 771,697 | ¥ | 795,034 | $¥$ | $(23,337)$ | \$ | 8,769,284 |
| Short-term investments |  | 35,264 |  | 19,089 |  | 16,175 |  | 400,727 |
| Trade receivables, net |  | 547,961 |  | 556,572 |  | $(8,611)$ |  | 6,226,830 |
| Inventories |  | 427,767 |  | 373,241 |  | 54,526 |  | 4,860,989 |
| Prepaid expenses and other current assets |  | 295,678 |  | 273,843 |  | 21,835 |  | 3,359,977 |
| Total current assets |  | 2,078,367 |  | 2,017,779 |  | 60,588 |  | 23,617,807 |
| Noncurrent receivables |  | 15,789 |  | 14,936 |  | 853 |  | 179,420 |
| Investments |  | 86,426 |  | 114,066 |  | $(27,640)$ |  | 982,114 |
| Property, plant and equipment, net |  | 1,263,422 |  | 1,269,785 |  | $(6,363)$ |  | 14,357,068 |
| Intangible assets, net |  | 170,158 |  | 117,396 |  | 52,762 |  | 1,933,614 |
| Other assets |  | 402,740 |  | 313,595 |  | 89,145 |  | 4,576,591 |
| Total assets | ¥ | 4,016,902 | ¥ | 3,847,557 | ¥ | 169,345 | \$ | 45,646,614 |
| LIABILITIES AND EQUITY |  |  |  |  |  |  |  |  |
| Current liabilities: |  |  |  |  |  |  |  |  |
| Short-term loans and current portion of long-term debt | ¥ | 6,834 | $¥$ | 4,869 | $¥$ | 1,965 | \$ | 77,659 |
| Trade payables |  | 385,682 |  | 339,113 |  | 46,569 |  | 4,382,750 |
| Accrued income taxes |  | 66,818 |  | 50,105 |  | 16,713 |  | 759,295 |
| Accrued expenses |  | 280,191 |  | 274,300 |  | 5,891 |  | 3,183,989 |
| Other current liabilities |  | 137,368 |  | 115,303 |  | 22,065 |  | 1,561,000 |
| Total current liabilities |  | 876,893 |  | 783,690 |  | 93,203 |  | 9,964,693 |
| Long-term debt, excluding current installments |  | 5,444 |  | 4,912 |  | 532 |  | 61,864 |
| Accrued pension and severance cost |  | 177,412 |  | 115,904 |  | 61,508 |  | 2,016,046 |
| Other noncurrent liabilities |  | 80,870 |  | 63,651 |  | 17,219 |  | 918,977 |
| Total liabilities |  | 1,140,619 |  | 968,157 |  | 172,462 |  | 12,961,580 |
| Equity: |  |  |  |  |  |  |  |  |
| Canon Inc. stockholders' equity: |  |  |  |  |  |  |  |  |
| Common stock |  | 174,762 |  | 174,762 |  | - |  | 1,985,932 |
| Additional paid-in capital |  | 407,031 |  | 404,293 |  | 2,738 |  | 4,625,352 |
| Legal reserve |  | 55,291 |  | 54,687 |  | 604 |  | 628,307 |
| Retained earnings |  | 2,918,817 |  | 2,871,437 |  | 47,380 |  | 33,168,375 |
| Accumulated other comprehensive income (loss) |  | $(333,405)$ |  | $(260,818)$ |  | $(72,587)$ |  | $(3,788,693)$ |
| Treasury stock, at cost |  | $(523,118)$ |  | $(556,252)$ |  | 33,134 |  | $(5,944,523)$ |
| Total Canon Inc. stockholders' equity |  | 2,699,378 |  | 2,688,109 |  | 11,269 |  | 30,674,750 |
| Noncontrolling interests |  | 176,905 |  | 191,291 |  | $(14,386)$ |  | 2,010,284 |
| Total equity |  | 2,876,283 |  | 2,879,400 |  | $(3,117)$ |  | 32,685,034 |
| Total liabilities and equity | $\underline{ \pm}$ | 4,016,902 | ¥ | 3,847,557 | ¥ | 169,345 | \$ | 45,646,614 |
|  | Millions of yen |  |  |  |  |  |  | housands of U.S. dollars |
|  |  | As of <br> June 30, <br> 2010 |  | As of <br> cember 31, <br> 2009 |  |  |  | As of June 30, 2010 |
| Notes: |  |  |  |  |  |  |  |  |
| 1. Allowance for doubtful receivables | ¥ | 16,250 | ¥ | 11,343 |  |  | \$ | 184,659 |
| 2. Accumulated depreciation |  | 1,861,721 |  | 1,815,982 |  |  |  | 21,155,920 |
| 3. Accumulated other comprehensive income (loss): |  |  |  |  |  |  |  |  |
| Foreign currency translation adjustments |  | $(275,371)$ |  | $(202,628)$ |  |  |  | $(3,129,216)$ |
| Net unrealized gains and losses on securities |  | 1,700 |  | 3,285 |  |  |  | 19,318 |
| Net gains and losses on derivative instruments |  | 2,033 |  | 71 |  |  |  | 23,102 |
| Pension liability adjustments |  | $(61,767)$ |  | $(61,546)$ |  |  |  | $(701,897)$ |

## 2. CONSOLIDATED STATEMENTS OF INCOME

Results for the second quarter

Net sales
Cost of sales

| Millions of yen |  |  |  | Change(\%) |  | Thousands of <br> U.S. dollars <br> Three months <br> ended <br> June 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended June 30, 2010 |  | Three months ended <br> June 30, 2009 |  |  |  |  |  |
| ¥ | 970,358 | $¥$ | 793,785 | + | 22.2 | \$ | 11,026,795 |
|  | 494,995 |  | 448,320 |  |  |  | 5,624,943 |
|  | 475,363 |  | 345,465 | + | 37.6 |  | 5,401,852 |
|  | 280,033 |  | 219,742 |  |  |  | 3,182,193 |
|  | 81,892 |  | 80,817 |  |  |  | 930,591 |
|  | 361,925 |  | 300,559 |  |  |  | 4,112,784 |
|  | 113,438 |  | 44,906 |  | 152.6 |  | 1,289,068 |
|  | 1,722 |  | 1,357 |  |  |  | 19,568 |
|  | (867) |  | (137) |  |  |  | $(9,852)$ |
|  | $(1,642)$ |  | $(10,634)$ |  |  |  | $(18,659)$ |
|  | (787) |  | $(9,414)$ |  |  |  | $(8,943)$ |
|  | 112,651 |  | 35,492 |  | 217.4 |  | 1,280,125 |
|  | 43,858 |  | 17,346 |  |  |  | 498,386 |
|  | 68,793 |  | 18,146 |  |  |  | 781,739 |
|  | 1,155 |  | 2,541 |  |  |  | 13,125 |
| ¥ | 67,638 | $\underline{\text { ¥ }}$ | 15,605 | + | 333.4 | \$ | 768,614 |

Note: Consolidated comprehensive income for the three months ended June 30, 2010 and 2009 was JPY 5,095 million (decrease) (U.S.\$ 57,898 thousand (decrease)) and JPY 37,400 million (increase), respectively.

## Results for the first half

Net sales
Cost of sales
Gross profit
Operating expenses:
Selling, general and administrative expenses
Research and development expenses

Operating profit
Other income (deductions):
Interest and dividend income
Interest expense
Other, net

Income before income taxes

Income taxes
Consolidated net income
Less: Net income attributable to noncontrolling interests
Net income attributable to Canon Inc.

| Millions of yen |  |  | Change(\%) |  | Thousands of <br> U.S. dollars <br> Six months <br> ended <br> June 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { Six months } \\ \text { ended } \\ \text { June } 30,2010 \\ \hline \end{gathered}$ |  | ix months ended ne 30, 2009 |  |  |  |  |
| $\geq 1,725,884$ | $¥$ | 1,480,819 | + | 16.5 | \$ | 19,612,318 |
| 881,953 |  | 836,540 |  |  |  | 10,022,193 |
| 843,931 |  | 644,279 | + | 31.0 |  | 9,590,125 |
| 490,825 |  | 425,735 |  |  |  | 5,577,557 |
| 152,825 |  | 153,606 |  |  |  | 1,736,648 |
| 643,650 |  | 579,341 |  |  |  | 7,314,205 |
| 200,281 |  | 64,938 | + | 208.4 |  | 2,275,920 |
| 2,743 |  | 2,791 |  |  |  | 31,171 |
| (953) |  | (221) |  |  |  | $(10,830)$ |
| (568) |  | $(9,622)$ |  |  |  | $(6,454)$ |
| 1,222 |  | $(7,052)$ |  |  |  | 13,887 |
| 201,503 |  | 57,886 |  | 248.1 |  | 2,289,807 |
| 73,975 |  | 24,105 |  |  |  | 840,625 |
| 127,528 |  | 33,781 |  |  |  | 1,449,182 |
| 3,079 |  | 432 |  |  |  | 34,989 |
| ¥ 124,449 | ¥ | 33,349 |  | 273.2 | \$ | 1,414,193 |

Note: Consolidated comprehensive income for the six months ended June 30, 2010 and 2009 was JPY 52,747 million (increase) (U.S.\$ 599,398 thousand (increase)) and JPY 91,273 million (increase), respectively.

## 3. DETAILS OF SALES

| Results for the second quarter | Millions of yen |  |  |  | Change(\%) |  |  | ousands of <br> .S. dollars |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales by business unit | $\begin{gathered} \hline \text { Three months } \\ \text { ended } \\ \text { June 30, } 2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { Three months } \\ \text { ended } \\ \text { June 30, } 2009 \\ \hline \end{gathered}$ |  |  |  | Three months ended June 30, 2010 |  |
| Office | ¥ | 521,943 | ¥ | 397,630 | + | 31.3 | \$ | 5,931,170 |
| Consumer |  | 364,027 |  | 331,542 | + | 9.8 |  | 4,136,670 |
| Industry and Others |  | 108,930 |  | 85,464 | + | 27.5 |  | 1,237,841 |
| Eliminations |  | $(24,542)$ |  | $(20,851)$ |  | - |  | $(278,886)$ |
| Total | $\underline{\underline{1}}$ | 970,358 | $\underline{\underline{1}}$ | 793,785 | + | 22.2 | \$ | 11,026,795 |
|  | Millions of yen |  |  |  | Change(\%) |  |  | ousands of <br> .S. dollars |
| Sales by region | Three months <br> ended <br> June 30, 2010 |  | $\begin{gathered} \hline \text { Three months } \\ \text { ended } \\ \text { June } 30,2009 \\ \hline \end{gathered}$ |  |  |  |  | ree months ended <br> ne 30, 2010 |
| Japan | ¥ | 170,145 | ¥ | 173,378 | - | 1.9 | \$ | 1,933,466 |
| Overseas: |  |  |  |  |  |  |  |  |
| Americas |  | 269,939 |  | 225,529 | + | 19.7 |  | 3,067,489 |
| Europe |  | 310,969 |  | 239,108 | + | 30.1 |  | 3,533,739 |
| Other areas |  | 219,305 |  | 155,770 | + | 40.8 |  | 2,492,101 |
|  |  | 800,213 |  | 620,407 | + | 29.0 |  | 9,093,329 |
| Total | ¥ | 970,358 | ¥ | 793,785 | + | 22.2 | \$ | 11,026,795 |


| $\underline{\text { Results for the first half }}$ | Millions of yen |  |  |  | Change(\%) |  | Thousands of <br> U.S. dollars <br> Six months <br> ended <br> June 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales by business unit | Six months ended <br> June 30, 2010 |  | Six months <br> ended <br> June 30,2009 |  |  |  |  |  |
| Office | ¥ | 931,077 | ¥ | 776,300 | + | 19.9 | \$ | 10,580,420 |
| Consumer |  | 654,314 |  | 573,934 | + | 14.0 |  | 7,435,386 |
| Industry and Others |  | 191,258 |  | 171,318 | + | 11.6 |  | 2,173,386 |
| Eliminations |  | $(50,765)$ |  | $(40,733)$ |  | - |  | $(576,874)$ |
| Total | $\underline{\underline{\text { P }}}$ | 1,725,884 | $\underline{\underline{~ ¥ ~}}$ | 1,480,819 | + | 16.5 | \$ | 19,612,318 |
|  |  | Million |  |  |  |  |  | ousands of .S. dollars |
| Sales by region |  | months ended $\text { e 30, } 2010$ |  | Six months ended ne 30, 2009 |  | ge(\%) |  | ix months ended ne 30, 2010 |
| Japan | \# | 337,661 | $\geq$ | 342,882 | - | 1.5 | \$ | 3,837,057 |
| Overseas: |  |  |  |  |  |  |  |  |
| Americas |  | 474,494 |  | 401,860 | + | 18.1 |  | 5,391,977 |
| Europe |  | 541,647 |  | 449,175 | + | 20.6 |  | 6,155,080 |
| Other areas |  | 372,082 |  | 286,902 | + | 29.7 |  | 4,228,204 |
|  |  | 1,388,223 |  | 1,137,937 | + | 22.0 |  | 15,775,261 |
| Total | $\underline{\underline{\text { P }}}$ | 1,725,884 | ¥ | 1,480,819 | + | 16.5 | \$ | 19,612,318 |

Notes: 1 . The primary products included in each of the segments are as follows:
Office : Office network digital multifunction devices (MFDs) / Color network digital MFDs / Personal-use network digital MFDs /
Office copying machines /Full-color copying machines / Personal-use copying machines /Laser printers / Large format inkjet printers Consumer : Digital SLR cameras / Compact digital cameras / Interchangeable lenses / Digital video camcorders /

Inkjet multifunction peripherals / Single function inkjet printers / Image scanners / Broadcasting equipment Industry and Others: Semiconductor lithography equipment / LCD lithography equipment / Medical image recording equipment /

Magnetic heads / Micromotors / Computers / Handy terminals / Document scanners / Calculators
2. The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America / Europe: England, Germany, France, Netherlands / Other Areas: Asian regions, China, Oceania

## CANON INC. AND SUBSIDIARIES

CONSOLIDATED

## 4. CONSOLIDATED STATEMENTS OF CASH FLOWS

|  |  | Millions of yen |  |  | Thousands of <br> U.S. dollars <br> Six months <br> ended <br> June $\mathbf{3 0 , 2 0 1 0}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Six months <br> ended <br> June 30, 2010 | Six months ended June 30, 2009 |  |  |  |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Consolidated net income | \# | 127,528 | $¥$ | 33,781 | \$ | 1,449,182 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Depreciation and amortization |  | 125,968 |  | 155,003 |  | 1,431,455 |
| (Gain) loss on disposal of property, plant and equipment |  | 4,597 |  | $(2,977)$ |  | 52,239 |
| Deferred income taxes |  | 4,911 |  | 11,367 |  | 55,807 |
| Decrease in trade receivables |  | 15,598 |  | 101,401 |  | 177,250 |
| (Increase) decrease in inventories |  | $(49,876)$ |  | 98,766 |  | $(566,773)$ |
| Increase (decrease) in trade payables |  | 87,995 |  | $(146,775)$ |  | 999,943 |
| Increase (decrease) in accrued income taxes |  | 19,734 |  | $(52,879)$ |  | 224,250 |
| Decrease in accrued expenses |  | $(24,228)$ |  | $(40,676)$ |  | $(275,318)$ |
| Increase in accrued (prepaid) pension and severance cost |  | 2,605 |  | 824 |  | 29,602 |
| Other, net |  | 33,743 |  | 30,866 |  | 383,443 |
| Net cash provided by operating activities |  | 348,575 |  | 188,701 |  | 3,961,080 |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Purchases of fixed assets |  | $(96,783)$ |  | $(195,449)$ |  | $(1,099,807)$ |
| Proceeds from sale of fixed assets |  | 1,306 |  | 8,450 |  | 14,841 |
| Purchases of available-for-sale securities |  | $(9,028)$ |  | (50) |  | $(102,591)$ |
| Proceeds from sale and maturity of available-for-sale securities |  | 24 |  | 241 |  | 273 |
| Increase in time deposits, net |  | $(16,840)$ |  | $(20,153)$ |  | $(191,364)$ |
| Acquisitions of subsidiaries, net of cash acquired |  | $(55,533)$ |  | $(2,979)$ |  | $(631,057)$ |
| Purchases of other investments |  | (505) |  | $(10,133)$ |  | $(5,739)$ |
| Other, net |  | 377 |  | 1,741 |  | 4,285 |
| Net cash used in investing activities |  | $(176,982)$ |  | $(218,332)$ |  | $(2,011,159)$ |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Proceeds from issuance of long-term debt |  | 3,107 |  | 2,228 |  | 35,307 |
| Repayments of long-term debt |  | $(2,751)$ |  | $(3,232)$ |  | $(31,261)$ |
| Decrease in short-term loans, net |  | $(76,661)$ |  | (204) |  | $(871,148)$ |
| Dividends paid |  | $(67,897)$ |  | $(67,897)$ |  | $(771,557)$ |
| Repurchases of treasury stock, net |  | $(5,022)$ |  | (18) |  | $(57,068)$ |
| Other, net |  | $(1,381)$ |  | $(2,237)$ |  | $(15,693)$ |
| Net cash used in financing activities |  | $(150,605)$ |  | $(71,360)$ |  | $(1,711,420)$ |
| Effect of exchange rate changes on cash and cash equivalents |  | $(44,325)$ |  | 25,360 |  | $(503,694)$ |
| Net change in cash and cash equivalents |  | $(23,337)$ |  | $(75,631)$ |  | $(265,193)$ |
| Cash and cash equivalents at beginning of period |  | 795,034 |  | 679,196 |  | 9,034,477 |
| Cash and cash equivalents at end of period | \# | 771,697 | ¥ | 603,565 | \$ | 8,769,284 |

## CANON INC. AND SUBSIDIARIES

## 5. NOTE FOR GOING CONCERN ASSUMPTION

Not applicable.

## 6. SEGMENT INFORMATION

(1) SEGMENT INFORMATION BY BUSINESS UNIT

| Results for the second quarter | Millions of yen |  |  |  | Change(\%) |  | Thousands of <br> U.S. dollars <br> Three months <br> ended <br> June 30, $\mathbf{2 0 1 0}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended June 30, 2010 |  | Three months ended June 30, 2009 |  |  |  |  |  |
| Office |  |  |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |  |  |
| External customers | \# | 521,061 | $¥$ | 395,485 | + | 31.8 | \$ | 5,921,148 |
| Intersegment |  | 882 |  | 2,145 | - | 58.9 |  | 10,022 |
| Total |  | 521,943 |  | 397,630 | + | 31.3 |  | 5,931,170 |
| Operating cost and expenses |  | 438,159 |  | 355,321 | + | 23.3 |  | 4,979,079 |
| Operating profit | $\underline{ \pm}$ | 83,784 | $¥$ | 42,309 | + | 98.0 | \$ | 952,091 |

## Consumer

Net sales:

| External customers | ¥ | 363,562 | ¥ | 331,148 | + | 9.8 | \$ | 4,131,386 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intersegment |  | 465 |  | 394 | + | 18.0 |  | 5,284 |
| Total |  | 364,027 |  | 331,542 | + | 9.8 |  | 4,136,670 |
| Operating cost and expenses |  | 297,094 |  | 292,526 | + | 1.6 |  | 3,376,068 |
| Operating profit | $\pm$ | 66,933 | $¥$ | 39,016 | + | 71.6 | \$ | 760,602 |

Industry and Others
Net sales:

| External customers | $\pm$ | 85,735 | $¥$ | 67,152 | + | 27.7 | \$ | 974,261 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intersegment |  | 23,195 |  | 18,312 | + | 26.7 |  | 263,580 |
| Total |  | 108,930 |  | 85,464 | + | 27.5 |  | 1,237,841 |
| Operating cost and expenses |  | 114,354 |  | 93,622 | + | 22.1 |  | 1,299,477 |
| Operating profit (loss) | $\underline{\square}$ | $(5,424)$ | ¥ | $(8,158)$ |  | - | \$ | $(61,636)$ |

## Corporate and Eliminations

| Net sales: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| External customers | ¥ | - | * | - | - | \$ | - |
| Intersegment |  | $(24,542)$ |  | $(20,851)$ | - |  | $(278,886)$ |
| Total |  | $(24,542)$ |  | $(20,851)$ | - |  | $(278,886)$ |
| Operating cost and expenses |  | 7,313 |  | 7,410 | - |  | 83,103 |
| Operating profit | $\underline{\text { P }}$ | $(31,855)$ | ¥ | $(28,261)$ | - | \$ | $(361,989)$ |

## Consolidated

| Net sales: |
| :--- |
| External customers |
| $\frac{\text { Intersegment }}{\text { Total }}$ |
| Operating cost and expenses |
| Operating profit |


| \# | 970,358 | $\geq$ | 793,785 | + | 22.2 | \$ | 11,026,795 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - |  | - |
|  | 970,358 |  | 793,785 | + | 22.2 |  | 11,026,795 |
|  | 856,920 |  | 748,879 | + | 14.4 |  | 9,737,727 |
| ¥ | 113,438 | $\underline{\underline{\#}}$ | 44,906 | + | 152.6 | \$ | 1,289,068 |


| Results for the first half | Millions of yen |  |  |  | Change(\%) |  | Thousands of <br> U.S. dollars <br> Six months <br> ended <br> June 30, $\mathbf{2 0 1 0}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { Six months } \\ & \text { ended } \\ & \text { June 30, } 2010 \\ & \hline \end{aligned}$ |  | Six monthsendedJune 30,2009 |  |  |  |  |  |
| Office |  |  |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |  |  |
| External customers | ¥ | 926,577 | $¥$ | 771,647 | + | 20.1 | \$ | 10,529,284 |
| Intersegment |  | 4,500 |  | 4,653 | - | 3.3 |  | 51,136 |
| Total |  | 931,077 |  | 776,300 | + | 19.9 |  | 10,580,420 |
| Operating cost and expenses |  | 775,206 |  | 686,089 | + | 13.0 |  | 8,809,159 |
| Operating profit | $\underline{\square}$ | 155,871 | $\underline{\text { }}$ | 90,211 | + | 72.8 | \$ | 1,771,261 |
| Consumer |  |  |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |  |  |
| External customers | ¥ | 653,291 | ¥ | 573,041 | + | 14.0 | \$ | 7,423,761 |
| Intersegment |  | 1,023 |  | 893 | + | 14.6 |  | 11,625 |
| Total |  | 654,314 |  | 573,934 | + | 14.0 |  | 7,435,386 |
| Operating cost and expenses |  | 540,048 |  | 517,164 | + | 4.4 |  | 6,136,909 |
| Operating profit | ¥ | 114,266 | $\underline{ }$ | 56,770 | + | 101.3 | \$ | 1,298,477 |
| Industry and Others |  |  |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |  |  |
| External customers | ¥ | 146,016 | $¥$ | 136,131 | + | 7.3 | \$ | 1,659,273 |
| Intersegment |  | 45,242 |  | 35,187 | + | 28.6 |  | 514,113 |
| Total |  | 191,258 |  | 171,318 | + | 11.6 |  | 2,173,386 |
| Operating cost and expenses |  | 199,637 |  | 195,117 | + | 2.3 |  | 2,268,602 |
| Operating profit (loss) | ¥ | $(8,379)$ | ¥ | $(23,799)$ |  | - | \$ | $(95,216)$ |

## Corporate and Eliminations

| Net sales: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| External customers | $\pm$ | - | $¥$ | - |  | - | \$ | - |
| Intersegment |  | $(50,765)$ |  | $(40,733)$ |  | - |  | $(576,874)$ |
| Total |  | $(50,765)$ |  | $(40,733)$ |  | - |  | $(576,874)$ |
| Operating cost and expenses |  | 10,712 |  | 17,511 |  | - |  | 121,728 |
| Operating profit | $\underline{ }$ | $(61,477)$ | $\ddagger$ | $(58,244)$ |  | - | \$ | $(698,602)$ |
| Consolidated |  |  |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |  |  |
| External customers | ¥ | 1,725,884 | $\pm$ | 1,480,819 | + | 16.5 | \$ | 19,612,318 |
| Intersegment |  | - |  | - |  | - |  | - |
| Total |  | 1,725,884 |  | 1,480,819 | + | 16.5 |  | 19,612,318 |
| Operating cost and expenses |  | 1,525,603 |  | 1,415,881 | + | 7.7 |  | 17,336,398 |
| Operating profit | $\stackrel{\text { }}{\underline{\text { P }}}$ | 200,281 | $\stackrel{\text { ¥ }}{ }$ | 64,938 | + | 208.4 | \$ | 2,275,920 |

## (2) SEGMENT INFORMATION BY GEOGRAPHIC AREA

| Results for the second quarter | Millions of yen |  |  |  | Change(\%) |  | Thousands of <br> U.S. dollars <br> Three months <br> ended <br> June 30, $\mathbf{2 0 1 0}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended <br> June 30, 2010 |  | $\begin{aligned} & \hline \text { Three months } \\ & \text { ended } \\ & \text { June } 30,2009 \\ & \hline \end{aligned}$ |  |  |  |  |  |
| Japan |  |  |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |  |  |
| External customers | \# | 215,079 | ¥ | 202,506 | + | 6.2 | \$ | 2,444,080 |
| Intersegment |  | 518,487 |  | 415,184 | + | 24.9 |  | 5,891,897 |
| Total |  | 733,566 |  | 617,690 | + | 18.8 |  | 8,335,977 |
| Operating cost and expenses |  | 618,506 |  | 569,314 | + | 8.6 |  | 7,028,477 |
| Operating profit | $\underline{\square}$ | 115,060 | ¥ | 48,376 | + | 137.8 | \$ | 1,307,500 |

## Americas

Net sales:

| $\frac{\text { External customers }}{\text { Intersegment }} \mathbf{T o t a l}$ |
| :--- |
| Operating cost and expenses |
| Operating profit |


| ¥ | 265,607 | $\geq$ | 220,095 | + | 20.7 | \$ | 3,018,261 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 788 |  | 187 | + | 321.4 |  | 8,955 |
|  | 266,395 |  | 220,282 | + | 20.9 |  | 3,027,216 |
|  | 258,837 |  | 218,374 | + | 18.5 |  | 2,941,330 |
| ¥ | 7,558 | ¥ | 1,908 | + | 296.1 | \$ | 85,886 |

## Europe

Net sales:

| $\frac{\text { External customers }}{\text { Intersegment }}$ Total |
| :--- |
| Operating cost and expenses |
| Operating profit |


| ¥ | 309,486 | ¥ | 238,750 | + | 29.6 | \$ | 3,516,886 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 932 |  | 502 | + | 85.7 |  | 10,591 |
|  | 310,418 |  | 239,252 | + | 29.7 |  | 3,527,477 |
|  | 297,294 |  | 234,078 | + | 27.0 |  | 3,378,341 |
| $\ddagger$ | 13,124 | $\geq$ | 5,174 | + | 153.7 | \$ | 149,136 |

## Others

Net sales:

| $\frac{\text { External customers }}{\text { Intersegment }}$ Total |
| :--- |
| Operating cost and expenses |
| Operating profit |


| ¥ | 180,186 | $¥$ | 132,434 |
| :---: | :---: | :---: | :---: |
|  | 184,022 |  | 117,943 |
|  | 364,208 |  | 250,377 |
|  | 350,070 |  | 240,985 |
| $\pm$ | 14,138 | ¥ | 9,392 |


| + | 36.1 | \$ | 2,047,568 |
| :---: | :---: | :---: | :---: |
| + | 56.0 |  | 2,091,159 |
| + | 45.5 |  | 4,138,727 |
| + | 45.3 |  | 3,978,068 |
| + | 50.5 | \$ | 160,659 |

## Corporate and Eliminations

Net sales:

| External customers | ¥ | - | $¥$ | - |  | - | \$ | $(8,002,602)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intersegment |  | $(704,229)$ |  | $(533,816)$ |  | - |  |  |
| Total |  | $(704,229)$ |  | $(533,816)$ |  | - |  | (8,002,602) |
| Operating cost and expenses |  | $(667,787)$ |  | $(513,872)$ |  | - |  | $(7,588,489)$ |
| Operating profit | ¥ | $(36,442)$ | ¥ | $(19,944)$ |  | - | \$ | $(414,113)$ |
| Consolidated |  |  |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |  |  |
| External customers | $\pm$ | 970,358 | $¥$ | 793,785 | + | 22.2 | \$ | 11,026,795 |
| Intersegment |  | - |  | - |  | - |  | - |
| Total |  | 970,358 |  | 793,785 | + | 22.2 |  | 11,026,795 |
| Operating cost and expenses |  | 856,920 |  | 748,879 | + | 14.4 |  | 9,737,727 |
| Operating profit | $\underline{\underline{\underline{1}}}$ | 113,438 | $\underline{\square}$ | 44,906 | $+$ | 152.6 | \$ | 1,289,068 |


| Results for the first half | Millions of yen |  |  |  | Change(\%) |  | Thousands of <br> U.S. dollars <br> Six months <br> ended <br> June 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six monthsendedJune 30, 2010 |  | Six monthsendedJune 30,2009 |  |  |  |  |  |
| Japan |  |  |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |  |  |
| External customers | $\pm$ | 404,462 | $¥$ | 416,201 | - | 2.8 | \$ | 4,596,159 |
| Intersegment |  | 952,682 |  | 719,475 | + | 32.4 |  | 0,825,932 |
| Total |  | 1,357,144 |  | ,135,676 | + | 19.5 |  | 5,422,091 |
| Operating cost and expenses |  | 1,146,939 |  | ,054,986 | + | 8.7 |  | 3,033,398 |
| Operating profit | $\underline{\square}$ | 210,205 | $\underline{\square}$ | 80,690 | + | 160.5 | \$ | 2,388,693 |
| Americas |  |  |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |  |  |
| External customers | $\pm$ | 466,654 | $¥$ | 391,236 | + | 19.3 | \$ | 5,302,886 |
| Intersegment |  | 1,112 |  | 965 | + | 15.2 |  | 12,636 |
| Total |  | 467,766 |  | 392,201 | + | 19.3 |  | 5,315,522 |
| Operating cost and expenses |  | 456,262 |  | 390,432 | + | 16.9 |  | 5,184,795 |
| Operating profit | $\ddagger$ | 11,504 | $\underline{\square}$ | 1,769 | + | 550.3 | \$ | 130,727 |

## Europe

Net sales:

| $\frac{\text { External customers }}{\text { Intersegment }}$ Total |
| :--- |
| Operating cost and expenses |
| Operating profit |


| ¥ | 538,336 | $\pm$ | 447,612 | + | 20.3 | \$ | 6,117,455 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2,188 |  | 937 | + | 133.5 |  | 24,863 |
|  | 540,524 |  | 448,549 | + | 20.5 |  | 6,142,318 |
|  | 520,566 |  | 435,064 | + | 19.7 |  | 5,915,523 |
| $\underline{\square}$ | 19,958 | $\underline{\square}$ | 13,485 | + | 48.0 | \$ | 226,795 |

## Others

Net sales:

| $\frac{\text { External customers }}{\text { Intersegment }}$ Total |
| :--- |
| Operating cost and expenses |
| Operating profit |


| ¥ | 316,432 | $¥$ | 225,770 | + | 40.2 | \$ | 3,595,818 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 335,783 |  | 208,295 | + | 61.2 |  | 3,815,717 |
|  | 652,215 |  | 434,065 | + | 50.3 |  | 7,411,535 |
|  | 627,262 |  | 420,583 | + | 49.1 |  | 7,127,978 |
| $\underline{\square}$ | 24,953 | ¥ | 13,482 | + | 85.1 | \$ | 283,557 |

## Corporate and Eliminations

Net sales:

| External customers | ¥ | - | $¥$ | - |  | - | \$ | $(14,679,148)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intersegment |  | $(1,291,765)$ |  | $(929,672)$ |  | - |  |  |
| Total |  | $(1,291,765)$ |  | $(929,672)$ |  | - |  | $(14,679,148)$ |
| Operating cost and expenses |  | $(1,225,426)$ |  | $(885,184)$ |  | - |  | $(13,925,296)$ |
| Operating profit | ¥ | $(66,339)$ | ¥ | $(44,488)$ |  | - | \$ | $(753,852)$ |
| Consolidated |  |  |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |  |  |
| External customers | $\pm$ | 1,725,884 | $¥$ | 1,480,819 | + | 16.5 | \$ | 19,612,318 |
| Intersegment |  | - |  | - |  | - |  | - |
| Total |  | 1,725,884 |  | 1,480,819 | + | 16.5 |  | 19,612,318 |
| Operating cost and expenses |  | 1,525,603 |  | 1,415,881 | + | 7.7 |  | 17,336,398 |
| Operating profit | ¥ | 200,281 | $\stackrel{\text { ¥ }}{\underline{\text { P }}}$ | 64,938 | + | 208.4 | \$ | 2,275,920 |

## 7. SIGNIFICANT CHANGES IN CANON INC. STOCKHOLDERS' EQUITY

None.

## 8. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

## (1) GROUP POSITION

1. Number of Group Companies

|  | June 30, 2010 | December 31, 2009 | Change |
| :--- | ---: | ---: | ---: |
| Subsidiaries | 308 | 241 | 67 |
| Affiliates | 15 | 15 | - |
| Total | 323 | 256 | 67 |

2. Change in Group Entities

Subsidiaries
Addition: 82 companies
Removal: 15 companies
$\begin{array}{cr}\text { Affiliates (Carried at Equity Basis) } \\ \text { Addition: } & 3 \text { companies } \\ \text { Removal: } & 3 \text { companies }\end{array}$
3. Subsidiaries Listed on Domestic Stock Exchange

Tokyo Stock Exchange (1st section): Canon Marketing Japan Inc., Canon Electronics Inc. Osaka Securities Exchange (2nd section): Canon Machinery Inc.
JASDAQ: Tokki Corporation
(2) SIGNIFICANT ACCOUNTING POLICIES

Canon's consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles.

# CONSOLIDATED FINANCIAL RESULTS FOR THE SECOND QUARTER AND THE FIRST HALF ENDED JUNE 30, 2010 

## SUPPLEMENTARY REPORT

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[^0]1. SALES BY GEOGRAPHIC AREA AND BUSINESS UNIT
(Millions of yen)

|  | 2010 |  |  | 2009 |  |  | Change year over year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2nd quarter | 1st half | Year <br> (P) | 2nd quarter | 1st half | Year | 2nd quarter | 1st half | Year |
| Japan |  |  |  |  |  |  |  |  |  |
| Office | 96,246 | 191,760 | - | 94,881 | 192,298 | 374,275 | +1.4\% | -0.3\% | - |
| Consumer | 50,454 | 96,631 | - | 52,203 | 97,157 | 219,036 | -3.4\% | -0.5\% | - |
| Industry and Others | 23,445 | 49,270 | - | 26,294 | 53,427 | 109,033 | -10.8\% | -7.8\% | - |
| Total | 170,145 | 337,661 | 716,700 | 173,378 | 342,882 | 702,344 | -1.9\% | -1.5\% | +2.0\% |
| Overseas |  |  |  |  |  |  |  |  |  |
| Office | 424,815 | 734,817 | - | 300,604 | 579,349 | 1,260,781 | +41.3\% | +26.8\% | - |
| Consumer | 313,108 | 556,660 | - | 278,945 | 475,884 | 1,080,158 | +12.2\% | +17.0\% | - |
| Industry and Others | 62,290 | 96,746 | - | 40,858 | 82,704 | 165,918 | +52.5\% | +17.0\% | - |
| Total | 800,213 | 1,388,223 | 3,033,300 | 620,407 | 1,137,937 | 2,506,857 | +29.0\% | +22.0\% | +21.0\% |
| Americas |  |  |  |  |  |  |  |  |  |
| Office | 155,172 | 274,729 | - | 117,314 | 222,295 | 485,180 | +32.3\% | +23.6\% | - |
| Consumer | 104,403 | 180,568 | - | 96,723 | 159,407 | 367,035 | +7.9\% | +13.3\% | - |
| Industry and Others | 10,364 | 19,197 | - | 11,492 | 20,158 | 41,939 | -9.8\% | -4.8\% | - |
| Total | 269,939 | 474,494 | 1,051,900 | 225,529 | 401,860 | 894,154 | +19.7\% | +18.1\% | +17.6\% |
| Europe |  |  |  |  |  |  |  |  |  |
| Office | 197,298 | 335,150 | - | 129,686 | 259,559 | 565,656 | +52.1\% | +29.1\% | - |
| Consumer | 106,390 | 192,573 | - | 103,896 | 177,825 | 405,173 | +2.4\% | +8.3\% | - |
| Industry and Others | 7,281 | 13,924 | - | 5,526 | 11,791 | 24,321 | +31.8\% | +18.1\% | - |
| Total | 310,969 | 541,647 | 1,164,700 | 239,108 | 449,175 | 995,150 | +30.1\% | +20.6\% | +17.0\% |
| Other areas |  |  |  |  |  |  |  |  |  |
| Office | 72,345 | 124,938 | - | 53,604 | 97,495 | 209,945 | +35.0\% | +28.1\% | - |
| Consumer | 102,315 | 183,519 | - | 78,326 | 138,652 | 307,950 | +30.6\% | +32.4\% | - |
| Industry and Others | 44,645 | 63,625 | - | 23,840 | 50,755 | 99,658 | +87.3\% | +25.4\% | - |
| Total | 219,305 | 372,082 | 816,700 | 155,770 | 286,902 | 617,553 | +40.8\% | +29.7\% | +32.2\% |
| Intersegment |  |  |  |  |  |  |  |  |  |
| Office | 882 | 4,500 | - | 2,145 | 4,653 | 10,020 | -58.9\% | -3.3\% | - |
| Consumer | 465 | 1,023 | - | 394 | 893 | 1,966 | +18.0\% | +14.6\% | - |
| Industry and Others | 23,195 | 45,242 | - | 18,312 | 35,187 | 83,047 | +26.7\% | +28.6\% | - |
| Eliminations | $(24,542)$ | $(50,765)$ | - | $(20,851)$ | $(40,733)$ | $(95,033)$ | - | - | - |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | - | - | - |
| Total |  |  |  |  |  |  |  |  |  |
| Office | 521,943 | 931,077 | 2,015,100 | 397,630 | 776,300 | 1,645,076 | +31.3\% | +19.9\% | +22.5\% |
| Consumer | 364,027 | 654,314 | 1,400,000 | 331,542 | 573,934 | 1,301,160 | +9.8\% | +14.0\% | +7.6\% |
| Industry and Others | 108,930 | 191,258 | 409,500 | 85,464 | 171,318 | 357,998 | +27.5\% | +11.6\% | +14.4\% |
| Eliminations | $(24,542)$ | $(50,765)$ | $(74,600)$ | $(20,851)$ | $(40,733)$ | $(95,033)$ | - | - | - |
| Total | 970,358 | 1,725,884 | 3,750,000 | 793,785 | 1,480,819 | 3,209,201 | +22.2\% | +16.5\% | +16.9\% |

(P)=Projection

| 2. SEGMENT INFORMATION BY BUSINESS UNIT |
| :--- |

## 3. OTHER INCOME / DEDUCTIONS

|  | 2010 |  |  | 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2nd quarter | 1st half | Year <br> (P) | 2nd quarter | 1st half | Year |
| Interest and dividend, net | 855 | 1,790 | 4,200 | 1,220 | 2,570 | 4,866 |
| Forex gain / loss | (551) | 2,195 | 4,000 | $(5,708)$ | $(1,953)$ | 1,842 |
| Equity earnings / loss of affiliated companies | 16,056 | 12,875 | 13,400 | $(6,707)$ | $(12,013)$ | $(12,649)$ |
| Other, net | $(17,147)$ | $(15,638)$ | $(21,600)$ | 1,781 | 4,344 | 8,241 |
| Total | (787) | 1,222 | 0 | $(9,414)$ | $(7,052)$ | 2,300 |


| (Millions of yen) |  |  |
| ---: | ---: | ---: |
| Change year over year |  |  |
| 2nd quarter | 1st half | Year |
| $(365)$ | $(780)$ | $(666)$ |
| $+5,157$ | $+4,148$ | $+2,158$ |
| $+22,763$ | $+24,888$ | $+26,049$ |
| $(18,928)$ | $(19,982)$ | $(29,841)$ |
| $+8,627$ | $+8,274$ | $(2,300)$ |
|  |  | $(P)=$ Projection |

## 4. BREAKDOWN OF PRODUCT SALES WITHIN BUSINESS UNIT

|  | 2010 |  |  | 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2nd quarter | 1st half | Year <br> (P) | 2nd quarter | 1st half | Year |
| Office |  |  |  |  |  |  |
| Monochrome copiers | 15\% | 16\% | 15\% | 22\% | 21\% | 20\% |
| Color copiers | 17\% | 18\% | 17\% | 21\% | 20\% | 19\% |
| Other printing devices | 49\% | 51\% | 49\% | 50\% | 50\% | 53\% |
| Others | 19\% | 15\% | 19\% | 7\% | 9\% | 8\% |
| Consumer |  |  |  |  |  |  |
| Cameras | 71\% | 69\% | 69\% | 69\% | 67\% | 68\% |
| Inkjet printers | 23\% | 24\% | 25\% | 24\% | 26\% | 25\% |
| Others | 6\% | 7\% | 6\% | 7\% | 7\% | 7\% |
| Industry and Others |  |  |  |  |  |  |
| Lithography equipment | 28\% | 20\% | 23\% | 22\% | 24\% | 19\% |
| Others | 72\% | 80\% | 77\% | 78\% | 76\% | 81\% |

5. SALES GROWTH IN LOCAL CURRENCY (Year over year)

|  | 2010 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2nd quarter | 1st half | Year <br> (P) |
| Office |  |  |  |
| Japan | +1.4\% | -0.3\% | - |
| Overseas | +50.3\% | +32.5\% | - |
| Total | +38.1\% | +24.1\% | +27.5\% |
| Consumer |  |  |  |
| Japan | -3.4\% | -0.5\% | - |
| Overseas | +20.9\% | +22.0\% | - |
| Total | +17.1\% | +18.2\% | +13.3\% |
| Industry and Others |  |  |  |
| Japan | -10.8\% | -7.8\% | - |
| Overseas | +55.5\% | +18.3\% | - |
| Total | +28.9\% | +12.3\% | +15.4\% |
| Total |  |  |  |
| Japan | -1.9\% | -1.5\% | +2.0\% |
| Overseas | +37.4\% | +27.1\% | +27.4\% |
| Americas | +25.8\% | +23.6\% | +21.0\% |
| Europe | +43.6\% | +27.4\% | +28.8\% |
| Other areas | +44.7\% | +31.4\% | +34.4\% |
| Total | +28.8\% | +20.4\% | +21.9\% |

## 6. PROFITABILITY

|  | 2010 |  | 2009 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 1st half | Year (P) | 1st half | Year |
| ROE $*_{1}$ | $9.2 \%$ | $8.8 \%$ | $2.5 \%$ | $4.9 \%$ |
| ROA $*_{2}$ | $6.3 \%$ | $6.0 \%$ | $1.7 \%$ | $3.4 \%$ |

*1 Based on Net Income attributable to Canon Inc. and Total Canon Inc. Stockholders' Equity
(P)=Projection
*2 Based on Net Income attributable to Canon Inc.

## 7. IMPACT OF FOREIGN EXCHANGE RATES

| (1) Exchange rates |  |  |  | (Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  | 2009 |  |
|  | 1st half | 2nd half (P) | Year (P) | 1st half | Year |
| Yen/US\$ | 91.35 | 90.00 | 90.63 | 95.74 | 93.21 |
| Yen/Euro | 120.20 | 110.00 | 114.74 | 127.50 | 130.46 |

(2) Impact of foreign exchange rates on sales (Year over year)

|  | 2010 |  |
| :--- | ---: | ---: |
|  | (Billions of yen) |  |
|  | 1st half | Year (P) |
| US\$ | $(30.6)$ | $(46.1)$ |
| Euro | $(24.3)$ | $(106.1)$ |
| Other currencies | +2.4 | +1.9 |
| Total | $(52.5)$ | $(150.3)$ |


| (3) Impact of foreign exchange rates per yen | (Billions of yen) |
| :--- | ---: |
|  | 2010 |
|  | 2nd half (P) |
| On sales |  |
| US\$ | 9.8 |
| Euro | 4.4 |
| On operating profit |  |
| US\$ | 4.7 |
| Euro | 2.7 |
|  |  |

8. STATEMENTS OF CASH FLOWS
(P)=Projection
9. STATEMENTS OF CASH FLOWS

|  | 2010 |  | 2009 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen) |  |  |  |
|  | 1 st half | Year (P) | 1 st half | Year |
| Net cash provided by operating activities | 348,575 | 610,000 | 188,701 | 611,235 |
| Net cash used in investing activities | $(176,982)$ | $(310,000)$ | $(218,332)$ | $(370,244)$ |
| Free cash flow | 171,593 | 300,000 | $(29,631)$ | 240,991 |
| Net cash used in financing activities | $(150,605)$ | $(220,000)$ | $(71,360)$ | $(142,379)$ |
| Effect of exchange rate changes on cash and cash equivalents | $(44,325)$ | $(40,000)$ | 25,360 | 17,226 |
| Net change in cash and cash equivalents | $(23,337)$ | 40,000 | $(75,631)$ | 115,838 |
| Cash and cash equivalents at end of period | 771,697 | 835,000 | 603,565 | 795,034 |


| 9. R\&D EXPENDITURE |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
|  | 1st half | Year (P) | 1st half | Year |
| Office | 44,127 | - | 40,298 | 78,872 |
| Consumer | 40,498 | - | 36,781 | 74,131 |
| Industry and Others | 10,083 | - | 11,313 | 23,300 |
| Corporate and Eliminations | 58,117 | - | 65,214 | 128,297 |
| Total | 152,825 | 320,000 | 153,606 | 304,600 |
| \% of sales | 8.9\% | 8.5\% | 10.4\% | 9.5\% |

10. INCREASE IN PP\&E \& DEPRECIATION AND AMORTIZATION
11. INCREASE IN PP\&E \& DEPRECIATION AND AMORTIZATION

| (Millions of yen) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2010 |  | 2009 |  |
|  | 1 st half | Year (P) | 1st half | Year |
|  | 70,051 | 200,000 | 133,379 | 216,128 |
|  | 125,968 | 300,000 | 155,003 | 315,393 |

## 11. INVENTORIES

(1) Inventories

|  | (Millions of yen) |  |  |
| :--- | :---: | ---: | ---: |
|  | 2010 | 2009 | Difference |
|  | Jun.30 | Dec.31 |  |
| Office | 192,703 | 144,941 | $+47,762$ |
| Consumer | 116,609 | 113,975 | $+2,634$ |
| Industry and Others | 118,455 | 114,325 | $+4,130$ |
| Total | 427,767 | 373,241 | $+54,526$ |


|  |  |  | (2) Inventories/Sales* |
| :--- | ---: | ---: | ---: |
|  | 2010 | 2009 | Difference |
|  | Jun.30 | Dec.31 |  |
| Office | 38 | 30 | +8 |
| Consumer | 33 | 29 | +4 |
| Industry and Others | 154 | 158 | $(4)$ |
| Total | 45 | 39 | +6 |

*Index based on the previous six months sales.

## 12. DEBT RATIO

|  | 2010 |  | 2009 |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
|  | Jun.30 | Dec.31 |  |
| Total debt / Total assets | $0.3 \%$ | $0.3 \%$ | $0.0 \%$ |

13. OVERSEAS PRODUCTION RATIO

|  | 2010 | 2009 |
| :--- | :---: | :---: |
|  | 1st half | Year |
|  | $48 \%$ | $40 \%$ |

14. NUMBER OF EMPLOYEES

|  | 2010 | 2009 | Difference |
| :--- | ---: | ---: | ---: |
|  | Jun.30 | Dec.31 |  |
|  | 73,997 | 73,635 | +362 |
| Overseas | 119,807 | 95,244 | $+24,563$ |
| Total | 193,804 | 168,879 | $+24,925$ |


[^0]:    This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project" or "should" and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon's targeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon's annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

